

P.O. Box 1749  
Halifax, Nova Scotia  
B3J 3A5 Canada

**Item No. 8.1**  
**Halifax Regional Council**  
**May 12, 2020**  
**May 26, 2020**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed  
Jane Fraser, CFO/Director of Finance, Asset Management, & ICT

Original Signed by   
Jacques Dubé, Chief Administrative Officer

**DATE:** April 1, 2020

**SUBJECT:** Award of Contracts – Quarterly Report October to December 2019

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## **INFORMATION REPORT**

### **ORIGIN**

Contract Awards for October 1, 2019 to December 31, 2019.

### **LEGISLATIVE AUTHORITY**

Section 79(1), of the *Halifax Regional Municipality Charter* provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 36 of Administrative Order 2016-005-ADM (the "*Procurement Administrative Order*"), provides that the CAO may approve contract awards up to the following amounts:

- Sole Source - \$100,000
- Request for Tender, Request for Quotation, and Request for Proposal - \$1,250,000
- Standing Offer - \$5,000,000 (based on estimated value)
- Exceptional Circumstance – Any amount
- Emergency Circumstance – Any amount

Section 39 of Administrative Order 2016-005-ADM provides that the Manager of Procurement shall provide a quarterly report to Council containing a list of:

- (a) all awards approved by the CAO,
- (b) all awards exceeding \$100,000,
- (c) and all awards of Sole Source, Emergency Circumstances and Exceptional Circumstances purchases exceeding \$50,000.

### **BACKGROUND/DISCUSSION**

The purpose of this report is to provide a listing of all contracts approved during the period October 1, 2019 to December 31, 2019. The data for awarded contracts for the period October 1, 2019 to December 31, 2019 has been summarized in the attached table.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing in the Procurement Office. Excludes reports that are marked Private & Confidential.

### **FINANCIAL IMPLICATIONS**

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$17,831,892

Total number of solicitations - 35

- competitive procurements – 28 (80%)
- alternate procurements – 7 (20%)

### **COMMUNITY ENGAGEMENT**

N/A

### **ATTACHMENTS**

Appendix “A”                      Award of Contracts - Quarterly Report – October 1, 2019 – December 31, 2019

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A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by:              Jane Pryor, Manager, Procurement 902-490-4200

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| Title of Report  | Name of Company   | Bid Prices (net HST included)  | Budget / Cost Estimate | Account #            | Details   |
|--|---|--|------------------------|----------------------|---|
| CAO Awards   |   |  |                        |                      |   |
| Award – Tender 19-267 RA5 Crosswalks and Rectangular Rapid Flashing Beacons – Various Locations  | <b>XL Electric Limited *</b><br>Black and MacDonald Limited   | <b>\$407,084**</b><br>\$558,171  | \$385,249              | CT180007             | Awarded to lowest bidder  |
| Award – Tender 19-273 Street Recapitalization Main Street Intersection Enhancements              | <b>Basin Contracting Limited *</b><br>Dexter Construction Company Limited<br>Atlantic Road Construction & Paving Ltd.<br>Ocean Contractors Limited<br>Cumberland Paving & Contracting Limited     | <b>\$188,662**</b><br>\$190,998<br>\$207,867<br>\$249,549<br>\$328,722 | \$200,000              | CM000009             | Awarded to lowest bidder  |
| Award – RFP 19-080 Sackville Rivers Mitigation Planning Study                                    | <b>DesignPoint *</b><br>GHD<br>CBCL   | <b>\$136,521**</b>   | \$225,000              | C455                 | Awarded to highest scoring proponent.   |
| Award – Tender 19-269 Street Recapitalization – Sunrise Hill & Windrock Drive                    | <b>Ocean Contractors Limited *</b><br>Dexter Construction Company Limited<br>Cumberland Paving & Contracting Limited<br>Basin Contracting Limited   | <b>\$872,870**</b><br>\$883,334<br>\$907,802<br>\$1,031,672            | \$733,000              | CR000009             | Awarded to lowest bidder.<br><br>Cost Sharing:<br>Halifax Water<br>\$153,757            |
| Award – HRM Ragged Lake Depot Energy Pilot   | <b>Siemens *</b>  | <b>\$69,426**</b>  | \$69,426               | CB190008             | Sole Source   |
| Award – Tender 19-228 Street Recapitalization – Parkstone Road, Parkstone Terrace & Hilchie Road | <b>Atlantic Road Construction &amp; Paving Ltd. *</b><br>Ocean Contractors Limited<br>Dexter Construction Company Limited<br>Cumberland Paving & Contracting Limited<br>Basin Contracting Limited | <b>\$500,073**</b><br>\$562,310<br>\$588,809<br>\$602,383<br>\$764,729 | \$293,000<br>\$11,896  | CR000009<br>CR180004 | Awarded to the lowest bidder.<br><br>Cost sharing of<br>\$141,541 with<br>Halifax Water |

| Title of Report  | Name of Company   | Bid Prices (net HST included)   | Budget / Cost Estimate | Account #                                | Details                       |
|--|---|---|------------------------|--|-------------------------------|
| <b>Award – Tender 19-091, Groups A1 and A2, Snow and Ice Control Services – Multiple Locations</b> |   |   | \$198,000              |  |                               |
| <b>Group A1</b>  | <b>Teak Tree *</b><br>Dinka<br>Leahey's<br>PPM                          | <b>\$87,288 **</b><br>\$90,102<br>\$550,630<br>\$1,167,103                  |                        | F160,<br>R682,<br>S231,<br>W169,<br>W200 | Awarded to the lowest bidder. |
| <b>Group A2</b>  | <b>Teak Tree *</b><br>Dinka<br>Total One<br>Leahey's<br>PPM             | <b>\$101,679 **</b><br>\$105,120<br>\$115,758<br>\$499,530<br>\$1,084,914   |                        | F160,<br>R682,<br>S231,<br>W169,<br>W200 | Awarded to the lowest bidder. |
| <b>Award – Tender 19-092, Groups B1 and B2, Snow and Ice Control Services – Multiple Locations</b> |   |   | \$300,000              |  |                               |
| <b>Group B1</b>  | <b>Teak Tree *</b><br>Leahey's<br>PPM                                   | <b>\$201,012 **</b><br>\$638,230<br>\$1,158,885                             |                        | B048,<br>F160,<br>W169,<br>W200          | Awarded to the lowest bidder. |
| <b>Group B2</b>  | <b>Total One Contracting *</b><br>Dinka<br>Teak Tree<br>Leahey's<br>PPM | <b>\$143,916 **</b><br>\$139,872 (1)<br>\$159,558<br>\$567,315<br>\$869,574 |                        | B048,<br>F160,<br>W169,<br>W200          | Awarded to the lowest bidder. |

| Title of Report  | Name of Company  | Bid Prices (net HST included)   | Budget / Cost Estimate | Account #              | Details                       |
|--|--|---|------------------------|------------------------|-------------------------------|
| <b>Award – Tender 19-093, Groups G and J, Snow and Ice Control Services – Multiple Locations</b> |  |   | \$300,000              |                        |                               |
| <b>Group G</b>   | <b>Nova Hydro Seeding *</b><br>Total One<br>Teak Tree<br>Leahey's<br>PPM   | <b>\$168,861</b><br>\$215,871<br>\$220,566<br>\$792,572<br>\$797,788    |                        | R680,<br>R681,<br>W200 | Awarded to the lowest bidder. |
| <b>Group J</b>   | <b>Teak Tree *</b><br>Nova Hydro Seeding<br>Leahey's<br>PPM  | <b>\$228,387 **</b><br>\$225,433 (2)<br>\$662,216<br>\$928,145          |                        | R680,<br>R681,<br>W200 | Awarded to the lowest bidder. |
| <b>Award – Tender 19-265 Traffic Calming Phase 2</b>   | <b>Cumberland Paving &amp; Contracting Limited *</b><br>Dexter Construction Company Limited<br>Ocean Contractors Limited<br>Sackville Trenching Limited<br>Basin Contracting Limited | <b>\$237,752 **</b><br>\$273,255<br>\$283,206<br>\$292,618<br>\$325,287 | \$148,000              | CT190006               | Awarded to the lowest bidder. |
| <b>Award – Tender 19-184 Canada Games Centre, Fluid Cooler Replacement</b>                       | <b>Ainsworth Inc. *</b><br>Atlantica Mechanical Inc.<br>Western Plumbing Ltd.<br>Gil-son Construction Ltd.   | <b>\$327,000 **</b><br>\$334,400<br>\$358,595<br>\$374,929              | \$150,000              | CB180001               | Awarded to the lowest bidder. |
| <b>Award – Tender 19-181 Roof Replacement – Multiple Facilities</b>                              | <b>McCarthy's Roofing Ltd. *</b><br>Acadia Roofing<br>Metro Roofing<br>Evolution Roofing   | <b>\$628,845 ** (3)</b><br>\$777,440<br>\$838,042<br>\$870,872          | \$615,287              | CB180005               | Awarded to the lowest bidder. |
| <b>Award – Tender 19-089, Snow and Ice Control Service – Cole Harbour Place</b>                  | <b>Dinka Enterprises Inc.*</b><br>Teak Tree<br>Turf Master   | <b>\$135,396 **</b><br>\$146,261<br>\$422,101                           | CHP (MDF)<br>– by HRM  | GL #5443               | Awarded to the lowest bidder. |
| <b>Award – Tender 19H274 Supply and Deliver Traffic Signal Timers</b>                            | <b>Tacel Ltd. *</b><br>Orange Traffic Inc.<br>Electromega Ltd.   | <b>\$120,269 **</b><br>\$196,054<br>\$217,264                           | \$156,950              | CT180004               | Awarded to the lowest bidder. |

| Title of Report  | Name of Company   | Bid Prices (net HST included)   | Budget / Cost Estimate | Account #              | Details                                   |
|--|---|---|------------------------|------------------------|---|
| <b>Award – RFP 19-077 Corporate Scheduling Project Sr. Business Analyst</b>  | <b>Adesso Project Management *</b><br>Barrington Consulting<br>Ernst and Young<br>IMP Solutions   | <b>\$286,161 **</b>   | \$326,000              | CI000015               | Awarded to the highest scoring proponent. |
| <b>Award – Tender 19-245 Street Recapitalization &amp; Sidewalk Renewal – Tower Rd and Roxton Rd</b>                               | <b>Ocean Contractors Limited *</b><br>Basin Contracting Limited<br>Dexter Construction Company Limited<br>Cumberland Paving & Contracting Limited<br>Atlantic Road Construction & Paving Ltd. | <b>\$650,473 **</b><br>\$696,951<br>\$700,851<br>\$724,155<br>\$744,041 | \$315,000<br>\$140,500 | CIR000009<br>CR180002  | Awarded to the lowest bidder.             |
| <b>Exceptional Circumstances – SIS Live Webcast Services – 5-Year Contract</b>   | <b>ISI Live</b>   | <b>\$25,000</b>   | \$25,000               | A742                   |   |
| <b>Award – Quotation 19-101R, One (1) EOD Response Truck</b>   | <b>PK Welding *</b><br>Mic Mac Fire   | <b>\$435,570 **</b><br>\$804,217  | \$314,000              | CE180003               | Awarded to the lowest bidder.             |
| <b>Exceptional Circumstance – Extension of the Agreement with the Municipality of the District Chester for Acceptance of Waste</b> | <b>Municipality of the District Chester *</b>   | <b>\$192,264**</b>  | \$192,264              | R325 6399<br>R324 6399 |   |
| <b>Award – Request for Quotation 19-094 – Hyper Converged or Converged</b>   | <b>IMP Solutions *</b><br>Mobia<br>Softchoice   | <b>\$221,812 **</b><br>\$232,232<br>\$308,658                           | \$525,000              | CI000016               | Awarded to the lowest bidder.             |
| <b>Award – Quotation 19-105, One (1) Ice Resurfacer</b>  | <b>Monarch Enterprises *</b><br>Saunders Equipment Ltd.   | <b>\$109,397 **</b><br>\$110,335  | \$125,408              | CE190005               | Awarded to the lowest bidder.             |
| <b>Award – Quotation 19-095, In Vehicle Communications Hardware</b>  | <b>Telus Communications Inc. *</b>  | <b>\$158,612 **</b>   | \$100,000              | CE180003               | Awarded to the only bidder.               |
| <b>Award- Quotation 19S561- Janitorial Services for Halifax Central Library</b>  | Crystal Clean Maintenance (4)<br><b>ZM Supreme Cleaning Services*</b><br>Imperial Cleaners<br>United Cleaners   | \$812,317<br><b>\$974,866**</b><br>\$1,158,081<br>\$1,652,632           | \$977,989              | B034 6304              | Awarded to second lowest bidder           |

| Title of Report  | Name of Company   | Bid Prices (net HST included)   | Budget / Cost Estimate | Account # | Details  |
|--|---|---|------------------------|-----------|--|
| <b>Award- Sole Source- Security Gates, Self-checks and Other Associated Library Equipment</b>            | <b>Bibliotecha*</b>   | <b>\$56,764**</b>   | \$150,000              | B012 6399 | Sole Source  |
| <b>Award – Tender 19-258 Active Transportation Improvements – Hollis Street</b>                          | <b>Atlantic Road Construction &amp; Paving Ltd. *</b><br>Dexter Construction Company Limited<br>Ocean Contractors Limited<br>Basin Contracting Limited<br>Cumberland Paving & Contracting Limited | <b>\$489,853 **</b><br>\$543,370<br>\$670,820<br>\$694,505<br>\$805,568 | \$595,433              | CR180001  | Awarded to the lowest bidder.                                  |
| <b>Award – 19-335 – Snow &amp; Ice Control – Rural Fire Stations &amp; Hydrants (3 year term)</b>        |   |   | \$226,800              |           |  |
| <b>Group A</b>   | <b>Weldon Logan *</b>   | <b>\$36,161 **</b>  |                        | F160 6308 | Awarded to the only bidder.                                    |
| <b>Group B</b>   | <b>Weldon Logan *</b>   | <b>\$38,164 **</b>  |                        | F160 6308 | Awarded to the only bidder.                                    |
| <b>Group C</b>   | <b>Richard Pace *</b>   | <b>\$49,275 **</b>  |                        | F160 6308 | Awarded to the only bidder.                                    |
| <b>Exceptional Circumstances – Recreation Software Solution Project – Extension of Project Resources</b> | <b>IMP Solutions*</b><br><b>Barrington Consulting*</b>  | <b>\$338,028 **</b><br><b>\$364,243 **</b>                              | \$869,000              | CI000005  | Approved the extensions of the duration of existing contracts. |
| <b>Award – RFP 19-342 – ICT and Recovery Storage Appliances</b>  | <b>Softchoice *</b>   | <b>\$746,126 **</b>   | \$800,000              | CI000004  | Awarded to the only proponent to meet specifications.          |

| Title of Report   | Name of Company   | Bid Prices (net HST included)  | Budget / Cost Estimate | Account # | Details   |
|---|---|--|------------------------|-----------|---|
| <b>Award – RFP 19-066 Senior Business Analyst, Permitting Licensing and Compliance Project</b>    | <b>Bell *</b><br>CGI<br>Mariner Innovations   | <b>\$331,779 **</b>  | \$310,000              | CI990013  | Awarded to the highest scoring proponent.       |
| <b>Award – Tender 19-189, Electrical Distribution Modifications - CHP</b>                         | <b>Able Electric (2016) Ltd. *</b><br>XL Electric Limited<br>Black & McDonald Limited<br>Atlantica Mechanical Contractors Inc.  | <b>\$156,730 **</b><br>\$162,000<br>\$167,340<br>\$214,777                           | \$220,000              | CB000045  | Awarded to the lowest bidder                    |
| <b>Award – Tender 19-172, Demolition of 3790 Mackintosh Street</b>                                | <b>Capital Demolition &amp; Environmental Services Inc. *</b><br>Leading Edge Excavation and Trucking Ltd.<br>Starfish Demolition & Services Ltd.<br>Dexter Construction Company Limited<br>Verhagen Demolition Limited<br>Greendale Resources Inc. | <b>\$135,249 **</b><br>\$150,923<br>\$185,662<br>\$197,612<br>\$278,470<br>\$330,091 | \$150,000              | CB190009  | Awarded to the lowest bidder                    |
|   |   |  |                        |           |   |
| <b>Council Awards</b>   |   |  |                        |           |   |
|   |   |  |                        |           |   |
| <b>Award – Request for Standing Offer 19H228 Fencing: Repairs, Replacements and Installations</b> | <b>Arkson Fence Ltd. *</b><br>Eastern Fence Erectors Ltd. ***<br>Maritime Fence   | <b>\$7,279,106 **</b><br>\$7,524,024<br>\$14,677,644                                 | \$1,200,000            |           | Awarded to the lowest bidder.                   |
|   |   |  |                        |           |   |
| <b>Alternate Procurement Awards</b>   |   |  |                        |           |   |
|   |   |  |                        |           |   |
| <b>Emergency Purchase – Shore Road Stabilization Project</b>                                      | <b>Fred M Dunphy Excavation and Construction Ltd.</b>   | <b>\$59,637</b>  | N/A                    |           | Q17M145 – Facilities Services – Excavation Work |

| Title of Report   | Name of Company              | Bid Prices (net HST included) | Budget / Cost Estimate | Account # | Details   |
|---|------------------------------|-------------------------------|------------------------|-----------|---|
| Emergency Purchase – Village Road Stabilization Project | G & R Kelly Enterprises Ltd. | \$82,630                      | N/A                    |           | Q17M145 – Facilities Services – Excavation Work |
| Emergency Purchase – Hurricane Work (Stump Removal)     | G & R Kelly Enterprises Ltd. | \$58,951                      | N/A                    |           | Q17M145 – Facilities Services – Excavation Work |
| <b>NET TOTAL</b>  |                              | <b>\$17,831,892</b>           | <b>\$11,348,202</b>    |           |   |

- \* Recommended Bidder
- \*\* Amount of Award
- \*\*\* Recommended backup bidder

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019)

- (1) As noted, bids were evaluated on scheduled services plus estimated required services. The total bid received by Total Care Contracting was \$169,200 and the total bid received by Dinka was \$170,124.
- (2) As noted, bids were evaluated on scheduled services plus estimated required services. The total bid received by Teak Tree was \$236,250 and the total bid received by Nova Hydro Seeding was 239,567.
- (3) McCarthy’s Roofing Ltd. original bid price was \$769,631, HRM removed the Findlay Centre from the scope of the Tender Award due to budget constraints.
- (4) Withdrew bid on November 19, 2019 after reviewing scope of work.