



P.O. Box 1749
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Item No. 6
Halifax Regional Council
May 12, 2020

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed
Jane Fraser, CFO/Director of Finance, Asset Management, & ICT

Original Signed by 
Jacques Dubé, Chief Administrative Officer

DATE: April 1, 2020

SUBJECT: Award of Contracts – Quarterly Report October to December 2019

INFORMATION REPORT

ORIGIN

Contract Awards for October 1, 2019 to December 31, 2019.

LEGISLATIVE AUTHORITY

Section 79(1), of the *Halifax Regional Municipality Charter* provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 36 of Administrative Order 2016-005-ADM (the "*Procurement Administrative Order*"), provides that the CAO may approve contract awards up to the following amounts:

- Sole Source - \$100,000
- Request for Tender, Request for Quotation, and Request for Proposal - \$1,250,000
- Standing Offer - \$5,000,000 (based on estimated value)
- Exceptional Circumstance – Any amount
- Emergency Circumstance – Any amount

Section 39 of Administrative Order 2016-005-ADM provides that the Manager of Procurement shall provide a quarterly report to Council containing a list of:

- (a) all awards approved by the CAO,
- (b) all awards exceeding \$100,000,
- (c) and all awards of Sole Source, Emergency Circumstances and Exceptional Circumstances purchases exceeding \$50,000.

BACKGROUND/DISCUSSION

The purpose of this report is to provide a listing of all contracts approved during the period October 1, 2019 to December 31, 2019. The data for awarded contracts for the period October 1, 2019 to December 31, 2019 has been summarized in the attached table.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing in the Procurement Office. Excludes reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$17,831,892

Total number of solicitations - 35

- competitive procurements – 28 (80%)
- alternate procurements – 7 (20%)

COMMUNITY ENGAGEMENT

N/A

ATTACHMENTS

Appendix “A” Award of Contracts - Quarterly Report – October 1, 2019 – December 31, 2019

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Manager, Procurement 902-490-4200

Award of Contracts - Quarterly Report – October 2019 – December 2019

Appendix A

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
CAO Awards					
Award – Tender 19-267 RA5 Crosswalks and Rectangular Rapid Flashing Beacons – Various Locations	XL Electric Limited * Black and MacDonald Limited	\$407,084** \$558,171	\$385,249	CT180007	Awarded to lowest bidder
Award – Tender 19-273 Street Recapitalization Main Street Intersection Enhancements	Basin Contracting Limited * Dexter Construction Company Limited Atlantic Road Construction & Paving Ltd. Ocean Contractors Limited Cumberland Paving & Contracting Limited	\$188,662** \$190,998 \$207,867 \$249,549 \$328,722	\$200,000	CM000009	Awarded to lowest bidder
Award – RFP 19-080 Sackville Rivers Mitigation Planning Study	DesignPoint * GHD CBCL	\$136,521**	\$225,000	C455	Awarded to highest scoring proponent.
Award – Tender 19-269 Street Recapitalization – Sunrise Hill & Windrock Drive	Ocean Contractors Limited * Dexter Construction Company Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$872,870** \$883,334 \$907,802 \$1,031,672	\$733,000	CR000009	Awarded to lowest bidder. Cost Sharing: Halifax Water \$153,757
Award – HRM Ragged Lake Depot Energy Pilot	Siemens *	\$69,426**	\$69,426	CB190008	Sole Source
Award – Tender 19-228 Street Recapitalization – Parkstone Road, Parkstone Terrace & Hilchie Road	Atlantic Road Construction & Paving Ltd. * Ocean Contractors Limited Dexter Construction Company Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$500,073** \$562,310 \$588,809 \$602,383 \$764,729	\$293,000 \$11,896	CR000009 CR180004	Awarded to the lowest bidder. Cost sharing of \$141,541 with Halifax Water

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Tender 19-091, Groups A1 and A2, Snow and Ice Control Services – Multiple Locations			\$198,000		
Group A1	Teak Tree * Dinka Leahey's PPM	\$87,288 ** \$90,102 \$550,630 \$1,167,103		F160, R682, S231, W169, W200	Awarded to the lowest bidder.
Group A2	Teak Tree * Dinka Total One Leahey's PPM	\$101,679 ** \$105,120 \$115,758 \$499,530 \$1,084,914		F160, R682, S231, W169, W200	Awarded to the lowest bidder.
Award – Tender 19-092, Groups B1 and B2, Snow and Ice Control Services – Multiple Locations			\$300,000		
Group B1	Teak Tree * Leahey's PPM	\$201,012 ** \$638,230 \$1,158,885		B048, F160, W169, W200	Awarded to the lowest bidder.
Group B2	Total One Contracting * Dinka Teak Tree Leahey's PPM	\$143,916 ** \$139,872 (1) \$159,558 \$567,315 \$869,574		B048, F160, W169, W200	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Tender 19-093, Groups G and J, Snow and Ice Control Services – Multiple Locations			\$300,000		
Group G	Nova Hydro Seeding * Total One Teak Tree Leahey's PPM	\$168,861 \$215,871 \$220,566 \$792,572 \$797,788		R680, R681, W200	Awarded to the lowest bidder.
Group J	Teak Tree * Nova Hydro Seeding Leahey's PPM	\$228,387 ** \$225,433 (2) \$662,216 \$928,145		R680, R681, W200	Awarded to the lowest bidder.
Award – Tender 19-265 Traffic Calming Phase 2	Cumberland Paving & Contracting Limited * Dexter Construction Company Limited Ocean Contractors Limited Sackville Trenching Limited Basin Contracting Limited	\$237,752 ** \$273,255 \$283,206 \$292,618 \$325,287	\$148,000	CT190006	Awarded to the lowest bidder.
Award – Tender 19-184 Canada Games Centre, Fluid Cooler Replacement	Ainsworth Inc. * Atlantica Mechanical Inc. Western Plumbing Ltd. Gil-son Construction Ltd.	\$327,000 ** \$334,400 \$358,595 \$374,929	\$150,000	CB180001	Awarded to the lowest bidder.
Award – Tender 19-181 Roof Replacement – Multiple Facilities	McCarthy's Roofing Ltd. * Acadia Roofing Metro Roofing Evolution Roofing	\$628,845 ** (3) \$777,440 \$838,042 \$870,872	\$615,287	CB180005	Awarded to the lowest bidder.
Award – Tender 19-089, Snow and Ice Control Service – Cole Harbour Place	Dinka Enterprises Inc.* Teak Tree Turf Master	\$135,396 ** \$146,261 \$422,101	CHP (MDF) – by HRM	GL #5443	Awarded to the lowest bidder.
Award – Tender 19H274 Supply and Deliver Traffic Signal Timers	Tacel Ltd. * Orange Traffic Inc. Electromega Ltd.	\$120,269 ** \$196,054 \$217,264	\$156,950	CT180004	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – RFP 19-077 Corporate Scheduling Project Sr. Business Analyst	Adesso Project Management * Barrington Consulting Ernst and Young IMP Solutions	\$286,161 **	\$326,000	CI000015	Awarded to the highest scoring proponent.
Award – Tender 19-245 Street Recapitalization & Sidewalk Renewal – Tower Rd and Roxton Rd	Ocean Contractors Limited * Basin Contracting Limited Dexter Construction Company Limited Cumberland Paving & Contracting Limited Atlantic Road Construction & Paving Ltd.	\$650,473 ** \$696,951 \$700,851 \$724,155 \$744,041	\$315,000 \$140,500	CIR000009 CR180002	Awarded to the lowest bidder.
Exceptional Circumstances – SIS Live Webcast Services – 5-Year Contract	ISI Live	\$25,000	\$25,000	A742	
Award – Quotation 19-101R, One (1) EOD Response Truck	PK Welding * Mic Mac Fire	\$435,570 ** \$804,217	\$314,000	CE180003	Awarded to the lowest bidder.
Exceptional Circumstance – Extension of the Agreement with the Municipality of the District Chester for Acceptance of Waste	Municipality of the District Chester *	\$192,264**	\$192,264	R325 6399 R324 6399	
Award – Request for Quotation 19-094 – Hyper Converged or Converged	IMP Solutions * Mobia Softchoice	\$221,812 ** \$232,232 \$308,658	\$525,000	CI000016	Awarded to the lowest bidder.
Award – Quotation 19-105, One (1) Ice Resurfacer	Monarch Enterprises * Saunders Equipment Ltd.	\$109,397 ** \$110,335	\$125,408	CE190005	Awarded to the lowest bidder.
Award – Quotation 19-095, In Vehicle Communications Hardware	Telus Communications Inc. *	\$158,612 **	\$100,000	CE180003	Awarded to the only bidder.
Award- Quotation 19S561- Janitorial Services for Halifax Central Library	Crystal Clean Maintenance (4) ZM Supreme Cleaning Services* Imperial Cleaners United Cleaners	\$812,317 \$974,866** \$1,158,081 \$1,652,632	\$977,989	B034 6304	Awarded to second lowest bidder

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award- Sole Source- Security Gates, Self-checks and Other Associated Library Equipment	Bibliotecha*	\$56,764**	\$150,000	B012 6399	Sole Source
Award – Tender 19-258 Active Transportation Improvements – Hollis Street	Atlantic Road Construction & Paving Ltd. * Dexter Construction Company Limited Ocean Contractors Limited Basin Contracting Limited Cumberland Paving & Contracting Limited	\$489,853 ** \$543,370 \$670,820 \$694,505 \$805,568	\$595,433	CR180001	Awarded to the lowest bidder.
Award – 19-335 – Snow & Ice Control – Rural Fire Stations & Hydrants (3 year term)			\$226,800		
Group A	Weldon Logan *	\$36,161 **		F160 6308	Awarded to the only bidder.
Group B	Weldon Logan *	\$38,164 **		F160 6308	Awarded to the only bidder.
Group C	Richard Pace *	\$49,275 **		F160 6308	Awarded to the only bidder.
Exceptional Circumstances – Recreation Software Solution Project – Extension of Project Resources	IMP Solutions* Barrington Consulting*	\$338,028 ** \$364,243 **	\$869,000	CI000005	Approved the extensions of the duration of existing contracts.
Award – RFP 19-342 – ICT and Recovery Storage Appliances	Softchoice *	\$746,126 **	\$800,000	CI000004	Awarded to the only proponent to meet specifications.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – RFP 19-066 Senior Business Analyst, Permitting Licensing and Compliance Project	Bell * CGI Mariner Innovations	\$331,779 **	\$310,000	CI990013	Awarded to the highest scoring proponent.
Award – Tender 19-189, Electrical Distribution Modifications - CHP	Able Electric (2016) Ltd. * XL Electric Limited Black & McDonald Limited Atlantica Mechanical Contractors Inc.	\$156,730 ** \$162,000 \$167,340 \$214,777	\$220,000	CB000045	Awarded to the lowest bidder
Award – Tender 19-172, Demolition of 3790 Mackintosh Street	Capital Demolition & Environmental Services Inc. * Leading Edge Excavation and Trucking Ltd. Starfish Demolition & Services Ltd. Dexter Construction Company Limited Verhagen Demolition Limited Greendale Resources Inc.	\$135,249 ** \$150,923 \$185,662 \$197,612 \$278,470 \$330,091	\$150,000	CB190009	Awarded to the lowest bidder
Council Awards					
Award – Request for Standing Offer 19H228 Fencing: Repairs, Replacements and Installations	Arkson Fence Ltd. * Eastern Fence Erectors Ltd. *** Maritime Fence	\$7,279,106 ** \$7,524,024 \$14,677,644	\$1,200,000		Awarded to the lowest bidder.
Alternate Procurement Awards					
Emergency Purchase – Shore Road Stabilization Project	Fred M Dunphy Excavation and Construction Ltd.	\$59,637	N/A		Q17M145 – Facilities Services – Excavation Work

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Emergency Purchase – Village Road Stabilization Project	G & R Kelly Enterprises Ltd.	\$82,630	N/A		Q17M145 – Facilities Services – Excavation Work
Emergency Purchase – Hurricane Work (Stump Removal)	G & R Kelly Enterprises Ltd.	\$58,951	N/A		Q17M145 – Facilities Services – Excavation Work
NET TOTAL		\$17,831,892	\$11,348,202		

- * Recommended Bidder
- ** Amount of Award
- *** Recommended backup bidder

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

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- (1) As noted, bids were evaluated on scheduled services plus estimated required services. The total bid received by Total Care Contracting was \$169,200 and the total bid received by Dinka was \$170,124.
- (2) As noted, bids were evaluated on scheduled services plus estimated required services. The total bid received by Teak Tree was \$236,250 and the total bid received by Nova Hydro Seeding was 239,567.
- (3) McCarthy’s Roofing Ltd. original bid price was \$769,631, HRM removed the Findlay Centre from the scope of the Tender Award due to budget constraints.
- (4) Withdrew bid on November 19, 2019 after reviewing scope of work.