



P.O. Box 1749  
Halifax, Nova Scotia  
B3J 3A5 Canada

**Item No. 4**  
**Halifax Regional Council**  
**May 7, 2024**

**TO:** Mayor Savage and Members of Halifax Regional Council  
Original Signed

**SUBMITTED BY:** \_\_\_\_\_  
Cathie O'Toole, Chief Administrative Officer

**DATE:** April 10, 2024

**SUBJECT:** Award of Contracts – Quarterly Report January 2024 to March 2024

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### INFORMATION REPORT

#### ORIGIN

Award of Contracts – Quarterly Report January 2024 to March 2024

#### LEGISLATIVE AUTHORITY

##### ***Administrative Order 2022-012-ADM, The Procurement Policy***

Section 28(1) of the Procurement Policy provides that Regional Council may approve contract awards of any amount. Section 28(2)(a) further specifies that a contract award must be forwarded to Council for approval if:

- (i) the award commits the Municipality to making capital expenditures in a future fiscal year and exceeds the amounts allocated for the project in Council's multi-year capital plan;
- (ii) the award commits the Municipality to making operating expenditures in a future fiscal year and exceeds either \$5,000,000, or a term of 5 years;
- (iii) there is legislative requirement for Council to approve the award; or
- (iv) the CAO is of the opinion that the award is a matter best dealt with by Council.

Section 31 of Administrative Order 2022-012-ADM The Procurement Policy states:

- (1) The Director of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
  - (a) all awards approved by the CAO;
  - (b) all awards exceeding \$100,000; and
  - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.
- (2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

## **BACKGROUND**

The purpose of this report is to provide a listing of all contracts approved from January 1, 2024 to March 31, 2024. The data for awarded contracts for the period January 1, 2024, to March 31, 2024, has been summarized in the table. The information contained in the attached table has previously been shared with Council via the weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. This excludes reports that are marked Private & Confidential.

## **FINANCIAL IMPLICATIONS**

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$72,329,638

Total number of solicitations – 48

- Competitive procurements – 35 or 73%
- Alternative procurements – 13 or 27%

## **COMMUNITY ENGAGEMENT**

No community engagement required.

## **ATTACHMENTS**

Appendix A - Award of Contracts - Quarterly Report – January 1, 2024 to March 31, 2024

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A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement, Finance & Asset Management, 902.292-3128

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**Award of Contracts - Quarterly Report**

**Appendix A**

Tenders Title of Report	Name of Company	Bid Price (net HST)	Budget/Cost Estimate	Account #	Details/ Cost Share Amount
<b>Executive Director Awards over \$100,000</b>					
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2266 Design, Supply, Install and Commissioning of One (1) 18 kW (DC), Grid Tied Solar Electric System – Carroll's Corner Community Centre	Polaron Energy Corp* 3320483 Nova Scotia Limited	<b>\$38,482**</b> \$42,560	\$41,714	CZ230100	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2203 Two Model Refuse Transfer Trailers with Auxiliary Gasoline Engines	Spector Manufacturing Inc.*	<b>\$520,763**</b>	\$849,931	CW200003	Award to the highest scoring and only proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-192 HRM-2023-192 - CGC - Locker Replacement - Men's & Women's Wet Change Rooms	JOMO Construction Services Inc.* Greytop Commercial Construction Jim Kimber Construction	<b>\$329,679**</b> \$381,230 \$399,171	\$300,000	CB200001	Awarded to the highest scoring proponent
Award Request for Procurement 23-140 Supply and Delivery of One (1) AWD Cargo Van	Bruce Leasing Limited* O'Regan's M-B Limited MacPhee Ford	<b>\$72,002**</b> \$106,274 \$75,600	\$78,215	CR200006	Awarded to the lowest bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-262 127 Crichton Avenue	Total One Contracting Inc.* ITS CONSTRUCTION Ground Force Property Services Harbour Construction Company Ltd. Dexter Construction Company Sackville Trenching Ltd. Brycon Construction Ltd. Cumberland Paving & Construction Trim Landscaping Inc.	<b>\$166,190**</b> \$177,234 \$200,192 \$206,044 \$244,446 \$272,294 \$323,286 \$386,927 \$400,229	\$150,000	CR200004	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 23-096 Request for Tender - Camp Hill Cemetery Fence Restoration Phase 2	Total One Contracting Inc.* Trim Landscaping Inc. Wilcraft Concrete Services Ltd. Dexter Construction Company	<b>\$416,049**</b> \$471,962 \$625,649 \$908,879	\$500,000	CP000020	Highest scoring proponent meeting specifications

<input checked="" type="checkbox"/> Award Request for Procurement 2024-0017 Ragged Lake Lot Clearing	Duron Atlantic Ltd.* Ground Force Property Services Dexter Construction Brycon Construction Ltd Tri-Ex Construction Total One Contracting Inc. G&R Kelly Enterprises	<b>\$129,283**</b> \$200,230 \$311,023 \$334,622 \$312,196 \$343,622 \$518,313	\$200,000	CT000007	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0050 Supply and Delivery of One (1) 4X4 Crew Cab truck	Bruce Leasing Limited* 3336053 NS Limited MacPhee Ford	<b>\$129,715**</b> \$78,215 \$139,196	\$80,000	CE200001	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2320 Volleyball Carbon Posts Systems	Westpoint Construction Inc.* SPIETH AMERICA Workhorse Sports Installations Sport Systems Canada Inc. Bourassa Sport Technologie Plus Creative Sports Solutions	<b>\$45,960**</b> \$48,556 \$56,193 \$66,124 \$70,551 \$75,407	\$75,000	CB200001	Awarded to the highest scoring qualified respondent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-098 Ball Field Reconstruction Mount Edward Elementary School Park	Elmsdale Landscaping Ltd.* Turf Masters Landscaping Ltd Ground Force Property Services	<b>\$282,325**</b> \$346,125 \$381,875	\$200,000	CP200001	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-163 Fire Station Roofing Replacements - Multiple Locations	Total One Contracting Inc.* 3302949 Nova Scotia Ltd Evolution Roofing McCarthy's Roofing Ltd Refined Roofing Inc. Tectra Group Inc.	<b>\$634,192**</b> \$583,160 \$1,821,126 \$861,663 \$1,562,201 \$2,809,793	\$677,859	CB200005	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 24-0039 Planters on Cole Harbour Road	Ground Force Property Services* Norwood Gardens Incorporated 4363257 Nova Scotia Ltd	<b>\$15,643**</b> \$16,550 \$69,215	\$18,000	CCV02704	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-1209 Hobsons Lake Trail Construction	G&R Kelly Enterprises Limited* Brian Uhlman Silviculture Limited Kynock Resources	<b>\$153,760**</b> N/A N/A	\$200,000	CP000014	Awarded to the highest scoring bidder

<input checked="" type="checkbox"/> Award Request for Procurement 24-0053 1-Ton Truck with Dump Body	Fairley & Stevens Ford* Bruce Leasing Limited MacPhee Ford 3336053 NS Limited	<b>\$123,804**</b> \$128,617 \$135,525 \$156,429	\$55,000	CE200001	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2299 Professional Resources (PM/BA) - HalifACT Dashboard	COMPUNNEL Inc.* 2iSolutions Inc. CGI Information Systems and Management Consultants Inc Mariner Partners Inc.	<b>\$209,540**</b> \$235,316 \$322,366 \$324,997	\$292,131	CZ230700	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0114 One (1) Electric Ice Resurfacers	Engo Equipment* Saunders Equipment Monarch Enterprises	<b>\$154,343**</b> \$186,411 \$212,222	\$180,000	CE190005	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0081 Storage Units for Civic Events	U-Store-It Self Storage*	<b>\$54,795**</b>	\$70,000	C760	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2331 Woodside Ferry Terminal – Dolphins Refurbishment	J. Mason Contracting Ltd.*	<b>\$498,616**</b>	\$917,717	CB000016 & CM200002	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0022 Traffic Calming Phase 1A - Various Locations	Ocean Contractors Ltd.* Cumberland Paving & Contracting Limited Landworks Excavation Inc. Dexter Construction Company Limited Basin Contracting Limited	<b>\$534,520**</b> \$655,763 \$617,191 \$739,398 \$587,389	\$650,000	CT190006	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2321 Inclusionary Zoning Market Analysis	SHS Inc.* urbanMetrics Inc.	<b>\$55,813**</b> \$61,919	\$60,000	C002	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0079 Traffic Calming Phase 1B - Various Locations	Landworks Excavation Inc.* Basin Contracting Ltd. Dexter Construction Ltd. Cumberland Paving & Contracting Ocean Contractors Ltd	<b>\$450,509**</b> \$655,452 \$722,907 \$635,217 \$712,169	\$625,716	CT190006	Awarded to the highest scoring proponent

<input checked="" type="checkbox"/> Award Request for Procurement 2024-0034 HRFE Fire Boat Infrastructure and Floating Docks	Eagle Beach Contractors* Brian MacGillivray Construction Total One Contracting Inc. Gregory Kerr Limited	<b>\$239,466**</b> \$259,567 \$271,143 \$430,492	\$209,652	CB000087	Award to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2222 Roaches Pond Ball Diamond Parking Lot and Trail Paving	Ocean Contractors Limited* Dexter Construction Company Limited ARCP Limited Cumberland Paving and Contracting Sackville Trenching Limited	<b>\$190,082**</b> \$215,804 \$233,126 \$258,639 \$281,318	\$160,000	CP200001	Award to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 24-0161 Maintenance of Dunbrack Street Roses	IPM Ideal Property Maintenance Ltd* Ground Force Property services Teak Tree Enterprises Ltd.	<b>\$39,107**</b> \$62,962 \$79,153	\$39,107	W705	Award to the highest scoring proponent
<b>CAO Awards</b>					
<input checked="" type="checkbox"/> Award Negotiated Request for Proposal 23-039 Design, Electric Vehicle Charging Infrastructure	SWITCH Energy Inc* Clear Blue Infrastructure Group Energy Network Services Able Electric	<b>\$6,361,446**</b>	\$6,300,000	CZ230200	Awarded to the highest scoring Proponent
<input checked="" type="checkbox"/> Award Request for Tender 2023-188 Beechville Lakeside Timberlea Community Centre	Lindsay Construction* Avondale Construction Iron Maple Constructors PCL Constructors Pomerleau Inc Maxim Construction	<b>\$21,023,015**</b> \$21,626,496 \$21,992,234 \$22,734,348 \$23,736,193 \$23,556,189	\$21,192,000	CB210021	Awarded to the highest scoring bidder

<input checked="" type="checkbox"/> Award 2023-2085 Fleet Charging Stations for Electric Vehicles	SWITCH Energy* AtherEV Energy Corporation AssetWorks Creeds Volumetric Ecopower Clean Energy Hwisel Soft Newman Electric Northern LED Lighting Petro Service Ltd Rexel Atlantic Siemens Canada Limited True Upside Consulting LLC	<b>\$3,600,457**</b> (six years)	\$5,936,800 (five years)	CZ230300	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Quotation 2024-0064 Supply and Deliver Forty-Six (46) New Model Year, 4-Door, AWD SUVs with Police Package	MacPhee Ford* Bruce Leasing Fairley & Stevens	<b>\$3,074,504**</b> \$3,092,774 3,162,717	\$2,638,292	CV240006 CV240005	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Tender 2023-197 East Dartmouth Community Centre Renovation	Greytop* Jim Kimber Construction MBA Group Avondale Construction Maxim Construction	<b>\$1,624,810**</b> \$1,655,596 \$1,663,362 \$1,937,384 \$2,035,663	\$3,200,000	CB220001	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Tender 2023-259 Burnside Project - Phase 13-2	Brycon Construction*  Dexter Construction	<b>\$16,996,889**</b> \$17,636,553	\$13,027,440	CQ220002	Awarded to the highest scoring bidder <u>Recovery:</u> HWC- inspection fees \$22,720.48  NSP Power Fees \$92,345.49
<input checked="" type="checkbox"/> Award Request for Tender 2024-0018 Micro Surfacing - Various Locations	Industrial Cold Milling* Dexter Construction	<b>\$1,721,878**</b> \$1,766,615	\$1,500,000	CR200006	Awarded to the highest scoring bidder

<input checked="" type="checkbox"/> Award Request for Tender 2024-0016 Street Recapitalization and Traffic Calming - Albro Lake Road Sea King Drive	Ocean Contractors* Atlantic Road Construction Dexter Construction Cumberland Paving Basin Contracting	<b>\$2,196,212**</b> \$2,199,000 \$2,340,559 \$2,352,832 \$2,918,129	\$2,373,600	CR200006 CR200004 CT190006	Awarded to the highest scoring bidder Cost Sharing with HWC in the amount of \$31,503.47
<input checked="" type="checkbox"/> Award Request for Quotation 2024-0071 Janitorial Services- Group 1 Ragged Lake Transit Centre	United Services Group* Elejorde Cleaning Services Imperial Cleaners	<b>\$1,515,791**</b> \$1,689,433 \$2,185,313	\$2,195,527	R680	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Tender 2023-2304 Recapitalization of Fire Station #2 - University Ave.	Avondale Construction* Jim Kimber Construction Greytop Commercial Construction MBA Group	<b>\$3,033,312**</b> \$3,079,356 \$3,969,587 \$3,022,209	\$4,685,000	CB000052	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 2024-0071 Janitorial Services- Group 2 Dartmouth North Community Centre, Dr. Gerald J. LeBrun Memorial Centre, and Gerald B. Gray Arena	United Services Group* Elejorde Cleaning Services Imperial Cleaners ZM Supreme	<b>\$699,518**</b> \$951,088 \$1,052,767 \$1,095,003	\$1,749,801	W200	Awarded to the highest scoring bidder
<b>Alternative Awards</b>					
Tenders Title of Report	Name of Company	Bid Price (net HST)	Budget/Cost Estimate	Account #	Details/ Cost Share Amount
Award Alternative Procurement 2024-0099 Mill Cove - Phase 2 Consulting Services	Colliers Project Leaders*	\$2,876,200**	\$2,650,740	CV210013	Awarded to continue with existing consulting services
Award Alternative Procurement 2024-076 27 High Capacity 5/Solar Compacting 5.5 Double Station with HC Foot Pedal, Message Panels, Five Year Warranty, and Five-Year CLEAN Software	Big Belly Solar, Inc.	\$246,242		R723	Alternative Procurement



Award Alternative Procurement 2024-228 Confirming purchase order for road washout repairs resulting from July 2023 floods	Cumberland Paving And Contracting	\$219,396		R110	Alternative Procurement
Award Alternative Procurement 2024-227 Emergency Wash Out Repairs	Cumberland Paving And Contracting	\$219,396		R175	Alternative Procurement
Award Alternative Procurement 2024-0035 Purchase Order for Windsor Drive Culvert Stabilization	Dexter Construction	\$201,250		R110	Alternative Procurement
Award Alternative Procurement 2024-0137 Cat D6 Dozer and mobilization/de-mobilization. Vendor was the only vendor able to supply the unit at the required time	Dexter Construction	\$58,671		R883	Alternative Procurement
Award Alternative Procurement 2023-2327 Flooring Replacement at Cole Harbour Place	Greytop Commercial Construction	\$240,746		CB000045	Alternative Procurement
Award Alternative Procurement 2024-0135 Energy Design Consultant for Deep Energy Retrofit	I.B. Storey Inc.	\$161,720		CB000045	Alternative Procurement
Award Alternative Procurement 2024-0184 1 EV Pickup Truck	MacPhee Ford	\$76,162		CZ230300	Alternative Procurement
Award Alternative Procurement 2024-0032 NSP to revise/extend existing three-phase power line(s) along Ragged Lake Blvd., install primary metering bank, three (3) new padmount transformers and approx. 1298m of new primary service cabling to provide the required electrical services for the RLTC E-Bus Storage Garage Addition project	NS Power	\$312,630		CV210011	Alternative Procurement

Award Alternative Procurement 2024-0044 Provide update to 2018 Halifax Regional Police Facility Study per proposal letter by RPL Architects dated January 12, 2024	Rebanks Pepper Littlewood	\$66,000	CB200006		Alternative Procurement
Award Alternative Procurement 2024-0206 Building Collapse Rescue (80hrs) & Heavy Equipment Rigging and Lifting (40 hrs.) Technical Rescue Training	Spec. Rescue International	\$58,755 USD	F115		Alternative Procurement
Award Alternative Procurement 2023-2332 Supply and installation of playground equipment at Park West School Park, 206 Langbrae Dr., Halifax	Terra Industrial Ltd.	\$260,000	CP200001		Alternative Procurement
<b>Net Total</b>		<b>\$72,329,638</b>	<b>\$74,079,245</b>		

\* Recommended Bidder

\*\* Amount of Award

\*\*\*  Social Value

N/A – Standing offers have no guaranteed spend; expenses covered through operations.

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).