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Item No. 7

Halifax Regional Council
January 23, 2024

TO: Mayor Savage and Members of Halifax Regional Council

Original Signed

SUBMITTED BY:

Cathie O'Toole, Chief Administrative Officer

DATE: January 3, 2024

SUBJECT: Award of Contracts – Quarterly Report October 2023 to December 2023

INFORMATION REPORT

ORIGIN

Award of Contracts – Quarterly Report October 2023 to December 2023

LEGISLATIVE AUTHORITY

Administrative Order 2022-012-ADM, The Procurement Policy

Section 28(1) of the Procurement Policy provides that Regional Council may approve contract awards of any amount. Section 28(2)(a) further specifies that a contract award must be forwarded to Council for approval if:

- (i) the award commits the Municipality to making capital expenditures in a future fiscal year and exceeds the amounts allocated for the project in Council's multi-year capital plan;
- (ii) the award commits the Municipality to making operating expenditures in a future fiscal year and exceeds either \$5,000,000, or a term of 5 years;
- (iii) there is legislative requirement for Council to approve the award; or
- (iv) the CAO is of the opinion that the award is a matter best dealt with by Council.

Section 31 of Administrative Order 2022-012-ADM The Procurement Policy states:

- (1) The Director of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
 - (a) all awards approved by the CAO;
 - (b) all awards exceeding \$100,000; and
 - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.

(2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

BACKGROUND

The purpose of this report is to provide a listing of all contracts approved from October 1, 2023, to December 31, 2023. The data for awarded contracts for the period October 1, 2023, to December 31, has been summarized in the table. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. Excludes reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$25,033,258

Total number of solicitations – 44

- Competitive procurements – 33 or 75%
- Alternative procurements – 11 or 25%

COMMUNITY ENGAGEMENT

No community engagement was required for this information report.

ATTACHMENTS

Appendix A - Award of Contracts - Quarterly Report – October 1, 2023 to December 31, 2023

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement, Finance & Asset Management, 902.292.3128

**Award of Contracts - Quarterly Report
October to December 2023**

Appendix A

Tenders Title of Report	Name of Company	Bid Price (net HST)	Budget/Cost Estimate	Account #	Details/ Cost Share Amount
Executive Director Awards over \$100,000					
<input checked="" type="checkbox"/> Award Request for Procurement 23-241 Oceanview Dr. and Princeton Ave. Street Recapitalization and Traffic Calming	Dexter Construction Ltd.* Ocean Contractors Ltd. Cumberland Paving and Contracting Basin Contracting Ltd. Atlantic Road Construction & Paving Ltd.	\$637,198** \$659,079 \$703,815 \$837,314 \$854,160	\$915,000	CR200006	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2081 Supply and Install 40,000lb Truck Hoist.	Precision Hydraulics Ltd.* Prime Material Handling Equipment Ltd.	\$70,810** \$97,773	\$95,000	CB200015	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 23-2166 Consulting Services for Update of Technical Asphalt Specification.	PTech Engineering Solutions Inc.* Englobe Corp	\$54,589** \$82,840	\$40,000	CR200006	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2176 Professional Resources (PM&BA) for Salt Scales Project	Mariner Partners Inc. Adesso Project Management Inc. Barrington Consulting	\$225,400** \$185,345 \$202,055	\$182,500	CI230003	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 23-117 Supply and Deliver One (1) Compact Electric Sweeper.	SNT Solutions*	\$308,267**	\$155,000	CZ230700	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2191 Alderney Gate 3rd Floor Office Renovation.	Jim Kimber Construction Inc.* JOMO Construction Services Inc. Avondale Construction Ltd. RCS Construction Inc. Greytop Commercial Construction	\$622,134** \$626,785 \$666,613 \$701,219 \$718,168	\$803,000	CB190011	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2074 Level 2 Parks Bridge Inspections.	DesignPoint Engineering and Survey Ltd.* CBCL Ltd.	\$71,165** \$83,345	\$200,000	CP20001	Awarded to the highest scoring proponent

<input checked="" type="checkbox"/> Award Request for Procurement 2023-2146 Engineering Services for the Design of Green Shores Approach for Shore Road.	CBCL Limited*	\$729,934**	\$730,000	CZ230400	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-303 Herring Cove Road Multi-Modal Corridor 60% Preliminary Design – Glenora Avenue to Greystone Drive.	Parsons* WSP	\$470,476** N/A	\$200,000	CT220001	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2143 Pest Control Services – Group 1.	Orkin Canada* Rentokil	<u>Total \$292,199</u> \$65,700** \$117,673	<u>Budgeted: \$508,394</u> R682 - \$24,090 R683 - \$2,503 W200 - \$39,107		Awarded to the lowest compliant bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2143 Pest Control Services – Group 2.	Betts Pest Control* Orkin Canada Rentokil Canada	\$53,958** \$104,807 \$69,314	R681 \$20,606 W200 - \$28,595 Z112 - \$4,755		Awarded to the lowest compliant bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2143 Pest Control Services – Group 3.	Orkin Canada* Rentokil	\$61,842** \$91,076	B034 - \$4,693 R682 - \$3,129 R855- \$3,754 W169 - \$3,129 W200 - \$47,137		Awarded to the lowest compliant bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2143 Pest Control Services – Group 4.	Orkin Canada* Rentokil Canada	\$67,212** \$91,076	B048 - \$13,557 R685 - \$3,754 W200- \$49,901		Awarded to the lowest compliant bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2143 Pest Control Services – Group 5.	Orkin Canada* Rentokil Canada	\$43,487** \$49,165	B049 - \$3,754 R680 - \$14,078 R684 - \$4,692 W200 - \$20,961		Awarded to the lowest compliant bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-2211 Shouldering Washout Repairs.	Total One Contracting Inc.* Cumberland Paving & Contracting Ocean Contractors Limited Atlantic Road Construction & Paving Ltd Dexter Construction Company Ltd	\$176,106** \$194,472 \$207,437 \$235,527 \$556,407	\$176,106	R715	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 23-134 Supply and Deliver One (1) Electric UTV.	Green Diamond Equipment Ltd.* Green Diamond Equipment Ltd.	\$21,895** \$23,359	\$22,943	CE200001	Awarded to the lowest bidder

<input checked="" type="checkbox"/> Award Request for Procurement 23-107 Supply and Delivery of Two (2) Electric Forklifts.	Liftow Limited* Hurricane Industrial (Opt 1) Hurricane Industrial (Opt 2) Prototype Integrated Prime Material Handling	\$116,289** \$121,962 \$116,800 \$138,997 \$155,464	\$150,693 <u>\$28,887</u> \$179,580	CE200001 CZ230700	Awarded to the lowest bidder
Award Request for Procurement 23-139 Two (2) from Stock Electric Vehicles.	Steele Hyundai*	\$105,225**	\$104,286	CZ230300	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2168 Supply and Delivery of one (1) Electric Forklift.	Liftow Limited* Prime Material Handling Hurricane Industrial Equipment	\$54,192** \$61,296 \$72,479	\$69,872	CM200005	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2169 Supply & Install one (1) Pressure Washer.	Northern Industrial Supply (NB) Ltd.* Steward-Lucas & Company	\$20,852** \$36,500	\$23,986	CM200005	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-2248 Supply and Delivery One (1) AWD Cargo Van.	MacPhee Ford* Bruce Leasing Limited	\$74,564** \$72,523	\$85,000	CM200003	Awarded to the only compliant bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2239 Snow & Ice Control - J.D. Shatford Memorial Public Library & Hubbards Rec Centre.	Total One Contracting Inc.*	\$189,253**	\$172,500	C175	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2023-2252 Highway 101 Landfill Gas Extraction Well Repairs.	Black & MacDonald Ltd* Brycon Construction Ltd Sackville Trenching Ltd	\$177,182** \$275,836 \$195,849	\$140,786	CW190004	Awarded to the highest scoring proponent
Award Request for Procurement 23-2322 Wrights Cove Washroom Trailer.	Honey Hut Portables* Jacks Expert Flush	\$50,057** \$75,086	\$50,057	R683	Awarded to the lowest bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-194 Consulting - Design Services Lockview Fieldhouse.	Vigilant Atlantic Fowler Bauld & Mitchell Ltd.*	\$131,838** \$232,386	\$99,072	CB200010	Awarded to the highest scoring bidder
CAO Awards					
<input checked="" type="checkbox"/> Award Request for Proposal 2023-2135 HR SuccessFactors Project Phase 2 – Project Management Team.	Adesso Project Management* 2i Solutions CGI Information Systems Groupsoft Canada HR Path Canada Mariner Partners ProSight Consulting	\$1,527,895**	\$1,320,000	CI200002	Awarded to the highest scoring proponent

<input checked="" type="checkbox"/> Award Request for Tender 2023-169 Scotiabank Centre - HVAC & Refrigeration Upgrades.	Atlantica Mechanical *	\$8,699,700**	\$2,000,000	CB190008 CB200008 CB200005 CZ230100	Awarded to the highest scoring and only bidder
<input checked="" type="checkbox"/> Award Request for Proposal 2023-182 Design Consulting Services – Eastern Shore Lifestyle Centre.	Architecture49* Acre Architects Arcadis Architects Design Works Engineering DSRA Architecture Fathom Studio Fowler Bauld & Mitchell Harvey Architecture Lydon Lynch Architects Rayleen Hill Architecture + Design The Ventin Group Ltd. (+VG Architects) Vigilant WZMH Architects	\$1,913,486**	\$2,289,292	CB000080 CB210018	Awarded to the highest scoring Proponent
<input checked="" type="checkbox"/> Award Request for Proposal 23-394 Integrated Voting Services.	Scytl Canada* Voatz	\$1,087,776**	\$1,160,700	A125	Awarded to the highest scoring Proponent
<input checked="" type="checkbox"/> Award Request for Proposal 2023-2142 Security Guard Services.	Garda Security* 5 Star Security Services Independent Armored Transfer Logixx Security Inc. Northeastern Protection Service Inc Paladin Security Group Ltd. Shadow Security Steward-Lucas & Company Titan Security and Investigation	\$2,555,749**	\$2,510,500	R102 R657 R661	Awarded to the highest scoring Proponent
<input checked="" type="checkbox"/> Award Request for Quotation 2023-2238 Snow & Ice Control- Various Locations.	Leahey's Landscaping* Teak Tree Enterprises Total One Contracting	\$1,056,703** \$1,841,274 \$3,055,580	\$508,394	W200 F160	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Proposal 2023-2181 Design, Supply, Install and Commission Solar Electric	Natural Forces Solar* Solar Ascent Nova Scotia RESCo Energy	\$1,635,564**	\$3,100,000	CV210011	Awarded to the highest scoring Proponent

System – RLTC.	Ainsworth Polaron Energy Corp				
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Council Awards					
N/A					
Alternative Awards					
Award Alternative Procurement 2023-2255 Training and Research Consulting for Safe City & Public Spaces Program approved by William Moore on November 1, 2023.	YWCA Halifax	\$54,000		MPSC0001	Alternative Procurement
Award Alternative Procurement 2023-2234 Repairs to Calendonia Greenhouse for damaged caused by Tropical Storm Lee.	Maritime Greenhouse Connections	\$54,343		CB200005	Alternative Procurement
Award Alternative Procurement 2023-2215 PHEV Ford Escape purchase. Due to global vehicle shortages, specifically with regard to EV unit, we have an opportunity to purchase two EV units which are available now to help toward our 2030 sustainability goals.	MacPhee Ford	\$58,569		CZ230300	Alternative Procurement
Award Alternative Procurement 2023-2263 Soft Body Armor and Carriers for ERT.	TYR Tactical Canada ULC	\$60,735		CE190002	Alternative Procurement
Award Alternative Procurement 2023-2246 Consulting Services to design new sleeping quarters, kitchen and accessible washrooms for Fire Station #38. Deadline for the build is based on the graduating recruits for the Fire Station next June. Tendering this design work would delay the construction and not meet this deadline.	Fathom Studio	\$64,820		CB000088	Alternative Procurement

Award Alternative Procurement 23-770 Provision of Public Art - Keshen Goodman Library. Top-scoring artist proposal selected through Peer Jury in accordance with AO 2020-001-OP Respecting Public Art.	Tsang-Jackson, Andrea	\$70,000		W707	Alternative Procurement
Award Alternative Procurement To secure the Solution Architect to support additional work on both the ECRM and Intranet projects.	The Barrington Consulting Group	\$74,550		CI990018	Alternative Procurement
Award Alternative Procurement 2023-2232 For 2 Nos AWD SUV. The request is to fulfill the replacement of Police vehicles damaged by the last flooding.	O'Regan's Chevrolet Buick GMC	\$86,740		CN230001	Alternative Procurement
Award Alternative Procurement 2023-2195 or 5 PHEV vehicles. Available stock, Toyota PHEV Prius Prime SE units for the Compliance department.	O'Regan's Toyota Lexus/Halifax	\$201,825		CZ230300	Alternative Procurement
Award Alternative Procurement 2023-2293 Road/culvert damage at 53 Colins Road, Bedford – Bridge #125. This work is urgent and needed for public safety due to damage caused by the July 22, 2023 Rain Event in HRM.	Dexter Construction	\$405,181		R110	Alternative Procurement
Award Alternative Procurement 2023-2206 Stock Fire Engine. The requisition is for replacement for one of the aged fire trucks. Inquiry with the other vendors returned with no stock available in the nearest future.	Fort Garry Fire Trucks Ltd.	\$825,997		CN230001	Alternative Procurement
Net Total		\$25,033,258	\$17,813,081		

* Recommended Bidder

** Amount of Award

*** Social Value

N/A – Standing offers have no guaranteed spend; expenses covered through operations.

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).