



P.O. Box 1749  
Halifax, Nova Scotia  
B3J 3A5 Canada

## Item No. 3

Halifax Regional Council  
March 7, 2023

**TO:** Mayor Savage and Members of Halifax Regional Council  
Original Signed

**SUBMITTED BY:** \_\_\_\_\_  
Cathie O'Toole, Chief Administrative Officer

**DATE:** February 22, 2023

**SUBJECT:** Award of Contracts – Quarterly Report October 2022 to December 2022

---

### INFORMATION REPORT

#### ORIGIN

Award of Contracts – Quarterly Report October 2022 to December 2022

#### LEGISLATIVE AUTHORITY

##### *Administrative Order 2022-012-ADM, The Procurement Policy*

Section 28(1) of the Procurement Policy provides that Regional Council may approve contract awards of any amount. Section 28(2)(a) further specifies that a contract award must be forwarded to Council for approval if:

- (i) the award commits the Municipality to making capital expenditures in a future fiscal year and exceeds the amounts allocated for the project in Council's multi-year capital plan;
- (ii) the award commits the Municipality to making operating expenditures in a future fiscal year and exceeds either \$5,000,000, or a term of 5 years;
- (iii) there is legislative requirement for Council to approve the award; or
- (iv) the CAO is of the opinion that the award is a matter best dealt with by Council.

Section 31 of Administrative Order 2022-012-ADM The Procurement Policy states:

- (1) The Director of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
  - (a) all awards approved by the CAO;
  - (b) all awards exceeding \$100,000; and
  - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.
- (2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

## **BACKGROUND**

The purpose of this report is to provide a listing of all contracts approved from October 1, 2022, to December 31, 2022. The data for awarded contracts for the period October 1, 2022, to December 31, 2022 has been summarized in the table. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. Excludes reports that are marked Private & Confidential.

## **FINANCIAL IMPLICATIONS**

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Capital Project or Operating budget.

Value of awards - \$29,993,557.00

Total number of solicitations – 36

- Competitive procurements – 67%
- Alternative procurements – 33%

## **COMMUNITY ENGAGEMENT**

No community engagement required.

## **ATTACHMENTS**

Appendix A - Award of Contracts - Quarterly Report – October 1, 2022, to December 31, 2022.

---

A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement, Finance & Asset Management, 902.292-3128

---

**Award of Contracts - Quarterly Report, October 2022 – December 2022**

**Appendix A**

Tenders Title of Report	Name of Company	Bid Price (net HST)	Budget/Cost Estimate	Account #	Details/ Cost Share Amount
<b>Executive Director Awards over \$100,000</b>					
<input checked="" type="checkbox"/> Award Request for Quotation 22-137 - Supply of Truck Chassis with Service Body and Crane	MacPhee Ford	\$185,012	\$146,000	CV220016	Awarded to the lowest bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-170 Consultant Services for the Demolition of the Former Red Cross Building- 1940 Gottingen Street	Pinchin	\$65,629	\$85,000	CB190009	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Quotation 22-139 - Supply & Delivery of One (1) Pick up w/Plow	MacPhee Ford	\$109,178	\$57,000	CB200001	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Tender 22-304 - Windsor Street Exchange: Value Engineering Study	HDR Corp	\$271,819	\$208,572	CB190010	Awarded to the highest scoring proponent
<b>CAO Awards</b>					
<input checked="" type="checkbox"/> Award Tender 22-169 Acadia Centre HVAC Upgrade	Bird Mechanical* Ainsworth Inc Black & McDonald	\$981,049** \$1,194,075 \$1,332,775	\$1,100,000	CB190008	Awarded to the highest scoring bidder
Award Request for Quotation 22-428 Provision of Services to Process, Load, Transport, and Market White Goods and Other Scrap Metals- Sheet Harbour (3 Year Agreement)	Dartmouth Metals* John Ross & Sons	\$283.49/Tonne* \$145/Tonne	NA- revenue based contract.	R322	Awarded to the bidder with the highest revenue per tonne
Award Request for Quotation 22-133 Up to Eight (8) Detachable Body System (Hook Lift) Mounted Material Spreader Bodies	Saunders Equipment*	\$263,376**	\$240,000	CE200001	Awarded to the only bidder

<input checked="" type="checkbox"/> Award Request for Tender 22-366 BTC Parking Lot Repairs	Dexter Construction Company* Cumberland Paving Ocean Contractors	\$338,244** \$358,193 \$382,965	\$300,000	CB000016 CB190006	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Tender 22-247 Street Recapitalization - Cow Bay Road	Atlantic Road Construction* Dexter Construction Cumberland Paving Ocean Contractors Basin Contracting	\$1,103,950** \$1,198,698 \$1,220,687 \$1,290,733 \$1,413,533	\$1,140,000	CR200006 CR200004	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Proposal 22-306 Robie Street Transit Priority Corridor 60% Preliminary Design- Windsor Street to Cunard Street	Englobe Corp* DesignPoint Engineering CBCL WSP	\$188,497	\$150,000	CT2400006	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Proposal 22-352 Creation of Coastal, Pluvial, Fluvial Flood Hazard Maps for Halifax Regional Municipality	CBCL* AHYDTECH Geomorphic SSBN Wood Environmental	\$564,163**	\$312,858	CB200012	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Tender 22-395 Camp Hill Cemetery Fence Restoration Phase 1	Wilcraft Concrete Services* Eastern Fence Erectors	\$394,566** \$620,501	\$650,000	CP000020	Awarded to the highest scoring bidder
Award Request for Quotation 22-135 Supply and Deliver up to Five (5) Fully Electric Half Ton Pickups	MacPhee Ford*	\$500,025**	\$469,287	CB200012	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Quotation 22-134 up to five (5) Fully Electric GT Performance SUVs	MacPhee Ford*	\$510,428**	\$521,430	CB200012	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Tender 22-280 Proposed Guiderails- Hammonds Plains and Windsor Drive	Basin Contracting* Dexter Construction Atlantic Road Construction	\$127,187** \$127,854 \$213,744	\$98,837	CR200004	Awarded to highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 22-432 Cyclical Street Tree Pruning 2022-23 Zone 1	Treeworks* Asplundh Tree Service	\$93,728** \$94,926		R845	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 22-432 Cyclical Street Tree Pruning 2022-23 Zone 2	Treeworks* Asplundh Tree Service	\$166,424** \$190,791		R845	Awarded to the highest scoring bidder

<input checked="" type="checkbox"/> Award Request for Quotation 22-432 Cyclical Street Tree Pruning 2022-23 Zone 5	Treeworks* Asplundh Tree Service	\$150,927** \$190,739		R845	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 22-432 Cyclical Street Tree Pruning 2022-23 Zone 6	Treeworks* Asplundh Tree Service	\$175,095** \$177,599		R845	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 22-432 Cyclical Street Tree Pruning 2022/23 – Zone 8	Asplundh Tree Service* Treeworks	\$207,424** <u>\$206,929</u> \$793,598	<u>                    </u> \$800,000 (for all areas)	R845	Awarded to second highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 22-449 Snow & Ice Control MacKintosh Depot	Blacktop Asphalt Paving* Leaheys Landscaping Total One Contracting	\$190,201** \$360,262 \$623,761	\$521,430	W200	Awarded to the highest scoring bidder Award price reflects a five-year contract
<input checked="" type="checkbox"/> Award Request for Tender 22-222 Recapitalization & New Sidewalk- Main Avenue	Ocean Contractors* Atlantic Road Construction Basin Contracting Cumberland Paving Dexter Construction	\$1,093,570** \$1,245,005  \$1,642,045 \$1,249,031 \$1,127,354	\$805,000	CR200006 CR200001 CM190002	Awarded to the highest scoring bidder (Cost Sharing of \$17,766 with HWC).
<input checked="" type="checkbox"/> Award Request for Tender 22-209 Street Recapitalization - Frederick Street and Pinehill Road- East Region	Dexter Construction* Cumberland Paving Ocean Contractors Atlantic Road Construction Basin Contracting	\$1,156,278** \$1,239,498 \$1,303,049 \$1,460,001  \$1,664,375	\$910,000	CR200006	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Tender 22-156 Black Point Fire Station Electrification	Bird Mechanical* Black & McDonald Gil-Son Construction	\$476,701** \$534,935 \$615,600	\$500,000	CB200012	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Tender 22-164 Bicentennial Theatre Electrification	Bird Mechanical* Black & McDonald	\$360,525** \$427,573	\$260,000	CB200012	Awarded to the highest scoring bidder

Council Awards					
<input checked="" type="checkbox"/> Award Request for Tender 22-401 Broad Street New Tennis Courts - Bedford & Cole Harbour Common Parking Lot Upgrades Cole Harbour	Ocean* Dexter Construction Basin Contracting	\$435,775* \$474,125 \$483,834	\$380,000	Q526 CP210013 CP200001	Awarded to highest scoring proponent
Award Request for Proposal 21-457 Managed Print Services	Konica Minolta*	\$443,278/year (\$2,216,391 five-year term)	\$410,000 year	A743	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 22-160 Scotiabank Centre – Critical Equipment Supply and Storage	Energy Efficiency Initiatives*	\$2,265,817	\$1,860,000	CB190008	Awarded to the only bidder
Award – Province of Nova Scotia Request For Proposal (RFP) Doc767243048, Supply and Delivery of Furnace Oil, Propane, Jet Fuel, Diesel, and Gasoline	Highland Fuel Delivery G.P./ Irving Oil Commercial G.P o/a Irving Energy	\$42,000,000 (3 years estimated spend standing offer)	\$13,464,600 annually	Multiple accounts	Awarded to highest scoring proponent
Alternative Awards					
Award Alternative Procurement 22-1166 Urgent Repairs to Canada Games Centre Roof	Acadia Roofing*	\$130,000**		CB200001	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1167	TOROMONT CAT (MARITIMES)	\$73,675		R970	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1167	2634024 ONTARIO INC. O/A	\$73,675		R970	Alternative Procurement
Award Alternative Procurement 22-1171	DAVEY TREE EXPERT COMPANY OF CANADA LTD.	\$272,220		R845	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1200	FAIRLEY & STEVENS LIMITED	\$130,060	\$695,100	CE200002 CV220015 CE200003	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1200	BRUCE LEASING	\$505,453 \$635,513		CE200002 CV220015 CE200003	Alternative Procurement

<input checked="" type="checkbox"/> Award Alternative Procurement 22-1165	L.A. NICHOLS GROUP LIMITED	\$92,082		R845	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1155	MQO RESEARCH	\$137,077	\$80,000	R956	Alternative Procurement
Award Alternative Procurement 22-1196	ALDRICHPEARS ASSOCIATES LIMITED	\$156,429	\$150,000	CP200001	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1188	TRAFFIC STRUCTURES LIMITED	\$250,000		CT200001	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1154	THE BARRINGTON CONSULTING GROUP INC	\$449,134		CM210010	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 21-1168	BELL	\$529,456		CI210020	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1219	ADESSO CONSULTING GROUP	\$375,430		CI990018	Alternative Procurement
<b>Net Total</b>		<b>\$29,993,557</b>	<b>\$26,315,114</b>		

\* Recommended Bidder

\*\* Amount of Award

\*\*\*  Social Value

N/A – Standing offers have no guaranteed spend; expenses covered through operations.

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement

policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).