



P.O. Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

Item No. 15.1.2
Halifax Regional Council
July 12, 2022

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed by 

Jacques Dubé, Chief Administrative Officer

DATE: June 3, 2022

SUBJECT: **Award – Request for quotation 22-123 for three (3) 750g custom Rescue Pumpers**

ORIGIN

The Approved 2022/2023 Capital Budget – Fire Fleet Replacement p. G15.

LEGISLATIVE AUTHORITY

Halifax Regional Municipality Charter, S.N.S. 2008, c. 39, subsection 79A(1) provides:

Subject to subsections (2) to (4), the Municipality may only spend money for municipal purposes if

- (a) the expenditure is included in the Municipality's operating budget or capital budget or is otherwise authorized by the Municipality;
- (b) the expenditure is in respect of an emergency under the Emergency Management Act; or
- (c) the expenditure is legally required to be paid.

RECOMMENDATION ON PAGE 2

Administrative Order 2020-004-ADM, the *Procurement Policy*, subsection 28(1) provides:

28(1) The approval authority limits for the awarding of contracts are as follows:

Method	Manager	Director	CAO	Council
Low Value Purchase	\$10,000	\$10,000	\$10,000	\$10,000
Competitive Procurement	Per delegation of authority from Director [not to exceed \$100,000]	\$100,000	\$1,250,000	Any amount
Competitive Procurement – Street, sidewalk, & active transportation Construction projects	Per delegation of authority from Director	\$100,000	Any amount	Any amount
Competitive Procurement – Establishment of Standing Offer	\$5,000,000 (Manager of Procurement only)	\$5,000,000 (Director of Finance only)	\$5,000,000	Any Amount
Alternative Procurement	Per delegation of authority from Director	\$100,000	\$1,250,000	Any amount
Alternative Procurement – Urgent Circumstances per 16(1)(d)	Per delegation of authority from Director	\$100,000	Any amount	Any amount

RECOMMENDATION

It is recommended that the Halifax Regional Council award request for quotation 22-123 for the purchase of three (3) new custom 750g rescue pumpers to Carl Thibault for \$2,909,414 (net HST included) with funding from Project Account No. CE200002 - Fire Fleet Replacement, as outlined in the Financial Implications section of this report.

BACKGROUND

Halifax Regional Fire & Emergency (HRFE) uses their fleet of vehicles to provide emergency support to the residents of Halifax. These new units will be required to respond to a variety of fire related emergency calls throughout the Halifax service area. The three (3) custom rescue vehicles being replaced in this classification are required by HRFE in support of their day-to-day operation.

The 750g rescue pumper fire apparatus has the ability to not only fight fires, but it can also respond to a variety of other emergencies as well. This allows Fire Services a greater flexibility in vehicle response to emergencies.

The unit numbers listed below, as part of the Fire Apparatus Replacement, have met the criteria for replacement based on age, repair costs and current condition. The three (3) resulting units from this request for quotation will replace these vehicles.

DISCUSSION

Tender 22-123 for the purchase of three (3) 750g Custom Rescue Pumpers, was posted to the Province of Nova Scotia's Procurement website on March 21, 2022 and closed on May 10, 2022. Two (2) compliant bids were received from the following vendors.

Company Name	Price	Net HST	Total (Net HST)
*Carl Thibault	\$2,789,841	\$119,573	\$2,909,414
Safety Source Fire	\$2,912,210	\$124,817	\$3,037,027

***Recommended Bidder**

As per the terms of quotation 22-123, Carl Thibault will be supplying three (3) 2023 Spartan chassis with custom body units. Delivery of the new equipment is 600 days from date of final award.

The following units will be replaced upon arrival of the new vehicle and will be sold as surplus.

Unit #	SAP #	Make	Model	Year	Mileage	Age	LTD** repair costs	LTD Cost/KM	Appr. Monthly KMs
97-01E	10000080	EONE	H20	1997	64,329	25	\$351,263.89	\$5.46	214
97-108E	10000093	EONE	CYCLONE	1997	172,889	25	\$393,944.02	\$2.28	576
97-109E	10000094	EONE	CYCLONE	1997	70,319	25	\$447,045.92	\$6.36	234

**Life to Date (LTD)

Any vehicle scheduled for replacement is first stripped of all salvageable equipment that HRM may be able to reuse and sold at auction. Revenue received from the sale of these units is placed into the Capital Fund Reserve Q526.

FINANCIAL IMPLICATIONS

Corporate Fleet recommends the award of this request for quotation to Carl Thibault based on the qualified bid price of \$2,789,841 plus net HST of \$119,573 for a total of \$2,909,414.

Funding is available in Project No. CE200002 - Fire Fleet Replacement for a total of \$ 2,909,414 (net HST included). The budget availability has been confirmed by Finance.

Budget Summary:	Project Account No. CE200002 - Fire Fleet Replacement
	Cumulative Unspent Budget \$ 4,089,543
	Less: RFQ 22-123* \$ 2,909,414
	Balance \$ 1,180,129

* This project was estimated in the Approved 2022/2023 Project Budget at \$2,550,000

The result of this tender being over our estimated budget for this purchase may impact our ability to deliver other remaining Fire replacement vehicles that were identified in our pre-approved 2022/23 Capital budget plan.

The balance of funds in this project account will be used for replacement of other Halifax Regional Fire vehicles.

RISK CONSIDERATION

There are no significant risks associated with the recommendations in this report. The risks consideration rate is low.

ENVIRONMENTAL IMPLICATIONS

There are no significant environmental implications associated with this recommendation. The purchase of this unit should lessen our environmental impact due to being a new model year with updated technology.

There are currently no electric or alternative fuel options available that meet the associated requirements of this procurement

ALTERNATIVES

Regional Council could choose not to approve the recommended purchase of three (3) new custom 750g rescue pumpers. Due to the age and unreliability of the current vehicles which will be replaced by these, this action could result in the high probability of loss of service due to the potential of frequent and in-depth mechanical failures.

ATTACHMENTS

No attachments.

A copy of this report and information on its status can be obtained by contacting the Procurement Office at 902.490.4170, or Fax 902.490.6425.

Report Prepared by: John MacKinnon, Sustainable Green Fleet Analyst, Corporate Fleet
902.490.4412
