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**Item No. 4**  
**Halifax Regional Council**  
**May 17, 2022**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed  
Caroline Blair-Smith, Acting Chief Administrative Officer

**DATE:** April 12, 2022

**SUBJECT:** Award of Contracts – Quarterly Report January 2022 to March 2022

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**INFORMATION REPORT**

**ORIGIN**

Contract Awards for January 1, 2022 to March 31, 2022.

**LEGISLATIVE AUTHORITY**

Section 79(1), of the Halifax Regional Municipality Charter provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 28 of Administrative Order 2020-004-ADM (the “Procurement Administrative Order”), provides that the CAO may approve contract awards up to the following amounts:

- Competitive Procurement (Request for Tender, Request for Quotation, and Request for Proposal) - \$1,250,000
- Competitive Procurement (street, sidewalks and active transportation construction projects) – any amount
- Standing Offer - \$5,000,000 (based on estimated value)
- Alternative Procurement– \$1,250,000
- Alternative Procurement - Urgent Circumstance – Any amount

Section 31 of Administrative Order 2020-004-ADM The Procurement Policy states:

- (1) The Manager of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
  - (a) all awards approved by the CAO;
  - (b) all awards exceeding \$100,000; and
  - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.

(2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

### **BACKGROUND**

The purpose of this report is to provide a listing of all contracts approved during the period January 1, 2022 to March 31, 2022. The data for awarded contracts for the period January 1, 2022 to March 31, 2022 has been summarized in Attachment 1. The information contained in the attachment has previously been shared with Regional Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable HRM business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department but do exclude reports that are marked Private & Confidential.

### **FINANCIAL IMPLICATIONS**

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of Awards - **\$14,516,534**

Total number of solicitations – **31**

- Competitive Procurements – **71%**
- Alternative Procurements – **29%**

### **COMMUNITY ENGAGEMENT**

No community engagement was required.

### **ATTACHMENTS**

Attachment 1: Award of Contracts - Quarterly Report – January 1, 2022 to March 31, 2022

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A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement 902-292-3128

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## Award of Contracts - Quarterly Report, January 2022 – March 2022

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
<b>CAO Awards</b>					
<b>Award Tender 21-361</b> Northbrook Park Walkways and Lighting	Ocean Contractors Ltd* Dexter Construction Company Ltd.	<b>\$459,416**</b> \$481,280	\$200,000 and the 2022/23 Advanced Capital Budget at <u>\$500,000</u> <b>\$700,000</b>	CP200001	Awarded to the lowest bidder
<b>Award Tender 21-184</b> Halifax Transit Terminals Resurfacing- Highfield, Upper Water Street and Mumford Terminals	Cumberland Paving and Contracting* Dexter Construction Company Limited Ocean Contracting Limited	<b>\$410,179**</b> \$429,517 \$544,396	\$340,000	CB000016	Awarded to the lower bidder
<b>Award Request for Quotation 21-130 One (1)</b> Refrigeration Truck	MacPhee Ford*	<b>\$130,009**</b>	\$110,000	CB200012	Awarded to the lowest and only bidder
<b>Award Request for Proposal- 21-433</b> Halifax Grain Elevator Land Use Risk Assessment Study	Jensen Hughes*	<b>\$158,968**</b>	\$150,000	C002-6303	Awarded to only proponent
<b>Award Request for Proposal 21-400</b> Cogswell District Project Mobile Application	WeUsThem Inc* Nurturing Technology Orangesoft	<b>\$652,569**</b>	\$640,000	CT000007	Awarded to the highest scoring proponent
<b>Award Request for Proposal- 21-424</b> Design and Implementation of Project Management	KPMG* Aecom Colliers Project Leaders Ernst & Young	<b>\$125,007**</b>	\$100,000	CR200006	Awarded to the highest scoring proponent

Practices for Halifax Regional Municipality's Transportation Capital Program (Phase 2)	Vigilant Management				
<b>Award Request for Quotation- 21-454</b> Janitorial Services – Halifax Regional Police, Halifax Fire Services and the Integrated Emergency Services Back Up Centre	Elejorde Cleaning Services* ZM Supreme Cleaning Services Imperial Cleaning	<b>\$864,531**</b> \$940,660 \$1,163,373	\$1,240,399	Facility Maintenance & Operations cost centre W200, Police Services cost centres P415, P420, and P425, and Corporate Real Estate cost centre W202	Awarded to the lowest bidder
<b>Award Request for Proposal- 21-157-</b> Design Consulting Services - Ragged Lake Transit Centre - Battery Electric Bus Storage Garage Expansion	Aecom Canada* IBI Group Architecture49 TA Scott Architecture	<b>\$1,145,266**</b>	\$1,064,552	CB000125	Awarded to the highest scoring proponent
<b>Award Request for Proposal- 21-459-</b> Design Services- Office Renovation	Fowler Bauld & Mitchell* MAC Interior Design SGH Design Partners	<b>\$160,409**</b>	\$297,215	CB190011	Awarded to the highest scoring proponent
<b>Award Tender 21-190</b> Soccer Nova Scotia Locker Room Upgrades	Jim Kimber Construction* Avondale Construction Blunden Construction Ryson Interior Construction PCL Constructors	<b>\$517,757**</b> \$575,235 \$591,302 \$625,716 \$630,816	\$400,000	CB200010 CB200001 CCV02410 CCV02412	Awarded to the lowest bidder
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 1	Treeworks* Asplundh	<b>\$66,597**</b> \$ 87,365	\$770,000 For entire project	R845	Awarded to the lowest bidder

<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 2	Treeworks* Asplundh	<b>\$42,449**</b> \$49,535			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 3	Treeworks* Asplundh	<b>\$70,403**</b> \$92,762			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 4	Treeworks* Asplundh	<b>\$21,378**</b> \$29,877			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 5	Asplundh* Treeworks	<b>\$203,774**</b> \$254,011			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 6	Asplundh* Treeworks	<b>\$26,592**</b> \$28,782			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 7	Treeworks* Asplundh	<b>\$9,098**</b> \$10,063			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 8	Asplundh* Treeworks	<b>\$35,248**</b> \$35,884			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 9	Asplundh* Treeworks	<b>\$17,989**</b> \$18,124			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 10	Asplundh* Treeworks	<b>\$31,755**</b> \$62,884			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 11	Treeworks* Asplundh	<b>\$45,312**</b> \$54,802			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 12	Asplundh* Treeworks	<b>\$20,022**</b> \$20,805			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 13	Asplundh* Treeworks	<b>\$12,410**</b> \$19,657			
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning	Treeworks* Asplundh	<b>\$5,840**</b> \$12,410			

2021/22- Area 14					
<b>Award Quotation 21-447-</b> Cyclical Tree Pruning 2021/22- Area 15	Treeworks* Asplundh	<b>\$24,444**</b> <u>\$30,607</u> \$633,311			
<b>Award Request for Quotation 21-327 -</b> Tactical Ballistic Helmets	Rampart International* Avon Protection KD Pratt	<b>\$40,537**</b> \$40,929 \$35,255	\$20,000	CE190002	Awarded to lowest bidder
<b>Award Request for Proposal 21-418 -</b> First Lake Pollution Source Control Study	CBCL Limited* Stantec AECOM Wood Environmental & Infrastructure GM Blue Plan Engineering	<b>\$101,678**</b>	\$150,000	D935	Awarded to highest scoring proponent
<b>Award Request for Proposal 21-307-</b> Engineering Services for Walker's Bridge (BR057) Replacement Design	Harbourside Engineering* DesignPoint Englobe	<b>\$125,826**</b>	\$100,000	CR200003	Awarded to highest scoring proponent <i>HWC will cost share \$8050</i>
<b>Award Request for Proposal 21-456-</b> Municipal Retrofit Program Financing Study	Dunsky Energy & Climate Advisors* KPMG Donegal Consulting Colliers Project Leaders	<b>\$168,814**</b>	\$100,000	CB200012	Awarded to the highest scoring proponent
<b>Award Request for Proposal 21-306</b> Project Planning and Design As-built Drawings Information	WSP Canada* DesignPont Harbourside Engineering Spade Geomatics Stantec Consulting	<b>\$105,979**</b>	\$200,000	CR200006	Awarded to highest scoring proponent
<b>Award Request for Proposal 21-450-</b> HRM Policing Model Transformation Study	PwC* Consillium Public Sector Deloitte KPMG MNP Perivale & Taylor	<b>\$261,465**</b>	\$250,000	C411	Awarded to highest scoring proponent

<b>Award Request for Quotation 22-110-</b> Two (2) Single Axle Truck Chassis with Combination Dump Body and Underbody Scraper	East Coast International Trucks*	<b>\$511,364**</b>	\$450,000	CE200001	Awarded to the lowest bid
<b>Award Request for Proposal- 22-024-</b> Cyber Security Awareness Platform	Beauceron Security* 3 Tenets Consulting GoSecure InfoSec Institute Lucy Security Optiv ResiliAnt Rico Canada Telus	<b>\$42,757** (Year 1)</b>	\$40,000	CI200005	Awarded to the highest scoring proponent <i>(3 year award \$126,186)</i>
<b>Award Request for Qualifications- 21-374</b> Supplier Pre-Qualification- "Big Data" Tools for Transportation Planning	Streetlight Data* Airsage Environics Midwestern Software Stantec Telus	<b>\$306,032**</b>	\$374,037	R956	Awarded to the highest scoring proponent
<b>Award Request for Tender 22-151</b> Canada Games Centre- Family Change Rooms Renovation	Avondale Construction* Maxim Construction Greytop Construction PCL Constructors	<b>\$317,200**</b> \$378,000 \$387,938 \$391,000	\$350,000	CB200001	Awarded to the lowest bidder
<b>Award Alternative Procurement</b> The Integrated Mobility Plan - Action 117: Develop and implement a "Transportation Data Collection Strategy" with increased breadth and	Dalhousie Transportation Collaboratory (DALTRAC)*	<b>\$252,429**</b>	\$250,000	R956	Policy Exempt

quality of data to support multi-modal transportation planning and progress monitoring.					
<b>Award Alternative 22-1027</b> Procurement- Cellebrite Investigative Software Licenses	Cellebrite*	<b>\$106,372 USD**</b>	\$106,372 USD	P346	Sole Source
<b>Award Alternative 22-1009</b> Procurement- Data Servers	JSI Telecom*	<b>\$457,972**</b>	\$459,000	CI210017	Sole Source
<b>Council Awards</b>					
<b>Award Tender 21-415</b> Private On Demand Accessible Transportation Service	Seniors Transit Inc.	<b>\$1,805,013**</b>	\$1,500,000	R637	Awarded to the lowest bidder (3-year award)
<b>Award Alternative Procurement 22-1024</b>	West Bedford Holdings Limited*	<b>\$3,250,000**</b>	\$3,250,000	Q526	Sole Source
<b>Award Alternative Procurement 21-237</b> Burnside Business Park- Phase 13-1	Ducks Unlimited Canada*	<b>\$210,475**</b>	\$210,475	CQ000008	Sole Source
<b>Alternative</b>					
<b>Award Alternative Procurement 22-1008</b> Extension of Brass Ring	Infinite Computing Solutions*	<b>\$331,850**</b>	\$331,850 (\$110,617 annual)	A732	Extension of existing contract.
<b>Award- Alternative Procurement- 22-119</b> Two (2) fully upfitted tandem axle plow trucks	Nova Truck Centres*	<b>\$730,000**</b>	\$730,000	CE200001	Purchased under exceptional circumstances
<b>Award Alternative Procurement</b> Environment & Climate Change	Clean Foundation*	<b>\$71,971**</b>	\$71,971	D935	Policy Exempt
<b>Award Alternative Procurement 21-132</b> Cargo Van	O'Regan Chevrolet Buick GMC*	<b>\$61,378**</b>	\$46,900	CE200001	Competitive Process - No Bids Received

<b>NET TOTAL</b>		\$14,516,534	\$14,802,771		<i>Cost Share: \$0</i>
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\* **Recommended Bidder**

\*\* **Amount of Award**

**N/A – Standing offers have no guaranteed spend; expenses covered through operations.**

**All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.**

**In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.**

**Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement.**

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