



P.O. Box 1749  
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**Item No. 1**  
**Halifax Regional Council**  
**March 1, 2022**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:**

Original Signed by 

Jacques Dubé, Chief Administrative Officer

**DATE:** January 21, 2022

**SUBJECT:** Award of Contracts – Quarterly Report October 2021 to December 2021

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### **INFORMATION REPORT**

#### **ORIGIN**

Contract Awards for October 1, 2021 to December 31, 2021.

#### **LEGISLATIVE AUTHORITY**

Section 28 of Administrative Order 2020-004-ADM (the “Procurement Administrative Order”), provides that the CAO may approve contract awards up to the following amounts:

- Competitive Procurement (Request for Tender, Request for Quotation, and Request for Proposal) - \$1,250,000
- Competitive Procurement (street, sidewalks and active transportation construction projects) – any amount
- Standing Offer - \$5,000,000 (based on estimated value)
- Alternative Procurement– \$1,250,000
- Alternative Procurement - Urgent Circumstance – Any amount

Section 31 of Administrative Order 2020-004-ADM The Procurement Policy states:

- (1) The Manager of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
  - (a) all awards approved by the CAO;
  - (b) all awards exceeding \$100,000; and
  - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.

- (2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

## **BACKGROUND**

The purpose of this report is to provide a listing of all contracts approved during the period October 1, 2021 to December 31, 2021. The data for awarded contracts for the period October 1, 2021 to December 31, 2021 has been summarized in the attached table. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. Excludes reports that are marked Private & Confidential.

## **FINANCIAL IMPLICATIONS**

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - **\$67,928,287**

Total number of solicitations – 32

- competitive procurements – 69%
- alternative procurements – 31%

## **COMMUNITY ENGAGEMENT**

No community engagement was required.

## **ATTACHMENTS**

Appendix A - Award of Contracts - Quarterly Report – October 1, 2021 – December 31, 2021

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A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement, Finance & Asset Management, 902-292-3128

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## Award of Contracts - Quarterly Report, October 2021 – December 2021 Appendix A

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
<b>CAO Awards</b>					
<b>21-235 Request for Tender</b> Stormwater System Upgrade and St. Recap – Lockview Road	Dexter Construction Company Limited* Atlantic Road Construction & Paving Ltd Cumberland Paving & Contracting Limited Sackville Trenching Limited Basin Contracting Limited	\$848,951** \$904,418 \$973,141 \$1,025,616 \$1,159,491	\$1,170,000	CR200006	Awarded to the lowest bidder
<b>21-264 Request for Tender</b> Guiderail Replacements & Retaining Wall Installation - Waverley Road - Various Locations	Dexter Construction Company Limited* Cumberland Paving & Contracting Limited	\$1,272,338** \$1,420,606	\$715,000	CR200004	Awarded to the lowest bidder / cost share Halifax Water \$53,701
<b>21-109 Request for Quotation</b> Two (2) Single Axle Trucks with Asphalt Boxes	Saunders Equipment*	\$632,495**	\$ 297,215 <u>\$ 297,215</u> \$594,430	CE200001 CV210001	Awarded to lowest and only bidder
<b>21-247 Request for Tender</b> Guiderail replacement & installation Main Ave, Village Rd, Hammonds Plains Rd and Millview Ave	Atlantic Road Construction & Paving Ltd* Basin Contracting Limited Dexter Construction Company Limited	\$181,724** \$188,742 \$197,174	\$140,000	CR200004	Awarded to the lowest bidder
<b>21-181 Request for Tender</b> Roofing Replacement Chocolate Lake Recreation Centre	Atlantic Roofers* McCarthy's Roofing Acadia Roofing Evolution Roofing Metro Roofing	\$184,576** \$207,529 \$217,707 \$289,706 \$299,468	\$213,786	CB200005	Awarded to the lowest bidder

<b>21-408 Request for Quotation</b> <sup>(1)</sup> Snow & Ice Control – Macdonald Bridge Terminal & Zatzman Sportsplex	Teak Tree Enterprises Limited* Provincial Pavement Markings Inc. (PPM) Leahey's Landscaping & Contracting Ltd.	\$ 377,125** \$ 903,325 \$ 1,010,922	\$399,178	R683	Awarded to the lowest bidder
<b>21-397 Request for Proposal</b> <sup>(2)</sup> Mill Cove Ferry Service Project - Halifax Terminal and Mill Cove Terminal Concept Designs	Architecture49* CBCL Ltd. DesignPoint	\$ 677,622**	\$1,199,289	CV210013	Awarded to the successful proponent
<b>21-401 Request for Proposal</b> Mill Cove Ferry Service Project - Vessel Technology Study	Lengkeek Vessel Engineering ( <i>with Damen Shipbuilding Group and MariNova Consulting</i> ) * 3GA Maine Ltd. Albion Marine Solutions Ltd. ( <i>with NED-PROJECT</i> ) Allswater Capilano Maritime Design Ltd. ( <i>with Glosten and HTEC</i> ) WSP Canada ( <i>with EV Maritime and A.F. Theriault</i> )	\$207,633**	\$312,858	CV210013	Awarded to the highest scoring proponent
<b>21-407 Request for Quotation</b> <sup>(3)</sup> Snow & Ice Control – Multiple Sites	Leahey's Landscaping & Contracting Ltd C2* Leahey's Landscaping & Contracting Ltd D1* Leahey's Landscaping & Contracting Ltd D2* Blue Rose Gardening Inc D3* Total One Contracting Inc. Group E* Leahey's Landscaping & Contracting Ltd H1* Leahey's Landscaping & Contracting Ltd H2* Blue Rose Gardening Inc H3* Teak Tree Enterprises Limited Group 1* Blue Rose Gardening Inc D3* Whynder's Property Maintenance Inc.	\$361,090** \$473,198** \$394,983** \$204,661** \$203,618** \$358,483** \$358,483** \$204,661** \$271,274** \$126,447** \$151,084**	\$2,757,530	R682 R683 F160 W200	Awarded to the lowest bidders

	Group 13* Whynder's Property Maintenance Inc. Group J* Teak Tree Enterprises Limited Group K*	\$52,013** <u>\$765,590**</u> \$3,924,585			
<b>21-385 Request for Quotation</b> SWZ10 Winter Maintenance of Sidewalks Sheet Harbour Area	Shore Thing Excavation and Landscaping Design Inc. *	\$18,771** (fixed cost)	\$15,720	W944	Awarded to lowest and only bidder
<b>21-360 Request for Proposal</b> ECRM Business Change Manager	Pivot Consulting* Bell Canada Ernst and Young Mariner Partners Thoughtstorm	\$115,833**	\$123,000	CI990018	Awarded to highest scoring proponent
<b>21-420 Request for Quotation</b> Mobile Storage Shelving	Spacesavers Systems Maritimes* MMP Office Interiors Stor-It Systems	\$113,528** \$143,695 \$181,078	\$312,858	CB190011	Awarded to the lowest bidder
<b>21-365 Request for Tender</b> Viscount Run Park Development Phase 1	Total One Contracting Inc.* Kynock Resources Ltd. Sackville Trenching Ltd. Dexter Construction Company Ltd.	\$103,322** \$200,114 \$215,096 \$248,827	\$150,000	CP210013	Awarded to the lowest bidder
<b>21-151 Request for Tender</b> Lake Echo Community Centre Generator	Atlantica Contractors* XL Electric Limited Black & McDonald Limited Greendale Resources Inc. PCL Constructors Canada Inc.	\$185,475** \$194,181 \$234,852 \$243,638 \$361,872	\$175,000	CB200002	Awarded to the lowest bidder
<b>CAO Alternate Procurement Award</b> Spring Garden Road Public Art Fabrication and Installation	Metz and Chew*	\$250,000**	\$250,000	CD000001	Sole Source
<b>CAO Alternate Procurement Award</b> Trapeze PASSMON Deployment (Paratransit Phase 2)	Trapeze*	\$405,736**	\$400,000	CM210012	Sole Source

<b>Award 21-249 Request for Tender</b> Street Recapitalization- Harbourview Drive- West Region	Brycon Construction* Atlantic Road Construction & Paving W. Eric Whebby Sackville Trenching Dexter Construction Cumberland Paving & Contracting	\$1,282,717** \$1,335,701 \$1,396,833 \$1,494,860 \$1,602,889 \$2,128,828	\$385,000	CR200006	Awarded to the lowest bidder/ Cost share with HWC of \$1,042,024
<b>CAO Alternate Procurement Award 20-1099</b> (4) Access & Privacy Freedom of Information Case Management Solutions	AINS*	\$128,891** (\$61,737 (One time capital) \$67,154(First year operating)	\$152,000	CI210011	Negotiated contract
<b>Award 21-413 Request for Standing Offer</b> Halifax Ferry Vincent Coleman Refit/Drydocking	Canadian Maritime Engineering*	\$417,724**	\$57,083 <u>\$421,571</u> \$478,654	CM200007/ R661	Awarded to lowest and only bidder
<b>Award 21-375R Request for Proposal</b> Project Support Services- Cogswell District Project	Aecom Canada* Altus Group Colliers Project Leaders Eastpoint Engineering Ernst & Young Orenda Corporate Finance Revay and Associates	\$220,043**	\$208,572	CT000007	Awarded to highest scoring proponent
<b>Award of Alternate Procurement 21-1200</b> Permitting, Planning, Licensing and Compliance Project Team	Bell Canada*	\$692,918**	\$692,918	CI990013	Sole Source
<b>Council Awards</b>					
<b>21-237 Request for Tender</b> Burnside Business Park- Phase 13-1	Brycon Construction* Dexter Construction	\$29,039,000** \$31,974,960	\$34,000,000	CQ000008	Awarded to lowest bidder
<b>21-175 Request for Tender</b> Grahams Grove Facility	Avondale Construction* Maxim Construction Blunden Construction (1995) Limited RCS Construction	\$2,299,165** \$2,363,642 \$2,490,350 \$2,881,361	\$1,817,354	CB200010 CB190008 CB200012 CB190009	Awarded to recommended bidder
<b>21-405 Request for Quotation</b>	Imperial Cleaning* ZM Supreme Cleaning Services	\$1,714,337** \$2,073,310	\$2,146,206	Z112	Awarded to lowest bidder

<b>Janitorial Services- Sackville Sports Stadium</b>	Elejorde Cleaning Services Dexterra Integrated Facilities Management	\$2,404,385 \$2,810,490			
<b>21-164 Request for Proposal</b> Halifax Commons Aquatic Project	Marco Construction Limited* PCL Construction Ltd. Lindsay Construction Ltd Pomerleau Construction Ltd.	\$18,134,293**	\$16,448,000	CB210020	Awarded to highest scoring proponent
<b>21-1168 Award of Alternative Procurement</b> Fire Station and Volunteer Firefighter Paging System Upgrade	Bell Mobility Radio*	\$539,374**	\$539,374	BT31	Sole Source
<b>21-127 Request for Quotation</b> Supply & Deliver Two (2) 500G Custom Rescue Pumpers	Camions Carl Thibault* Safety Source Fire	\$1,637,438** \$1,751,454	\$1,500,000	CE200002	Awarded to lowest bidder
<b>Alternative</b>					
<b>21-1220 Award of Alternative Procurement</b> Sniper Rifles	Rampart International Corp.*	\$52,438**	\$52,438	CE190002	Sole Source
<b>21-1226 Award of Alternative Procurement</b> Tires for Transit Buses	OK Tire*	\$79,360**	\$79,360	R963	Exceptional Circumstance
<b>21-1212 Award of Alternative Procurement</b> Temporary Shelters	Bird Construction Company*	\$475,000**	\$475,000	MHOUSING	Sole Source
<b>21-1181 Award of Alternative Procurement</b> Modular Housing	RCM Modular*	\$688,455**	\$688,455	MHOUSING	Sole Source
<b>21-1213 Award of Alternative Procurement</b> Modular Housing	RCM Modular*	\$1,026,420**	\$1,026,420	MHOUSING	Sole Source
<b>NET TOTAL</b>		\$67,928,287	\$69,618,400		<i>Cost Share: \$53,701</i>

\* Recommended Bidder

**\*\* Amount of Award**

**N/A – Standing offers have no guaranteed spend; expenses covered through operations.**

**All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.**

**In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.**

**Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement.**

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- (1) Following the closing of this RFQ, representatives from the Zatzman Sportsplex opted to withdraw from this tender due to budgetary concerns. Zatzman Sportsplex will be re-tendered separately.**
- (2) The balance of funds will be used for further studies and engineering services related to the Mill Cove Ferry Service.**
- (3) Funding for years 2 to 5 will be accommodated through future approved operating budgets.**
- (4) Life cycle value of \$704,648 (one time capital \$61,737, and 8-years service support of \$642,309)**