

# HALIFAX

P.O. Box 1749  
Halifax, Nova Scotia  
B3J 3A5 Canada

**Item No. 15.1.7**  
**Halifax Regional Council**  
**December 14, 2021**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed by   
Jacques Dubé, Chief Administrative Officer

**DATE:** December 6, 2021

**SUBJECT:** Award – 21-127 Request for Quotation Two (2) New Custom 500g Rescue Pumpers

---

## **ORIGIN**

The Approved 2020/2021 Capital Budget – Fire Fleet Replacement, G11  
The Approved 2021/2022 Capital Budget – Fire Fleet Replacement, G13

## **LEGISLATIVE AUTHORITY**

Under the HRM Charter - Section 79, Halifax Regional Council may expend money for municipal purposes.

The recommended contract award complies with all the pre-requisites for awarding contracts as set out in section 26 of Administrative Order 2020-004-ADM, the *Procurement Administrative Order*.

Section 28 of the *Procurement Administrative Order*, provides that Halifax Regional Council may approve contract awards of any amount.

## **RECOMMENDATION**

It is recommended that the Halifax Regional Council award tender 21-127 for the purchase of two (2) new custom 500g rescue pumpers to Carl Thibault for \$ 1,637,438 (net HST included) with funding from Project Account No. CE200002 - Fire Apparatus Replacement, as outlined in the Financial Implications section of this report.

## **BACKGROUND**

Halifax Regional Fire & Emergency (HRFE) Services uses their fleet of vehicles to provide emergency support to the residents of Halifax. The rescue pumper fire apparatus specified in this solicitation can be used to fight fires as well as respond to a variety of other emergencies. This allows for greater flexibility in vehicle response to emergencies.

These new units will be required to respond to emergency calls primarily within the HRM downtown core service area. Because of this, they have been specifically designed to be as compact as possible to allow for the greatest ease of movement within the city core.

As per the five (5) year Corporate Fleet Replacement Plan, it was determined that the purchase of one (1) of these units would be required in each of the 2020/2021 and 2021/2022 budget years. Delays have pushed the posting for this quotation until now.

## **DISCUSSION**

Tender 21-127 for the purchase of two (2) 500g Custom Rescue Pumpers, was posted to the Province of Nova Scotia's Procurement website on August 6, 2021 and closed on September 21, 2021. Two (2) compliant bids were received from the following vendors.

<b>Company Name</b>	<b>Price</b>	<b>Net HST</b>	<b>Total (Net HST)</b>
<b>*Carl Thibault</b>	<b>\$1,570,142</b>	<b>\$67,296</b>	<b>\$1,637,438</b>
Safety Source Fire	\$1,679,472	\$71,982	\$1,751,454

### **\*Recommended Bidder**

As per the terms of quotation 21-127, Carl Thibault will be supplying two (2) 2023 Spartan chassis with custom body units. Delivery of the new equipment is 550 days from date of final award.

## **FINANCIAL IMPLICATIONS**

Corporate Fleet recommends the award of this tender to Carl Thibault based on the qualified bid price of \$1,570,142 plus net HST of \$ 67,296 for a total of \$ 1,637,438.

Funding is available in Project No. CE200002 - Fire Fleet Replacement for a total of \$ 1,637,438(net HST included). The budget availability has been confirmed by Finance.

Budget Summary:	<b>Project Account No.</b> CE200002 - Fire Fleet Replacement
	Cumulative Uncommitted Budget \$ 2,033,226
	<b>Less: Tender 21-127*</b> <b><u>\$ 1,637,438</u></b>
	Balance \$ 395,788

**\*This project was estimated in the approved 2020/2021 and 2021/2022 capital budgets at \$ 1,500,000.**

The balance of funds will be used for replacement of other Fire fleet assets.

## **RISK CONSIDERATION**

There are no significant risks associated with the recommendations in this Report. The risks consideration rate is low.

### **COMMUNITY ENGAGEMENT**

Not applicable at time of solicitation.

### **ENVIRONMENTAL IMPLICATIONS**

There are no significant environmental implications associated with the recommendation. The purchase of these units should lessen our environmental impact due to being new model years with updated technology.

### **ALTERNATIVES**

Regional Council could choose not to approve the recommended purchase of two (2) new custom 500g rescue pumpers. These new units are necessary for HRFE to operate in the congested, central core of the city. Forgoing this purchase could result in delays of emergency service.

This course of action is not recommended.

### **ATTACHMENTS**

None

---

A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: John MacKinnon, Quality Analyst, Corporate Fleet, 902.490.4412

Report Approved by: Original Signed  
Scott Sears, Director, Corporate Fleet, 902.490.6604

Report Approved by: Original Signed  
John W. MacPherson, Executive Director of Corporate and Customer Services.  
902.209.0763

Report Approved by: Original Signed  
Kenneth Stuebing, Executive Director / Fire Chief – Halifax Regional Fire & Emergency.  
902.490.4239

Procurement Review: Original Signed  
Jane Pryor, Director, Procurement, 902.490.4200

Report Approved by: Original Signed  
Denise Schofield, Deputy Chief Administrative Officer, Citizen Services.  
902.490.4933

Report Approved by: Original Signed  
Caroline Blair-Smith, Deputy Chief Administrative Officer, Corporate Services.  
902.490.8456