



P.O. Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

Item No. 1
Halifax Regional Council
August 31, 2021

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed
Renée Towns, Acting Executive Director/CFO, Finance & Asset Management

Original Signed by 
Jacques Dubé, Chief Administrative Officer

DATE: August 9, 2021

SUBJECT: Award of Contracts – Quarterly Report April to June 2021

INFORMATION REPORT

ORIGIN

Contract Awards for April 1, 2021 to June 30, 2021.

LEGISLATIVE AUTHORITY

Section 28 of Administrative Order 2020-004-ADM (the “Procurement Administrative Order”), provides that the CAO may approve contract awards up to the following amounts:

- Competitive Procurement (Request for Tender, Request for Quotation, and Request for Proposal) - \$1,250,000
- Competitive Procurement (street, sidewalks and active transportation construction projects) – any amount
- Standing Offer - \$5,000,000 (based on estimated value)
- Alternative Procurement– \$1,250,000
- Alternative Procurement - Urgent Circumstance – Any amount

Section 31 of Administrative Order 2020-004-ADM The Procurement Policy states:

- (1) The Manager of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:

- (a) All Awards approved by the CAO;
- (b) All Awards exceeding \$100,000; and
- (c) All Awards exceeding \$50,000 resulting from Alternative Procurement.

(2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

BACKGROUND

The purpose of this report is to provide a listing of all contracts approved during the period April 1, 2021 to June 30, 2021. The data for awarded contracts for the period April 1, 2021 to June 30, 2021 has been summarized in the attached table. The information contained in the attached table has previously been shared with Regional Council via the weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. Excludes reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - **\$ 45,489,366**

Total number of solicitations – **71**

- Competitive Procurements – 96%
- Alternative Procurements – 4%

COMMUNITY ENGAGEMENT

No community engagement was required.

ATTACHMENTS

Appendix “A” - Award of Contracts - Quarterly Report – April 1, 2021 – June 30, 2021

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement, Finance & Asset Management, 902-292-3128

Award of Contracts - Quarterly Report – April 2021 – June 2021

Appendix A

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
CAO Awards					
Award - Alternative Procurement 21-1071, Advanced Time Tracking and Scheduling (1)	Kronos *	\$139,769 **	\$139,769	A732 6399	Alternative Procurement
Award - Unit Price Tender 21-205 Street Recapitalization - Hollyoake Ln	Atlantic Road Construction & Paving Ltd * Ocean Contractors Limited Cumberland Paving & Contracting Limited Sackville Trenching Limited Dexter Construction Company Limited Basin Contracting Limited	\$373,417 ** \$405,566 \$409,119 \$453,181 \$481,559 \$532,351	\$415,000	CR200006	Awarded to the lowest bidder.
Award – Tender 21-156 – Fort Needham Park Washrooms	Greytop Commercial Construction * Avondale Construction Bird Construction Blunden Construction MacLean Construction RCS Construction	\$623,114 ** \$704,841 \$711,604 \$714,359 \$725,507 \$761,218	\$812,000	CB210016	Awarded to the lowest bidder.
Award - Unit Price Tender 21-208 Street Recapitalization – Oakland Rd	Ocean Contractors Limited * Atlantic Road Construction & Paving Ltd Dexter Construction Company Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$677,650 ** \$704,966 \$716,771 \$729,963 \$816,117	\$255,000 \$380,000	CR200006 CR200002	Awarded to the lowest bidder. Cost Sharing HW \$87,623
Award – Tender 21-048 Lake Banook Boardwalk Rehabilitation, Dartmouth	Harbour Construction * 3297145 Nova Scotia Ltd. Sackville Trenching Limited Starfish Construction Dexter Construction Company Limited Ocean Contracting Limited	\$184,962 ** \$187,688 \$192,751 \$246,148 \$287,496 \$304,438	\$200,000	CP200001	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award - Tender 21-218 Bridge Rehabilitations Lady Hammond Road - Halifax	Atlantic Underground Services Ltd* Complete Concrete Solutions Ltd. Horseshoe Hill Construction Inc. Duron Atlantic Ltd. Maecon Infrastructure Services Ltd.	\$2,215,488 ** \$2,277,596 \$2,293,061 \$2,437,164 \$2,515,396	\$2,500,0000	CR200003	Awarded to the lowest bidder.
Award – Tender 21-153, Walkway Construction - Hartlen Connector	Ocean Contractors Limited * Atlantic Road Construction & Paving Ltd. Sackville Trenching Limited Dexter Construction Company Limited Basin Contracting Limited Cumberland Paving & Contracting Limited	\$159,727 ** \$183,544 \$187,725 \$197,310 \$254,658 \$270,314	\$185,000	CT200008	Awarded to the lowest bidder.
Award – Unit Price Tender 21-204 Street Recapitalization - Gottingen St.	Dexter Construction Company Limited* Ocean Contractors Limited Atlantic Road Construction & Paving Ltd. Cumberland Paving & Contracting Limited Basin Contracting Limited	\$813,657 ** \$830,617 \$860,082 \$881,079 \$994,096	\$505,000 \$375,000	CR200006 CR200002	Awarded to the lowest bidder.
21-028 CAO Award, RFP 21-028 Dart. North Comm. Centre Solar Electric System	Spark Power Solutions Ltd. *	\$184,586 **	\$184,586	CB200012	Awarded to the only bidder to meet specifications
Award - Tender 21-030 Sidewalk Slab Replacement – East Region, Various Locations	Landworks Landscaping Limited * Groundforce Property Services Humphreys Landscaping Limited Sackville Trenching Limited Ocean Contracting Limited Leaheys Landscaping Limited Dexter Construction Limited	\$408,071 ** \$433,694 \$452,604 \$484,200 \$545,619 \$604,390 \$611,272	\$430,000	CR180005	Awarded to the lowest bidder.
Award - Tender No. 21-031 Sidewalk Slab Replacement – West Region, Various Locations	Landworks Landscaping Limited * Groundforce Property Services Humphreys Landscaping Limited Sackville Trenching Limited Ocean Contracting Limited Leaheys Landscaping Limited Dexter Construction Limited	\$390,861 ** \$442,955 \$455,530 \$503,566 \$571,266 \$602,969 \$635,503	\$430,000	CR180005	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – RFP 21-047 Bedford Highway 60% Preliminary Design Windsor Street Exchange to Kearney Lake Road	Englobe Corp *	\$150,026 **	\$270,000	CT190008 CR200004	Awarded to the highest scoring proponent.
Award – Tender 20-187 Fire Station #28 Interior Renovation	Greytop Commercial Construction * Avondale Construction RCS Construction	\$332,151 **	\$360,000	CB000088	Awarded to the lowest bidder.
Award – Quotation 20-137R for up to two (2) Service Body Trucks	MacPhee Ford *	\$144,870 **	\$146,000	CE200002	Awarded to the only bidder to meet specifications.
Award Unit Price Tender 21-206 Street Recapitalization and Traffic Calming – Driftwood Cr and Delta Drive	Cumberland Paving & Contracting Limited * Dexter Construction Company Limited Ocean Contractors Limited Atlantic Road Construction & Paving Ltd. Basin Contracting Limited	\$878,605 ** \$950,108 \$959,800 \$975,123 \$1,061,399	\$915,000 \$170,000 \$0	CR200006 CR200004 CT190006	Awarded to the lowest bidder. Cost Sharing: HW \$37,135
Award – Tender No. 21-158 Turner Drive Fuel Station	I.T.S. Construction Incorporated * Atlantic Road Construction & Paving Ltd. Petro Services Limited Q-Drilling & Remediation Inc.	\$610,767 ** \$754,999 \$730,003 \$784,330	\$700,000	CB200015	Awarded to the lowest bidder.
Award – Tender 21-165 Supply and Delivery of One (1) Current Model Year New Electric Zoom Boom	United Rentals * Battlefield Equipment Rentals MacFarlands Industrial Ltd. Quantum First Automation Inc.	\$110,113 ** \$122,789 \$126,495 \$162,811	\$145,000	CB200008	Awarded to the lowest bidder.
Award – Quotation 21-103 for up to Two (2) Service Body Trucks	MacPhee Ford *	\$231,334	\$208,000	CE200001 CV210001	Awarded to the only bidder.
Award - Unit Price Tender 21-229 West Bedford Park and Ride - Earthworks	Dexter Construction Company Limited* Brycon Construction Limited Atlantic Road Construction & Paving Ltd	\$975,684 ** \$1,090,075 \$1,642,713	\$1,000,000	CM200009	Awarded to the lowest bidder.
Award – Alternative Procurement 21-1077, EfficiencyOne	EfficiencyOne *	\$373,553 **	\$373,553	CB190008	Alternative Procurement

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Tender 20-175 Cole Harbour Place Roof Replacement (2)	McCarthy's Roofing * Acadia Roofing PMC Roofing Flynn Metro Roofing	\$526,644 ** \$1,150,079 \$1,341,189 \$1,411,835 \$1,426,914	\$537,073	CB200005	Awarded to the lowest bidder. (reduced scope)
Award - Unit Price Tender 21-212 Asphalt Overlays Phase 2	Dexter Construction Company Limited * Ocean Contractors Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$2,521,655 ** \$2,584,747 \$2,623,372 \$2,299,743	\$2,186,788 \$79,915	CR200006 CR200002	Awarded to the lowest bidder.
Award – RFP 21-012, Design Build Playground Development (11 sites)		\$799,228 **	\$800,000		
Beaverbrook Park	TI Terra Industrial Construction *	\$89,999 **	\$90,000	CP200001	Awarded to the highest scoring proponent
Mornington Court Park	Arkson Fence Ltd. *	\$69,872 **	\$70,000	CP200001	Awarded to the highest scoring proponent
Taylor Drive Park	A.B.C Recreation Ltd. *	\$89,895 **	\$90,000	CP200001	Awarded to the highest scoring proponent
Laura Drive Park	PlayPower LT Canada Inc. *	\$69,881 **	\$70,000	CP200001	Awarded to the highest scoring proponent
Shubie Park	PlayPower LT Canada Inc. *	\$59,818 **	\$60,000	CP200001	Awarded to the highest scoring proponent
Africville Park	TI Terra Industrial Construction *	\$69,976 **	\$70,000	CP200001	Awarded to the highest scoring proponent
Hartlin Park	TI Terra Industrial Construction *	\$79,987 **	\$80,000	CP200001	Awarded to the highest scoring proponent
Birch Bear Park	PlayPower LT Canada Inc. *	\$69,957 **	\$70,000	CP200001	Awarded to the highest scoring proponent
Shatford Memorial Elementary School Park	A.B.C Recreation Ltd. *	\$49,880 **	\$50,000	CP200001	Awarded to the highest scoring proponent

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Sackville Masonic Playground	Elmsdale Landscaping Ltd. *	\$69,976 **	\$70,000	CP200001	Awarded to the highest scoring proponent
Lakecrest Drive Park	TI Terra Industrial Construction *	\$79,987 **	\$80,000	CP200001	Awarded to the highest scoring proponent
Award – Unit Price Tender 21-210 - Allan Street Bikeway	Ocean Contractors Limited * Sackville Trenching Ltd. Dexter Construction Company Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$385,232 ** \$408,337 \$445,347 \$451,692 \$456,331	\$100,000 \$50,000 \$250,000	CR200006 CR200002 CR200007	Awarded to the lowest bidder.
Award – Request for Quotation 21-077, Janitorial and Lawn Care Services – North Preston Community Centre	Sim Clean Commercial Services *	\$748,588 **	\$748,558	W200	Awarded to the only bidder.
Award – Request For Proposals No. 21-036, Monitoring and Engineering Services for Closed Highway 101 Landfill	AECOM *	\$208,510 **	\$162,000	CW190004	Awarded to the highest scoring proponent
Award - Unit Price Tender 21-233 - Traffic Calming Phase 1	Ocean Contractors Limited * Dexter Construction Company Limited Cumberland Paving & Contracting Limited Atlantic Road Construction & Paving Ltd.	\$380,122** \$388,107 \$492,347 \$601,291	\$341,000	CT190006	Awarded to the lowest bidder.
Award RFP Number 20-442 Consulting Services: Deployment Analysis and Predictive Modelling Tools for Halifax Regional Fire & Emergency	Darkhorse Analytics *	\$147,293**	\$105,000	CI990021	Awarded to the highest scoring proponent
Award - Tender 21-082, Concrete Curb Replacement – HRM, Various Locations	Sackville Trenching Ltd.* Humphreys Landscaping Limited Ocean Contracting Limited	\$159,667 ** \$179,257 \$333,984	\$170,000	CR200005	Awarded to the lowest bidder.
Award - Tender 21-083, Concrete Accessibility Improvements - Various Locations	Humphreys Landscaping Limited * Sackville Trenching Ltd. Ocean Contracting Limited	\$187,970 ** \$215,319 \$311,068	\$100,000 \$50,000	CR200005 CT190006	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award - Tender 21-084, Asphalt Walkway Maintenance - Various Locations	Sackville Trenching Ltd.* Ocean Contracting Limited Atlantic Road Construction & Paving Ltd. Dexter Construction Company Limited	\$391,070 ** \$490,043 \$507,847 \$556,209	\$410,000	CR200005	Awarded to the lowest bidder.
Award Alternative Procurement 21-1083, NetMail Archive	iPro Tech LLC *	\$45,520 **	\$45,520	A742 6204	Alternative Procurement (5yr award for \$236,935)
Award – Request For Quotations 21-002 Two (2) 2021 Model Refuse Transfer Trailers	Spector Manufacturing Inc. * Joe Johnson Equipment	\$306,403 ** \$606,632	\$340,000	CW200003	Awarded to the lowest bidder.
Award – Unit Price Tender 21-203 Street Recapitalization Prince Albert Road	Atlantic Road Construction & Paving Ltd. * Ocean Contractors Limited Dexter Construction Company Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$1,563,176 ** \$1,595,680 \$1,627,949 \$1,752,770 \$1,985,501	\$1,400,000 \$119,175	CR200006 CB200012	Awarded to the lowest bidder. Cost Sharing HW \$213,527
Award – Unit Price Tender 21-211 Asphalt Overlays—Phase 1	Dexter Construction Company Limited * Ocean Contractors Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$2,419,861 ** \$2,513,889 \$2,699,437 \$3,230,360	\$2,425,236	CR200006	Awarded to the lowest bidder.
Award – Tender No. 21-017, Court Rehabilitation – Phase 1, Various Locations	Ocean Contractors Limited * Cumberland Paving & Contracting Limited Dexter Construction Company Limited Basin Contracting Limited Atlantic Road Construction & Paving Ltd.	\$647,616 ** \$662,356 \$689,404 \$804,046 \$1,152,987	\$525,000	CP200001	Awarded to the lowest bidder.
Award – Quotation 21-100 for seven (7) Compact SUV AWD Hybrid Vehicles	Truro Toyota * MacPhee Ford O'Regan's Toyota Steele Hyundai Steele Mitsubishi	\$261,892 ** \$261,133 \$276,277 \$285,972 \$309,223	\$280,000	CV210001	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Unit Price Tender 21-224 Recapitalization, AT & Watermain Renewal - Drummond Crt., Leaman St. & Isleville St.	Sackville Trenching Limited * Atlantic Road Construction & Paving Ltd. Ocean Contractors Limited Cumberland Paving & Contracting Limited Dexter Construction Company Limited Brycon Construction Limited	\$1,928,062 ** \$2,053,965 \$2,096,901 \$2,131,844 \$2,218,218 \$2,317,235	\$825,000 \$10,000 \$140,000	CR200006 CR200004 CR200007	Awarded to the lowest bidder. Cost Sharing HW \$884,480
Award – Tender 20-046, e-Disclosure Solution (Halifax Regional Police)	eJust Systems *	\$211,700 **	\$312,858	CI990023	Awarded to the only bidder.
Award - RFP 21-160 Engineering Services - Halifax Transit Terminals Surface Evaluations	Stantec Consulting Ltd. *	\$148,794 **	\$235,000	CB000016	Awarded to the only qualified bidder.
Award – Quotation 21-101 for three (3) Full Size Cargo Vans	MacPhee Ford *	\$160,072 **	\$135,000	CE200001	Awarded to the only bidder.
Award – 21-091 - 2021 Stump Grinding (Two Zones)		\$240,848 **	\$200,000 \$50,000	CR200005 R845 6399	
Zone 1	All-In Star Quality Renovations * Coastal Woodlands and Tree Services Inc. High Winds LTD Nichols Group LTD TreeWorks LTD	\$148,065 ** \$215,889 \$334,341 \$285,384 \$200,122			Awarded to the lowest bidder.
Zone 2	All-In Star Quality Renovations * Coastal Woodlands and Tree Services Inc. High Winds LTD Nichols Group LTD TreeWorks LTD	\$92,783 ** \$96,674 \$209,511 \$96,525 \$137,244			Awarded to the lowest bidder.
Award - Unit Price Tender 21-202 Macdonald Bridge Bikeway Connector- Phase 1- Wyse Road	Ocean Contractors Limited * Dexter Construction Company Limited Cumberland Paving & Contracting Limited	\$3,330,282 ** \$3,380,127 \$3,975,181	\$2,635,000 \$1,000,000	CR200007 CR200006	Awarded to the lowest bidder.
Award – Quotation 21-102 for Ten (10) Pick-Up Trucks	O'Regan's Chev * MacPhee Ford	\$517,191 ** \$557,115	\$443,000	CE200001 CV210001	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – 21-122, Request for Quotation, one (1) Electric Ice Resurfacer	Saunders Equipment * Monarch Enterprises	\$152,153 ** \$165,710	\$128,719	CE190005 CB200012	Awarded to the lowest bidder.
Award Unit Price Tender 21-252 Report - Traffic Calming in School Zones - Phase 1	Dexter Construction Company Limited * Cumberland Paving & Contracting Limited Ocean Contractors Limited Basin Contracting Limited	\$237,847 ** \$252,242 \$252,758 \$390,264	\$400,000	CT190006	Awarded to the lowest bidder.
Award – Tender No. 21-170 Demolition of Former Fire Station #63	Dexter Construction Company Limited * Dinka Enterprises Verhagen Demolition Starfish Demolition	\$103,828 ** \$107,811 \$191,344 \$210,301	\$125,000	CB190009	Awarded to the lowest bidder.
Award – Request for Tender, 21-173 Scotiabank Centre South Podium Structural Repairs	Maecon Infrastructure Services * Greytop Construction Duron Atlantic	\$133,810 ** \$196,964 \$197,000	\$165,000	CB200008	Awarded to the lowest bidder.
Award – Request for Proposal No. 21-304, Sidewalk, Curb, Crosswalk, Bus Landing Pad, Walkway and MUPS Condition Rating Assessment	Wood Environment & Infrastructure Solutions *	\$275,161 **	\$280,000	CR200002	Awarded to only proponent to meet tender qualifications.
Award Unit Price Tender 21-200 Street Recapitalization - Wilkinson and Cutler	Dexter Construction Company Limited * Ocean Contractors Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$1,191,070 ** \$1,362,836 \$1,377,155 \$1,688,461	\$1,580,000	CQ000008	Awarded to the lowest bidder.
Award – RFP 21-096 Recreation Services Project -Project Team	Barrington Consulting Group *	\$739,897 **	\$384,397 \$100,000 \$255,500	CI000005 C413 6919 A734 6399	Awarded to only proponent to meet tender qualifications.
Award – Request for Quotation 21-106 for one (1) Conventional Cab Vacuum Street Sweeper	Saunders Equipment * Joe Johnson Equipment	\$331,108 ** \$348,227	\$330,000	CV210001	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award- Unit Price Tender 21-257- Traffic Calming in School Zones- Phase 2- Various Locations	Cumberland Paving & Contract* Ocean Contractors Limited Dexter Construction Company Limited Basin Contracting Limited	\$301,287** \$317,479 \$337,615 \$435,556	\$400,000	CT190006	Awarded to the lowest bidder
Award- Request for Quotation 21-328- Viola Desmond Ferry Refit	Canadian Maritime Engineering* AF Theriault Lunenburg Foundry	\$466,093** \$468,766 \$491,715	\$403,564 \$62,529	R661-6802 CM200007	Awarded to the lowest qualified bidder
Award- Request for Tender 21-169 Spencer House Driveway Realignment and Paving- 5596 Morris Street	Ocean Contractors* Dexter Construction Company Limited Cumberland Paving & Contracting ARCP Basin Contracting Sackville Trenching Limited	\$109,290** \$127,332 \$131,058 \$135,798 \$156,657 \$166,689	\$100,000	CB200006	Awarded to the lowest bidder
Award Unit Price Tender 21-018 Court Rehabilitation- Phase 2- Various Locations	Cumberland Paving & Contracting* Dexter Construction Company Limited Ocean Contractors Limited Basin Contracting Limited	\$691,288** \$773,396 \$775,897 \$978,073	\$525,000	CP200001 CP180002	Awarded to the lowest bidder.
Award Unit Price Tender 21-236 Traffic Calming- Phase 2- Various Locations	Dexter Construction Company Limited* Ocean Contractors Limited Cumberland Paving & Contracting Basin Contracting Limited	\$483,319** \$518,562 \$660,703 \$741,661	\$413,519	CT190006	Awarded to the lowest bidder
Award Request for Quotation 21-059 Lake Patrol & Lifeguard Service2021-s- Lakes Banook & Micmac	MFR Rescue*	\$236,700**	\$200,000	P445-6399	Awarded to only qualified bidder
Award Request for Tender 21-056 Dartmouth Lawn Bowls Resurfacing	Centaur Products* Marathon Surfaces	\$210,720** \$219,564	\$200,000	CP200001	Awarded to the lowest bidder
Award Request for Quotation 21-116- Two (2) AWD Cargo Vans	MacPhee Ford*	\$103,659	\$104,286	CE200003	Awarded to the only bidder
Award Request for Quotation 21-094- Janitorial- Bus Terminals- Group 1	ZM Supreme* EJM Cleaning Services Dexterra Integrated Facilities Management Imperial Cleaners	\$743,434** \$745,645 \$784,008 \$929,605	\$1,603,842 (group 1,2,3)	R638-6304	Awarded to the lowest bidder

Award Request for Quotation 21-094- Janitorial- Bus Terminals- Group 2	Dexterra Integrated Facilities Management* Alta Janitorial Elejorde Cleaning Services EJM Cleaning Services	\$753,815** \$849,209 \$909,687 \$930,753		R638-6304	Awarded to the lowest bidder
Award Request for Quotation 21-094- Janitorial- Bus Terminals- Group 3	Dexterra Integrated Facilities Management* Alta Janitorial Elejorde Cleaning Services EJM Cleaning Services	\$753,815** \$849,209 \$909,687 \$930,753		R638-6304	Awarded to the lowest bidder
Award Request for Quotation 21-114- Up to Eight (8) 4-door AWD Hybrid SUVs with Police Interceptor Package	Fairley & Stevens* MacPhee Ford	\$464,832** \$481,872	\$535,858	CE200002 CE200003	Awarded to the lowest bidder
Award Request for Quotation 21-115- One (1) Line Painting Truck	Road Services Intl* Aebi Schmidt Canada Core Equipment Felix Technology	\$530,045** \$573,568 \$580,873 \$762,122	\$469,287	CE200001	Awarded to the lowest bidder
Award Request for Tender 21-219- Recapitalization- Langley Avenue and Skeena Lane- East Region	Ocean Contractors* Basin Contracting Dexter Construction Company Cumberland Paving & Contracting Sackville Trenching Atlantic Road Construction & Paving	\$607,048** \$618,278 \$648,926 \$692,483 \$744,216 \$753,275	\$640,000	CR200006	Awarded to the lowest bidder
Council Awards					
Award – 20-128 Request for Quotation Two (2) New Custom 1000g Rescue Pumps	Camions Carl Thibault* Mic Mac Fire	\$ 1,441,158 ** \$1,585,490	\$1,500,000	CE200002	Awarded to the lowest bidder
Award – 20-144 Request for Quotation One (1) Mid Mount, 100' Aerial Tower Apparatus"	Mic Mac Fire*	\$ 1,918,559	\$ 1,850,000	CE200002	Awarded to the lowest bidder

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Request For Proposal 21-007 - Rehabilitation of the Harbour East Recreation Campus All-Weather Sport Fields	Turf Masters Landscaping Limited* Equipe Rochon Inc / GTR Turf.	\$2,619,665 **	\$3,400,000	CP200001	Awarded to the highest scoring proponent
Award – 21-1114, Alternative Procurement – Broad Street South Roundabout (3)	West Bedford Holdings Limited*	\$1,500,000**	\$3,900,000	CTU01006	Alternative Procurement
Alternative Procurement Awards					
Electrical Vault Room	Universal Contracts Ltd.*	\$70,000**	\$70,000	C0000001	PO 2070858020
Hewlett Packard Enterprise Services Contract	Support Warehouse Ltd.*	\$53,964**	\$53,964	A742	PO 2070856981
Transit Code Marketing & Media	M5 Marketing Communications*	\$50,000**	\$50,000	R624	PO 2070859655
NET TOTAL		\$ 45,489,366	\$ 48,340,596		

* Recommended Bidder

** Amount of Award

N/A – Standing offers have no guaranteed spend; expenses covered through operations.

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

1. Approve a standing offer agreement for the delivery of professional services associated with the solution with a maximum value of \$3,000,000 over the life of the contract.
2. Scope reduced due to cost increase related to Covid.
3. \$2.1 million will be recoverable from the Bedford West master plan area Capital Cost Contribution revenues.