



P.O. Box 1749
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Item No. 2
Halifax Regional Council
May 18, 2021

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY:

Original Signed
Jane Fraser, CFO/Executive Director of Finance, Asset Management, & ICT

Original Signed by 
Jacques Dubé, Chief Administrative Officer

DATE: April 21, 2021

SUBJECT: Award of Contracts – Quarterly Report January to March 2021

INFORMATION REPORT

ORIGIN

Contract Awards for January 1, 2021 to March 31, 2021.

LEGISLATIVE AUTHORITY

Section 79(1), of the *Halifax Regional Municipality Charter* provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 28 of Administrative Order 2020-004-ADM (the "*Procurement Administrative Order*"), provides that the CAO may approve contract awards up to the following amounts:

- Competitive Procurement (Request for Tender, Request for Quotation, and Request for Proposal) - \$1,250,000
- Competitive Procurement (street, sidewalks and active transportation construction projects) – any amount
- Standing Offer - \$5,000,000 (based on estimated value)
- Alternative Procurement– \$1,250,000
- Alternative Procurement - Urgent Circumstance – Any amount

Section 31 of Administrative Order 2020-004-ADM The Procurement Policy states:

(1) The Manager of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:

- (a) all awards approved by the CAO;

- (b) all awards exceeding \$100,000; and
- (c) all awards exceeding \$50,000 resulting from Alternative Procurement.

(2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

BACKGROUND/DISCUSSION

The purpose of this report is to provide a listing of all contracts approved during the period January 1, 2021 to March 31, 2021. The data for awarded contracts for the period January 1, 2021 to March 31, 2021 has been summarized in the attached table. The information contained in the Appendix A has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing in the Procurement Office. Excludes reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$105,834,831

Total number of solicitations - 28

- competitive procurements – (64.3%)
- alternative procurements – (35.7%)

COMMUNITY ENGAGEMENT

No community engagement was required.

ATTACHMENTS

Attachment 1 - Award of Contracts - Quarterly Report, January 1, 2021 – March 31, 2021

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement 902-292-3128

Award of Contracts - Quarterly Report – January 2021 – March 2021

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
CAO Awards					
Award - Tender 20-434 – Cyclical Street Tree Pruning 2020/21		\$519,387	\$519,387	R845 6603	
Work Area 1	Treeworks Ltd. * Asplundh John Lucas Tree Expert Company	\$51,018 ** \$57,681 \$65,509			Awarded to the lowest bidder.
Work Area 2	Treeworks Ltd. * John Lucas Tree Expert Company Asplundh	\$47,571 ** \$52,988 \$62,624			Awarded to the lowest bidder.
Work Area 3	Asplundh Tree Service ULC * Treeworks Ltd.	\$71,592 ** \$89,191			Awarded to the lowest bidder.
Work Area 4	Asplundh Tree Service ULC * Treeworks Ltd.	\$120,137 ** \$196,934			Awarded to the lowest bidder.
Work Area 5	Asplundh Tree Service ULC * Treeworks Ltd.	\$198,665 ** \$220,247			Awarded to the lowest bidder.
Work Area 6	John Lucas Tree Expert Company * Asplundh Tree Service ULC Treeworks Ltd.	\$30,404 ** \$34,154 \$48,702			Awarded to the lowest bidder.
Award – Request for Proposal 20-400 Windsor Street Exchange Redevelopment Functional Plan and Preliminary Design	WSP Canada Inc. *	\$390,499 **	\$1,800,000	CT190010	Awarded to the highest scoring proponent.
Award – Tender 20-404, Wanderers Grounds Wrought Iron Fence Replacement	Arkson Fence * Eastern Fence Maritime Fence	\$124,101 ** \$134,935 \$158,735	\$150,000	CP000013 CP200002	Awarded to the lowest bidder.
Award – Tender 20-194 RBC Centre Viewing Area Glass Replacement	MBA Group Limited * PCL Constructors Canada Inc. Markland Associates Ltd.	\$188,500 ** \$213,400 \$235,000	\$150,000	CB200007	Awarded to the lowest bidder.
Award – Tender 20-195 Halifax Forum Chiller Replacement	Cimco Refrigeration * Bird Mechanical Ltd. Black & McDonald Limited	\$269,811 ** \$298,892 \$375,995	\$250,000	CB190013 CB200001	Awarded to the lowest bidder.
Award - Alternative Procurement 21-1012 - Adesso Project Management, Project Management and Project Support Services	Adesso Project Management *	\$2,000,000 ** (1)	\$2,000,000	CI200002	Standing Offer

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Request for Quotation 20-141, one (1) Electric Ice Resurfacers	Saunders Equipment, Option #1 * Saunders Equipment, Option #2 Joe Johnson Equipment Monarch Enterprises	\$146,200 ** \$151,295 \$154,786 \$166,545	\$173,000	CE190005	Awarded to the lowest bidder.
Award – Request for Quotation 21-006 Cyclical Street Tree Pruning 2020/21- Three Additional Areas		\$142,027 **	\$142,027	R845 6603	
Area 7	Treeworks Ltd. * Asplundh Tree Services ULC	\$7,644 ** \$23,266			Awarded to the lowest bidder.
Area 8	Treeworks Ltd. * Asplundh Tree Services ULC	\$98,636 ** \$150,558			Awarded to the lowest bidder.
Area 9	Treeworks Ltd. * Asplundh Tree Services ULC	\$36,020 ** \$60,663			Awarded to the lowest bidder.
Award – Tender 21-155 Colby Splashpad	Lindsay Construction Ltd. *	\$388,987 **	\$300,000	CB000090	Awarded to the only bidder.
Award – Tender 20-170 Gordon R Snow Community Centre - Municipal Water Service Upgrade	Flagship Construction * Bird Construction Group Black & McDonald Limited Western Plumbing & Heating Limited Blunden Construction (1995) Limited	\$141,099 **	\$90,000	CB200011 CB000090	Awarded to the lowest bidder.
Award - Alternative Procurement 21-1018 Garival – Farebox Components	Garival *	\$1,000,000 **	\$1,000,000	1575 1578	Standing Offer
Award - Alternative Procurement 21-1022, from Ventiv – iVOS Support and Maintenance	Ventiv Technology *	\$488,525 **	\$488,525	A732 6204	Alternative Procurement
Award – RFQ 21-025 Supply & Install Custom Millwork for Service Desks – HPL	Coastal Woodworks Ltd. *	\$112,217 **	\$112,217	B021, B044, B045, B047, B052 - 6699	Awarded to the only bidder.
Award – Tender 21-020, Janitorial Services - Various Locations	Imperial Cleaners Ltd. * ZM Supreme Cleaning Services Ltd.	\$860,360 ** \$951,370	\$860,360	W200 F135	Awarded to the lowest bidder.
Award – Tender 21-1010, Lakeshore Drive Park - Kingswood Trail Construction (Diana Drive to Grandview Court)	Kynock Resources Limited * Dexter Construction Company Limited G&R Kelly Enterprises Limited	\$101,035 ** \$181,635 \$197,430	\$100,000	CP190002	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Unit Price Tender 20-250, Street Recapitalization and Infrastructure Upgrades - Coles Rd	Dexter Construction Company Limited * W.Eric Whebby Limited Ocean Contractors Limited Cumberland Paving & Contracting Limited Basin Contracting Limited Sackville Trenching Limited Brycon Construction Limited	\$983,572 ** \$1,047,579 \$1,153,612 \$1,157,459 \$1,230,992 \$1,239,841 \$1,262,243	\$560,000	CR200006	Awarded to the lowest bidder. Cost Sharing HW \$531,768
Award – Tender 21-033, Grass Mowing Services – Districts 3 & 5, Districts 13, 14 & 15					
Group A – Districts 3 & 5 (3-year contract with an option to renew for two additional 1-year terms – total 5-year)	Teak Tree * Trim Landscaping Edmonds	\$746,166 ** (2) \$734,061 \$936,504	\$746,166	W191 6399	Awarded to the lowest bidder.
Group B – Districts 13, 14 & 16 (3-year contract with an option to renew for two additional 1-year terms – total 5-year)	Changing Seasons * Teak Tree Trim Landscaping Edmonds	\$464,595 ** (3) \$550,629 \$542,567 \$876,663	\$464,595	W191 6399	Awarded to the lowest bidder.
Award - Alternative Procurement 21- 1071, Advanced Time Tracking and Scheduling (4)	Kronos *	\$139,769 **	\$139,769	A732 6399	Awarded to the lowest bidder.
Council Reports					
Award – Request for Proposals 20- 085, Collection and Transportation of Source-Separated Solid Waste		\$75,896,338	\$75,896,338	R322 6399	
Area 1 (5-Year Bid Price)	Royal Environmental (Regroup)	\$15,070,798			Awarded to the highest scoring proponent.
Area 2 (5-Year Bid Price)	Royal Environmental (Regroup)	\$10,256,972			Awarded to the highest scoring proponent.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Area 3 (5-Year Bid Price)	Royal Environmental (Regroup)	\$6,677,349			Awarded to the highest scoring proponent.
Area 4 (5-Year Bid Price)	Green For Life (GFL)	\$8,828,465			Awarded to the highest scoring proponent.
Area 5 (5-Year Bid Price)	Royal Environmental (Regroup)	\$12,316,075			Awarded to the highest scoring proponent.
Area 6 (5-Year Bid Price)	Royal Environmental (Regroup)	\$7,875,333			Awarded to the highest scoring proponent.
Area 7 (5-Year Bid Price)	Miller Waste	\$6,882,457			Awarded to the highest scoring proponent.
Area 8 (5-Year Bid Price)	Leo J Beazley	\$7,988,890			Awarded to the highest scoring proponent.
Award – Tender 21-004 Generator Inspection, Repair and Maintenance	Eastern Alternative Power Systems * Samson Equipment XL Electric Cummins Canada	\$1,893,751 ** \$2,314,925 \$2,957,933 \$3,128,269	\$1,893,751	B034 63990 P316 (5) P425 6399 R680 6708 R681 6708 R683 6708 W213 6708	Awarded to the lowest bidder.
Award – Tender 20-190 – Mackintosh Depot Replacement	Bird Construction Group * Lindsay Construction Limited Avondale Construction Limited Iron Maple Constructors Marco Group Limited	\$16,511,602 ** \$16,659,689 \$17,346,777 \$17,504,040 \$18,159,321	\$16,500,000	CB000089	Awarded to the lowest bidder.
Alternative Procurement Awards					
Seven (7) Trackless MT7 sidewalk maintenance units and accessories	Saunders Equipment Ltd	\$996,605	\$996,605		2070855302
Controlled Ventilation for Ragged Lake	Siemens Canada Limited	\$404,098	\$404,098		2070852819

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Microsoft security enhancements	Microsoft Canada Inc.	\$378,830	\$378,830		2070855850
Ornamental LED Street lights and Ornamental Poles	Graybar Canada	\$333,347	\$333,347		2070853932
Consulting services for Wharf Recapitalization Phase 2	Malcolm Pinto Engineering Ltd.	\$93,320	\$93,320		2070853778
Intergrated Fire Testing - Alderney Gate	RJ Bartlett Engineering Ltd.	\$64,025	\$64,025		20708515314
Grayshift GrayKey Bundle, Online Advanced & GrayKey Unit	Magnet Forensics, Inc.	\$56,065	\$56,065		2070855027
NET TOTAL		\$105,834,831	\$106,662,425		

* Recommended Bidder

** Amount of Award

N/A – Standing offers have no guaranteed spend; expenses covered through operations.

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternative Procurement (Urgent) Awards show no assigned budget due to the unplanned nature of the procurement.

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1. Value up to \$2,000,000.
2. Based on lowest 5-year bid price - \$1,243,610
3. Based on lowest 5-year bid price - \$744,325

4. **Approve a standing offer agreement for the delivery of professional services associated with the solution with a maximum value of \$3,000,000 over the life of the contract.**
5. **Via the lease payment through a 3rd party Landlord.**