

# HALIFAX

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**Item No. 11.1.4**  
**Halifax Regional Council**  
**April 6, 2021**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed by   
Jacques Dubé, Chief Administrative Officer

**DATE:** March 5, 2021

**SUBJECT:** Award – 20-128 Request for Quotation Two (2) New Custom 1000g Rescue Pumper Tankers

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## **ORIGIN**

The Approved 2020/2021 Capital Budget – Fire Fleet Replacement, G13

January 12, 2021, Advanced Capital Tender approval of the 2021/2022 Capital Budget – CE200002 Fire Fleet Replacement.

## **LEGISLATIVE AUTHORITY**

The Municipality may spend money for municipal purposes in accordance with section 79A of the HRM Charter. The recommended contract award complies with all of the pre-requisites for awarding contracts as set out in section 26 of Administrative Order 2020-004-ADM, the *Procurement Administrative Order*.

Section 28 of the *Procurement Administrative Order*, provides that Halifax Regional Council may approve contract awards of any amount.

## **RECOMMENDATION**

It is recommended that the Halifax Regional Council award RFQ 20-128 for the purchase of two (2) new custom 1000g Rescue Pumper Tankers to Camions Carl Thibault for \$ 1,441,158 (net HST included) with funding from Project Account No. CE200002 - Fire Apparatus Replacement, as outlined in the Financial Implications section of this report.

**BACKGROUND**

Halifax Regional Fire & Emergency (HRFE) uses their fleet of vehicles to provide emergency support to the residents of Halifax. These new units will be required to respond to a variety of fire related emergency calls throughout the Halifax service area. The two (2) custom rescue vehicles being replaced in this classification are required by HRFE in support of their day to day operation.

The 1000-gal rescue pumper fire apparatus can fight fires, provide water tanker capability in non-hydrant areas as well as respond to a variety of other emergencies. This fire apparatus configuration will be deployed in sub-urban and rural areas of HRM where the flexibility of an apparatus that can accommodate a four-person crew for firefighting, while providing additional water tank capacity for tanker shuttle operations is required.

As per the five (5) year Corporate Fleet Replacement Plan, it was determined that the purchase of one (1) of these units would be required in each of the 2020/2021 and 2021/2022 budget years. Due to this determination and the advanced tendering approval for the coming budget year, this solicitation was issued for two (2) units. Based on the timing of award, one purchase order shall be issued for both units.

**DISCUSSION**

RFQ 20-128 for the purchase of two (2) 1000G Custom Rescue Pumpers, was posted to the Province of Nova Scotia's Procurement website on February 1, 2021 and closed on February 24, 2021. Two (2) bids were received from the following vendors;

| Company Name                  | Price              | Net HST         | Total (Net HST)    |
|-------------------------------|--------------------|-----------------|--------------------|
| <b>*Camions Carl Thibault</b> | <b>\$1,381,928</b> | <b>\$59,230</b> | <b>\$1,441,158</b> |
| Mic Mac Fire                  | \$1,585,490        | \$67,954        | \$1,653,444        |

**\*Recommended Bidder**

As per the terms of RFQ 20-128, Camions Carl Thibault will be supplying two (2) 2021/2022 Spartan LFD with custom body unit. Delivery of the new equipment is 460 days from date of final award.

Any vehicle scheduled for replacement is first stripped of all salvageable equipment that HRM may be able to reuse and sold at auction. Revenue received from the sale of these units are placed into the Fleet Vehicles & Equipment Reserve Q531.

**FINANCIAL IMPLICATIONS**

Corporate Fleet recommends the award of this tender to Camions Carl Thibault based on the qualified bid price of \$ 1,381,928 plus net HST of \$ 59,230 for a total of \$1,441,158.

Funding is available in Project No. CE200002 - Fire Fleet Replacement for a total of \$1,441,158 (net HST included). The budget availability has been confirmed by Finance.

|                 |  |                     |
|-----------------|--|---------------------|
| Budget Summary: | <b>Project Account No.</b> CE200002 - Fire Fleet Replacement |                     |
|                 | Cumulative Unspent Budget                                    | \$ 1,917,212        |
|                 | <b>Less: Tender 20-128*</b>                                  | <b>\$ 1,441,158</b> |
|                 | Balance  | \$ 476,054          |

\*This project was estimated in the Approved 2020/2021 Capital Budget and as part of the advanced tendering approval for the coming 2021/2022 Capital Budget at \$ 1,500,000.

The balance of funds will be used for replacement of other Fire fleet assets.

### **RISK CONSIDERATION**

There are no significant risks associated with the recommendations in this report. The risk consideration rate is low.

### **COMMUNITY ENGAGEMENT**

Not applicable at time of solicitation.

### **ENVIRONMENTAL IMPLICATIONS**

There are no significant environmental implications associated with the recommendation. The purchase of these units should lessen our environmental impact due to new model years with updated technology.

### **ALTERNATIVES**

Regional Council could choose not to approve the recommended purchase of two (2) new custom 1000g rescue pumpers. Due to the age and unreliability of the current vehicles which will be replaced by these, this action could result in the loss of service due to mechanical failure.

This course of action is not recommended.

### **ATTACHMENTS**

None

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A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

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