

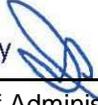


P.O. Box 1749  
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**Item No. 2**  
**Halifax Regional Council**  
**January 26, 2021**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed  
Jane Fraser, CFO/ Executive Director of Finance, Asset Management, & ICT

Original Signed by   
Jacques Dubé, Chief Administrative Officer

**DATE:** January 4, 2021

**SUBJECT:** Award of Contracts – Quarterly Report October to December 2020

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**INFORMATION REPORT**

**ORIGIN**

Contract Awards for October 1, 2020 to December 31, 2020.

**LEGISLATIVE AUTHORITY**

Section 79(1), of the *Halifax Regional Municipality Charter* provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 28 of Administrative Order 2020-004-ADM (the "*Procurement Administrative Order*"), provides that the CAO may approve contract awards up to the following amounts:

- Competitive Procurement (Request for Tender, Request for Quotation, and Request for Proposal) - \$1,250,000
- Competitive Procurement (street, sidewalks and active transportation construction projects) – any amount
- Standing Offer - \$5,000,000 (based on estimated value)
- Alternative Procurement– \$1,250,000
- Alternative Procurement - Urgent Circumstance – Any amount

Section 31 of Administrative Order 2020-004-ADM The Procurement Policy states:

(1) The Manager of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:

- (a) all awards approved by the CAO;
- (b) all awards exceeding \$100,000; and
- (c) all awards exceeding \$50,000 resulting from Alternative Procurement.

(2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

### **BACKGROUND/DISCUSSION**

The purpose of this report is to provide a listing of all contracts approved during the period October 1, 2020 to December 31, 2020. The data for awarded contracts for the period October 1, 2020 to December 31, 2020 has been summarized in the attached table. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing in the Procurement Office. Excludes reports that are marked Private & Confidential.

### **FINANCIAL IMPLICATIONS**

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$295,184,860

Total number of solicitations - 22

- competitive procurements – (81.8%)
- alternative procurements – (18.2%)

### **COMMUNITY ENGAGEMENT**

N/A

### **ATTACHMENTS**

Appendix “A” Award of Contracts - Quarterly Report – October 1, 2020 – December 31, 2020

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A copy of this report can be obtained online at [halifax.ca](http://halifax.ca) or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Manager, Procurement 902-292-3128

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## Award of Contracts - Quarterly Report – October 2020 – December 2020

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
<b>CAO Awards</b>					
<b>Award –Tender 20-251- Street Recapitalization- Downsview Drive</b>	<b>Cumberland Paving and Contracting*</b> Dexter Construction Company Limited Atlantic Road Construction and Paving Limited Ocean Contractors Limited Basin Contracting Limited	<b>\$467,633**</b> \$491,740 \$502,917 \$548,440 \$568,821	\$385,000	CR200006/ CR000009	Awarded to the lowest bidder.
<b>Award- Request for Quotation- 20-339 Supply &amp; Installation of One (1) Heavy Duty, In-ground, Three-post Lift Suitable for Transit Buses</b>	<b>Prime Lift*</b>	<b>\$297,215**</b>	\$330,000	CM200005	Awarded to the only bidder
<b>Award – Alternative Procurement – Oracle Canada</b>	<b>Oracle Canada*</b>	<b>\$260,091</b>	\$260,091	A742 6204	Alternative procurement.
<b>Award – Unit Price Tender 20-246- Portland Hills Traffic Calming</b>	<b>Sackville Trenching*</b> Dexter Construction Company Limited Atlantic Road Construction and Paving Limited Basin Contracting Limited Cumberland Paving and Contracting	<b>\$296,662**</b> \$394,983 \$433,100 \$546,403 \$648,659	\$278,979	CT190006	Awarded to the lowest bidder.
<b>Award – Unit Price Tender 20-258- Speed Tables - Various Locations</b>	<b>Dexter Construction Company Limited *</b> Ocean Contractors Limited Basin Contracting Limited Cumberland Paving and Contracting	<b>\$183,606**</b> \$277,349 \$305,037 \$311,262	\$236,860	CT190006	Awarded to the lowest bidder.
<b>Award – Tender 20-185 Scotiabank Centre and WTCC Structural Corbel Repair</b>	<b>Wilcraft Concrete *</b>	<b>\$128,890 **</b>	\$140,000	CB200008	Awarded to the only bidder.
<b>Award - RFP 20-374 Portland Street / Cole Harbour Road Functional Plan</b>	<b>WSP Canada Inc.*</b>	<b>\$158,850 **</b>	\$150,000	CT190002 CM000009	Awarded to the highest scoring proponent.
<b>Award – Quotation 20-387 Halifax Transit Ferry Craig Blake Refit / Drydocking</b>	<b>Canadian Maritime Engineering Ltd.*</b>	<b>\$371,560 **</b>	\$400,000	R661 6802	Awarded to the only bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – RFQ 20-117 – Six (6) Unmarked Vehicles, Sedans, SUV's or Hybrids	O'Regan's Toyota *	\$191,000 **	\$187,714	CE180003	Awarded to the lowest bidder.
Award - Tender 20-176, Demolitions: 145 Main Street and 74 Lakecrest Drive	Dexter Construction Company Limited * Sackville Trenching Limited	\$153,718 ** \$172,655	\$190,000	CT180008	Awarded to the lowest bidder.
Award – Ragged Lake Demand Controlled Ventilation	Siemens *	\$421,418	\$421,418	CB190008	Alternative procurement.
Award – Tender No. 20-182 Dartmouth North Library Renovations	Jim Kimber Construction Inc. * Greytop Commercial Construction Avondale Construction Limited Ryson Interior Construction Limited Blunden Construction (1995) Limited	\$950,767 ** \$996,752 \$1,009,047 \$1,123,160 \$1,187,818	\$400,000 \$250,000 \$25,000	CB200009 CB190006 CB190008	Awarded to the lowest bidder.
Award – Tender 20-123 Supply & Delivery of four (4) compact SUV hybrid vehicles (Revised)	MacPhee Ford *	\$159,133 **	\$146,001	CE200001	Awarded to the second lowest bidder (1)
Award – RFQ 20-392 Self-Contained Gender-Neutral Washroom & Shower Unit	CTS Container & Trailer Services Ltd. *	\$143,242 **	\$145,000	CE200004	Awarded to the only bidder.
Award - Unit Price Tender 20-245, Stuart Harris, Donald Ct	Atlantic Road Construction & Paving Ltd. * Dexter Construction Company Limited Ocean Contractors Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$592,863 ** \$608,863 \$623,938 \$730,048 \$797,787	\$575,000	CR200006	Awarded to the lowest bidder.
Award – Request for Tender 20-403 Zatzman Sportsplex Parking Lot	Ocean Contractors Limited * Atlantic Road Construction & Paving Ltd. Dexter Construction Company Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$306,398 ** \$307,098 \$322,089 \$336,625 \$380,264	\$300,000	CB200001	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Request for Tender 20-411, Halifax Transit Pontoon Repairs	Wilcraft Concrete Services Ltd. * Gregory Kerr Limited	\$141,308 ** \$206,278	\$240,000	CM200002	Awarded to the lowest bidder.
Award – 20-134 One (1) New Truck Chassis and Transfer of Cargo Box	Nova Trucks *	\$121,806 **	\$78,215	CE200001	Awarded to the lowest bidder. (2)
Award – Alternative Procurement - Tender 20-1097, Parkland Drive Rock Slope Repairs	Innovative Drilling Limited *	\$415,866 **	\$415,866	CR200004	Alternative procurement.
Award – Request for Quotation 20- 106 Three (3) Single Axle Truck Chassis with Combination Dump Body and Underbody Scraper	East Coast International Trucks (Option #1) * East Coast International Trucks (Option #2) Nova Trucks MacKay's Truck & Trailer (Option #1) MacKay's Truck & Trailer (Option #2) Saunders Equipment East Coast International Trucks (Option #3)	\$671,809 **  \$727,892 \$749,914 \$751,294 \$780,903 \$787,933  \$810,909	\$844,716	CE200001	Awarded to the lowest bidder.
<b>Council Reports</b>					
Award RFP 19-060, Organic Management Infrastructure and Long-Term Operating Contract	Harbour City Resources *	\$288,686,000 ** (net present value, \$2021) (Nominal amount \$457,103,000)	\$288,686,000		Awarded to the lowest bidder.
<b>Alternative Procurement Awards</b>					
Dartmouth North Community Centre - Renovations - Energy Efficiency Architectural Consulting services	ABBOTT BROWN ARCHITECTS	\$65,025.00	\$65,025.00		PO 2070850108
<b>NET TOTAL</b>		<b>\$295,184,860</b>	<b>\$295,150,885</b>		

\* **Recommended Bidder**

\*\* **Amount of Award**

**N/A – Standing offers have no guaranteed spend; expenses covered through operations.**

**All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.**

**In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.**

**Note that Alternative Procurement (Urgent) Awards show no assigned budget due to the unplanned nature of the procurement.**

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- 1. Cancelled original award to O'Regan's Toyota as they were unable to supply the units due in part to COVID-19 manufacturing shutdowns and awarded to the second lowest bidder.**
- 2. Only (1) compliant bid received.**