

HALIFAX

P.O. Box 1749
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Item No. 3
Halifax Regional Council
June 9, 2020

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed

Jane Fraser, CFO/Director of Finance, Asset Management, & ICT

Original Signed by 

Jacques Dubé, Chief Administrative Officer

DATE: April 27, 2020

SUBJECT: Award of Contracts – Quarterly Report January to March 2020

INFORMATION REPORT

ORIGIN

Contract Awards for January 1, 2020 to March 31, 2020.

LEGISLATIVE AUTHORITY

Section 79(1), of the *Halifax Regional Municipality Charter* provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 36 of Administrative Order 2016-005-ADM (the "*Procurement Administrative Order*"), provides that the CAO may approve contract awards up to the following amounts:

- Sole Source - \$100,000
- Request for Tender, Request for Quotation, and Request for Proposal - \$1,250,000
- Standing Offer - \$5,000,000 (based on estimated value)
- Exceptional Circumstance – Any amount
- Emergency Circumstance – Any amount

Section 39 of Administrative Order 2016-005-ADM provides that the Manager of Procurement shall provide a quarterly report to Council containing a list of:

- (a) all awards approved by the CAO,
- (b) all awards exceeding \$100,000,
- (c) and all awards of Sole Source, Emergency Circumstances and Exceptional Circumstances purchases exceeding \$50,000.

BACKGROUND/DISCUSSION

The purpose of this report is to provide a listing of all contracts approved during the period January 1, 2020 to March 31, 2020. The data for awarded contracts for the period January 1, 2020 to March 31, 2020 has been summarized in the attached table. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable Business Unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated by memo to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing in the Procurement Office, excluding reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$32,626,466

Total number of solicitations - 40

- competitive procurements – 34 (85%)
- alternate procurements – 6 (15%)

COMMUNITY ENGAGEMENT

N/A

ATTACHMENTS

Appendix “A” - Award of Contracts - Quarterly Report – January 1, 2020 – March 31, 2020

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Manager, Procurement 902-292-3128

**Award of Contracts - Quarterly Report – January 2020 – March 2020
Appendix A**

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
CAO Awards					
Award – RFQ 19-327 for the Natural Systems Conservation Study – Ragged Lake Industrial Lands Reserve	CBCL * McCallum Environmental Ltd. CBWES Inc.	\$104,286 ** \$208,051 \$245,725	\$100,000	CQ000006	Awarded to the lowest bidder.
Award – Tender 19-185, SBC – North Podium and Wall Restoration	Coastal Restoration & Masonry Ltd. * J. Mason Contracting Limited ARCP – Atlantic Road Construction Paving Ltd. Duron Atlantic Limited Wilcraft Concrete Services Ltd.	\$177,629 ** \$198,820 \$234,375 \$247,000 \$289,872	\$295,000	CB000028	Awarded to the lowest bidder.
Award – Tender 19-338 – Cyclical Street Tree Pruning 2019-20		\$783,757 **	\$650,000 \$200,000	R845 6919 CB180001	
Work Area 1	Asplundh Tree Services ULC *	\$184,201 **			Awarded to the only bidder.
Work Area 2	Asplundh Tree Services ULC *	\$149,672 **			Awarded to the only bidder.
Work Area 3	TreeWorks LTD * Asplundh Tree Services ULC	\$196,757 ** \$196,861			Awarded to the lowest bidder.
Work Area 4	TreeWorks LTD * Asplundh Tree Services ULC	\$133,330 ** \$158,181			Awarded to the lowest bidder.
Work Area 5	TreeWorks LTD * Asplundh Tree Services ULC Lucas	\$40,302 ** \$56,211 \$74,227			Awarded to the lowest bidder.
Work Area 6	TreeWorks LTD * Asplundh Tree Services ULC Lucas	\$47,951 ** \$57,514 \$64,511			Awarded to the lowest bidder.
Work Area 7	Asplundh Tree Services ULC * TreeWorks LTD	\$31,547 ** \$82,334			Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Quotation 19D339, Two(2) New, 4-Door, AWD Utility Hybrid Vehicles with Police Interceptor Package	MacPhee Ford * Fairley & Stevens Ford	\$100,266 ** \$101,224	\$93,857	CE180003	Awarded to the lowest bidder.
Award – Quotation 19D350, Supply and Deliver Three(3) Pursuit rated ½ ton pickups	Fairley & Stevens Ford *	\$138,236 **	\$106,559	CE180002 CE180003	Awarded to the only bidder to meet specifications.
Award – Quotation 19D353, For the Purchase of up to Seven(7) Mid-size Pursuit rated AWD SUV units	Dartmouth Dodge * Pothier Motors Limited Fairley & Stevens Ford MacPhee Ford	\$271,167 ** \$318,325 \$354,525 \$366,724	\$292,000	CE180002	Awarded to the lowest bidder.
Award – Tender 19-191, Sportsplex Ice Panel Replacement	XL Electric Ltd. * Ainsworth Inc. Able Electric Ltd. Atlantica Inc.	\$220,631 ** \$224,000 \$225,900 \$227,000	\$200,000	CB180001	Awarded to the lowest bidder.
Award – Tender 19S577, Janitorial Services for Bedford Hammonds Plains Community Centre, Beechville Lakeside Timberlea Community Centre & Northbrook Police Training Centre		\$577,802	\$330,996		
Bedford Hammonds Plains Community Centre	D&J Cleaning Services Ltd * Imperial Cleaners Ltd. ZM Supreme Cleaning Services	\$266,583 ** \$366,356 \$458,337		W211	Awarded to the lowest bidder.
Beechville Lakeside Timberlea Community Centre	Imperial Cleaners Ltd. * D&J Cleaning Services Ltd	\$159,119 ** \$162,193		W211	Awarded to the lowest bidder.
Northbrook Police Training Centre	Imperial Cleaners Ltd. *	\$152,100 **		W211	Awarded to the only bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Tender 19S579, Janitorial Services for Halifax Ferry Terminal, Woodside Ferry Terminal & Ferry Boats	GDI Services (Canada) LP *	\$607,653 **	\$481,509	R682	Awarded to the only bidder.
Halifax Ferry Terminal		(\$418,325)			
Woodside Ferry Terminal		(\$135,234)			
Ferry Boats		(\$54,094)			
Award – Konica Lease Scheduling Agreement 2100001144 and Konica Impression Service Charge Standing Offer 2090008329 – Exceptional Circumstance	Konica Minolta Premier Finance Konica Minolta Business Solutions	\$80,000	\$80,000	A124 6205	Approve the extension of the current agreement.
Award – RFP 19-343 Spring Garden Road Streetscape: Detailed Design and Construction Documents	WSP * Harbourside Transportation Consultants Fathom Studio Inc.	\$267,556 **	\$500,000	CD000001	Awarded to the highest scoring proponent.
Award – RFP 19-351 – ICT Backup and Recovery Software	IMP Solutions *	\$556,968 **	\$350,000	CI000004 A742	Awarded to the highest scoring proponent to meet specifications.
Award – Construction Tender 19-347 Alderney Gate, 6th Floor Renovations	JOMO Construction Services * Castone Construction Blunden Construction Bird Construction Maxim	\$868,160 ** \$921,807 \$963,029 \$1,002,204 \$1,038,167	\$860,359	CB190011	Awarded to the lowest bidder.
Award – Tender 19-104 For the Purchase of Three(3) Tandem Truck Chassis with Combination Dump Body and Front Plow Harness	MacKay's Truck & Trailer * East Coast International Trucks Saunders Equipment Ltd.	\$747,368 ** \$794,644 \$902,186	\$900,000	CE180001	Awarded to the lowest bidder.
Extension of ICT Contract – Exceptional Circumstance	Assetworks	\$320,487	\$320,487	A732	Contract renewals up to 6 years.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Tender 19-177 Scotiabank Centre – Main Electrical Switchgear Replacement	Ainsworth Inc. * XL Electric Limited Bond and Coolen Contracting Ltd. Black and McDonald Able Electric (2016) Ltd. Gil-Son Construction Limited Gardner Electric Ltd. Atlantica Mechanical Contractors Inc. Rockingham Electric	\$794,900 ** \$837,000 \$849,000 \$854,194 \$865,570 \$892,690 \$935,000 \$939,700 \$974,913	\$605,000	CB000028	Awarded to the lowest bidder.
Award – RFP 19-188 Design Services – Dartmouth North Library and Keshen Goodman Library Renovations	Fathom Studio Inc. * Abbott Brown Architects Incorporated DSRA Architects Rayleen Hill Architects & Design Inc. Smith Grimley Harris Design Partners Inc.	\$245,208 **	\$209,000	CB000077 CBX01165 CB190010	Awarded to the highest scoring proponent.
Standing Offer with Northern Business Intelligence for AVL – Exceptional Circumstance	Northern Business Intelligence	\$109,870 (1)	\$109,870	B012 6399	Reinstate recently expired agreement.
Award – RFP 19-350 Janitorial Services for Alderney Gate, Alderney Public Library & Dartmouth Ferry Terminal	GDI Services (Canada) LP * ZM Supreme Cleaning Services Imperial Cleaners	\$1,097,856 **	\$954,849	W203 W211 R682	Awarded to the highest scoring proponent.
Award Unit Price Tender 19-255, Street Recapitalization & Traffic Signal Rehabilitation – Prince Albert Road	Dexter Construction Company Limited * Cumberland Paving & Contracting Limited Ocean Contractors Limited	\$909,440 ** \$982,790 \$1,183,955	\$250,000 \$250,292	CR000009 CT180002	Awarded to the lowest bidder. Cost Sharing: Halifax Water \$437,742
Exceptional Circumstances – Aptitude Testing for Firefighters	FPSI (Fire and Police Selection) *	\$39,800 **	\$39,800	F140	Due to lack of response to RFP.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award Unit Price Tender 20-221, Burnside Phase 13-1 Clearing	N.R. Kenney Logging Limited * Nova Hydroseeding & Erosion Control Inc. R MacLean Forestry Limited CCT Consulting Limited Asplundh Tree Service ULC George L Stronach – Non Compliance	\$148,580 ** \$169,696 \$187,415 \$203,992 \$257,000	\$350,000	CQ000008	Awarded to the lowest bidder.
Award RFP 20-151, Design Consultant Services for Halifax Regional Fire Headquarters Renovation and New Fire Station #8	Architecture49 Inc. * Eastpoint Engineering Ltd. DSRA Architecture Inc. T.A. Scott Architecture + Design Limited	\$751,886 **	\$939,000	CB000065	Awarded to the highest scoring proponent.
Award Unit Price Tender 20-229, Gladstone Street, Clifton Street & King Street – West Region – Street Recapitalization	Dexter Construction Company Limited * Atlantic Road Construction & Paving Ltd. Basin Contracting Limited Cumberland Paving & Contracting Limited Ocean Contractors Limited	\$1,321,468** \$1,454,871 \$1,493,211 \$1,465,302 \$1,340,897	\$1,085,000	CR000009	Awarded to the lowest bidder.
Award RFP 20-301, Engineering Services: Overhead Sign Structure Inspections	Dillon Consulting Limited * CBCL Limited Harbourside Engineering Consultants Mitchelmore Engineering Company Limited Varcon Incorporated	\$170,716 **	\$100,000	CTR00904	Awarded to the highest scoring proponent.
Award RFP 19-349 Beechville Lakeside Timberlea Elementary School – Playground Replacement	PlayPower * Tessier A.B.C. Recreation Ltd. Terra Industrial Construction	\$229,967 **	\$229,967	CP180001	Awarded to the highest scoring proponent.
Award RFP 19-355, Animal Shelter Services	SPCA Nova Scotia * Homeward Bound City Pound	\$1,095,000 **	\$2,500,000	S320	Awarded to the highest scoring proponent.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award Tender 20-222, Pavement Markings – Area 1	Provincial Pavement Markings Inc. * Carvery's Construction Ltd.	\$1,375,903 \$1,479,771	\$985,503	R747 6399	Awarded to the lowest bidder.
Award Tender 20-223, Pavement Markings – Area 2	Carvery's Construction Ltd. *	\$1,005,979 **	\$860,360	R747 6399	Awarded to the lowest bidder.
Award Tender 20-224, Pavement Markings – Area 3	Carvery's Construction Ltd. * Provincial Pavement Markings Inc. Gramac Ltd.	\$230,004 ** \$292,460 \$295,651	\$265,929	R747 6399	Awarded to the lowest bidder.
Award Tender 20-225, Pavement Markings – Area 4	Carvery's Construction Ltd. Gramac Ltd. * (2) Provincial Pavement Markings Inc.	\$272,855 \$378,457 ** \$426,160	\$359,787	R747 6399	Awarded to the second lowest bidder. (2)
Council Reports					
Award – RFP 19-156 – Design-Build Fire Station No 62 Williamswood	Bird Construction Group * Lindsay Construction Limited PCL Constructors Canada Inc.	\$4,551,041 **	\$4,395,349	CB000079	Awarded to the highest scoring proponent.
Award – RFP 19-059 SAP Implementation Program	Deloitte Inc. * Accenture Rizing Solutions Canada Pricewaterhouse Coopers Variyas Global Solutions IBM CGI	\$3,128,580 **	\$5,000,000	CI9900009 CI190001 CI990032	Awarded to the highest scoring proponent.
Award – Tender 20-218 Shore Road Bridge Replacement and Paving Cow Bay Road to Oceanlea Drive, East Region	ARCP * Dexter Greenfield Construction - Non compliant bid.	\$3,389,295 ** \$4,029,822	\$1,465,000 \$505,000 \$100,000 \$150,000 \$300,000	CR180003 CR000009 CR180002 CR180001 CR180004	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Alternate Procurement Awards					
Emergency Purchase - COVID-19 PANDEMIC EMO SUPPLIES	Nichent Energy Inc.	\$958,000			PO 2070835810
Emergency Purchase - COVID-19 PANDEMIC EMO SUPPLIES	Nichent Energy Inc.	\$429,000			PO 2070835639
Emergency Purchase - Bunker Gear for Trainees	K & D Pratt Group Inc.	\$224,977			PO 2070831557
Construction (Dexter) of Lake Williams Active Transportation Bridge (Sole Source)	Shubenacadie Watershed	\$133,931			PO 2070834675
Emergency Circumstances - Bunker Gear	K & D Pratt Group Inc.	\$126,910			PO 2070832975
Secure File Transfer Systems (Sole Source)	Helpsystems, LLC	\$85,441			PO 2070836098
NET TOTAL		\$32,626,466	\$27,770,473		

* Recommended Bidder

** Amount of Award

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternate Procurement Awards show no assigned budget due to the unplanned nature of the procurement.

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(1) Estimated cost of monitoring for 6-month period.

- (2) **Three qualified bids were received. This tender is part of a group of four (4) pavement marking tenders and, in previous years, when all contract areas were awarded to a single contractor, difficulties were encountered with achieving required contract time lines. Although Carvery's Construction Ltd. has submitted the lowest bid price for this tender, they are also low bidder on two of the other tenders from the group of four. In order to ensure contractor capacity to deliver the work within the required contract time lines, staff are recommending awarding this contract to the next lowest bidder, Gramac Ltd.**