

HALIFAX

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Item No. 15.1.2
Halifax Regional Council
September 24, 2019

TO: Mayor Savage and Members of Halifax Regional Council

Original Signed by



SUBMITTED BY: _____
Jacques Dubé, Chief Administrative Officer

DATE: August 28, 2019

SUBJECT: **Award – RFSO # 19-102 for the Purchase of Four (4) New Custom Rescue Pumpers**

ORIGIN

The Approved 2019/2020 Capital Budget – Fire Apparatus Replacement. C1.

LEGISLATIVE AUTHORITY

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes.

The recommended contract award complies with all of the pre-requisites for awarding contracts as set out in section 34 of Administrative Order 2016-005-ADM, the *Procurement Administrative Order*.

Section 36 of the *Procurement Administrative Order*, provides that Halifax Regional Council may approve contract awards of any amount.

RECOMMENDATION

It is recommended that the Halifax Regional Council award RFSO #19-102 for the purchase of four (4) new custom rescue pumpers to Camions Carl Thibault, for \$ 2,910,769 (net HST included) with funding from Project Account No. CE180002 - Fire Apparatus Replacement, as outlined in the Financial Implications section of this report.

BACKGROUND

Halifax Regional Fire & Emergency (HRFE) uses their fleet of vehicles to provide emergency support to the residents of Halifax. These units will be required to respond to a variety of fire related emergency calls throughout the Halifax service area. The four (4) custom rescue vehicles being replaced in this classification are required by HRFE in support of their day to day operation.

A rescue pumper fire apparatus can fight fires as well as respond to a variety of other emergencies. This allows Fire Services a greater flexibility in vehicle response to emergencies.

The unit numbers listed below, as part of the Fire Apparatus Replacement, have met the criteria for replacement based on age and current condition. The four (4) resulting units from this tender will replace these vehicles.

DISCUSSION

RFSO # 19-102 for the purchase of four (4) new custom rescue pumpers, was posted to the Province of Nova Scotia's Procurement website on June 29, 2019 and closed on August 1, 2019. Three (3) bids were received from the following vendors:

Company Name	Price	Net HST	No. Of Units	Total (Net HST)
*Camions Carl Thibault	\$ 2,791,140	\$ 119,629	4	\$ 2,910,769
Fort Garry Fire Truck	\$ 3,204,560	\$ 137,348	4	\$ 3,341,908

***Recommended Bidder**

**Note. The submission from Micmac Fire & Safety was received but after review deemed to be non-compliant.

As per the terms of Tender 19-102, Camions Carl Thibault will be supplying four (4) 2019/2020 Spartan Metro Star LDF with 10" raised roof units.

Delivery of the new equipment is 400 days from date of final award.

The following units will be replaced upon arrival of the new vehicle and will be sold as surplus.

Unit #	SAP #	Make	Model	Year	Mileage	Age	LTD** repair costs	LTD Cost/KM	Appr. Monthly KMs
93-237E	10010787	SPARTAN	METROSTAR	1993	39,224	26	\$165,127	\$ 4.2	126 KM
94-242E	10010813	SPARTAN	DIAMOND	1994	72,217	25	\$230,457	\$ 3.2	241 KM
99-263E	10010803	FREIGHTLIN	FL80	1999	120,676	20	\$176,509	\$ 1.5	503 KM
99-265E	10004218	INTERNATIO	40S	2000	83,297	19	\$111,328	\$ 1.3	365 KM

**Life to Date (LTD)

Any vehicle scheduled for replacement is first stripped of all salvageable equipment that HRM may be able to reuse and sold at auction. Revenue received from the sale of these units are placed into the Fleet Vehicles & Equipment Reserve Q531.

FINANCIAL IMPLICATIONS

Corporate Fleet recommends the award of this RFSO to Camions Carl Thibault based on the qualified bid price of \$2,791,140 plus net HST of \$119,629 for a total of \$2,910,769.

Funding is available in Project No. CE180002 - Fire Apparatus Replacement for a total of \$ 2,910,769 (net HST included). The budget availability has been confirmed by Finance.

Budget Summary:	Project Account No. CE180002 - Fire Apparatus Replacement	
	Cumulative Unspent Budget	\$ 3,789,657
	Less: Tender 19-102*	<u>\$ 2,910,769</u>
	Balance	\$ 878,888

* This project was estimated in the Approved 2019/2020 Project Budget at \$ 3,000,000

The balance of funds will be used for replacement of other Fire Apparatus assets.

RISK CONSIDERATION

There are no significant risks associated with the recommendations in this Report. The risks consideration rate is low.

ENVIRONMENTAL IMPLICATIONS

There are no significant environmental implications associated with the recommendation. The purchase of these units should lessen our environmental impact due to being new model years with updated technology.

ALTERNATIVES

Regional Council could choose not to approve the recommended purchase of the four (4) custom units. Due to the age and the high repair costs incurred by these vehicles, this action could result on loss of service due to mechanical failure.

This course of action is not recommended.

ATTACHMENTS

None

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

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