



P.O. Box 1749
Halifax, Nova Scotia
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Item No. 4
Halifax Regional Council
October 30, 2018

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed

Jerry Blackwood, Acting Director of Finance & Asset Management/CFO

Original Signed by 

Jacques Dubé, Chief Administrative Officer

DATE: October 1, 2018

SUBJECT: Award of Contracts – Quarterly Report

INFORMATION REPORT

ORIGIN

Contract Awards for July 1, 2018 to September 30, 2018.

LEGISLATIVE AUTHORITY

Section 79(1), of the *Halifax Regional Municipality Charter* provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 36 of Administrative Order 2016-005-ADM (the "*Procurement Administrative Order*"), provides that the CAO may approve contract awards up to the following amounts:

- Sole Source - \$100,000
- Request for Tender, Request for Quotation, and Request for Proposal - \$1,250,000
- Standing Offer - \$5,000,000 (based on estimated value)
- Exceptional Circumstance – Any amount
- Emergency Circumstance – Any amount

Section 39 of Administrative Order 2016-005-ADM provides that the Manager of Procurement shall provide a quarterly report to Council containing a list of:

- (a) all awards approved by the CAO,
- (b) all awards exceeding \$100,000,
- (c) and all awards of Sole Source, Emergency Circumstances and Exceptional Circumstances purchases exceeding \$50,000.

BACKGROUND/DISCUSSION

The purpose of this report is to provide a listing of all contracts approved during the period July 1, 2018 to September 30, 2018. The data for awarded contracts for the period July 1, 2018 to September 30, 2018 has been summarized in the attached table.

All reports recorded in the attached table are available for viewing in the Procurement Office.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed, and confirmed by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

COMMUNITY ENGAGEMENT

N/A

ATTACHMENTS

Appendix “A” - Award of Contracts - Quarterly Report – July 1, 2018 – September 30, 2018

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Manager, Procurement, Finance & Asset Management, 902-490-4200

Award of Contracts - Quarterly Report – July 2018 – September 2018

Appendix A

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Unit Price Tender 18-206, Street Capitalization Chalamont Dr, Northwood Rd & Timberlane Ter	Dexter Construction Company Ltd. * Cumberland Paving and Contracting Ocean Contractors Limited Basin Contracting Limited	\$748,800 ** \$754,355 \$828,211 \$811,108	\$683,000 \$120,502		CR000009 CR180002	Awarded to the lowest scoring bidder.
Exception Circumstances, RFP 18-056, Transit Facility Investment Plan	KPMG *	\$177,234 **	\$180,000		CR000016	Awarded to the only bidder as a negotiated RFP.
Award – Tender 18-165, Scotiabank Centre Ice Flooring System	Space Age Synthetics Ltd. * Covermaster Inc. Athletica Sports Systems Inc.	\$206,360 ** \$207,475 \$217,075	\$185,000		CB000028	Awarded to the lowest scoring bidder.
Award – RFP 18-074, Police Resource Review	Perivale & Taylor Consulting * Pricewaterhouse Coopers LLP MNP LLP	\$204,338 **		86.73 83.17 82.60	M310	Awarded to the highest scoring proponent.
Award – RFP 18-037, Kinsmen Park Playground Replacement	TI Terra Industrial Construction * A.B.C. Recreation Ltd.	\$160,601 **	\$200,000	85.0 81.0	CP180001	Awarded to the highest scoring proponent.
Award – RFP 18-302 Bayers Road Transit Priority – Detailed Design	WSP Canada Inc. * Dillon Consulting Ltd.	\$204,337 **	\$110,000	89.17 59.9	CM000014	Awarded to the highest scoring proponent.
Award – Unit Price Tender 18-248, Street Recapitalization & New Sidewalk, Auburn Dr	Dexter Construction Company Limited * Basin Contracting Limited Ocean Contractors Limited Cumberland Paving & Contracting Limited Atlantic Road Construction & Paving Ltd	\$689,043 ** \$700,045 \$727,888 \$761,581 \$884,653	\$720,000 \$275,000		CR000009 CR180001	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Unit Price Tender 18-251, Retaining Wall Replacement – 48 Cadet Road	Aaffinity Contracting & Environmental Ltd. * JR Eisener Contracting Limited Atlantic Road Construction & Paving Ltd Dexter Construction Company Limited Ocean Contractors Limited Basin Contracting Limited	\$258,112 ** \$311,582 \$363,974 \$365,627 \$419,340 \$574,251	\$290,000		CR180004	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-239, Street Recapitalization & Water Main Renewal – Woodcrest Ave, Frances Crt, Ursula Crt	W. Eric Whebby Limited * Cumberland Paving & Contracting Limited Dexter Construction Company Limited Ocean Contractors Limited Basin Contracting Limited JR Eisener Contracting Limited Atlantic Road Construction & Paving Ltd Brycon Construction Limited	\$819,506 ** \$846,574 \$854,311 \$875,760 \$908,688 \$933,893 \$1,014,875 \$1,019,104	\$620,000		CR000009	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-229, Street Recapitalization & Water Main Renewal – Sumac Ln, Laurel Ln, Laurentian	Ocean Contractors Limited * Basin Contracting Limited Cumberland Paving & Contracting Limited Atlantic Road Construction & Paving Ltd Dexter Construction Company Limited	\$1,187,847 ** \$1,400,941 \$1,459,862 \$1,486,930 \$1,791,008	\$620,000		CR000009 CR180004	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-224, Guide Rail Replacement – 22 Herring Cove Road	Dexter Construction Company Limited * Basin Contracting Limited Maritime Fence Limited	\$146,314 ** \$156,427 \$222,755	\$40,000		CR180004	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Tender 18-085, Courts – Phase 2, Various Locations	Dexter Construction Company Limited * Basin Contracting Limited Ocean Contractors Limited Cumberland Paving & Contracting Limited Atlantic Road Construction & Paving Ltd	\$226,093 ** \$260,710 \$277,401 \$323,692 \$373,506	\$30,000 \$223,500		CP180003 CP180005	Awarded to the lowest scoring bidder.
Award – Tender 18-077, Concrete Accessibility Improvements – Various Locations	Sackville Trenching Limited * Atlantic Road Construction & Paving Ltd	\$282,516 ** \$537,678	\$245,905		CR180005 CT180005	Awarded to the lowest scoring bidder.
Award – Tender 18-101, Purchase of One (1) Mobile Fire Pump Tester	Weis Fire & Safety * Kirila Fire Canada	\$149,262 ** \$264,991	\$187,715		CE020002	Awarded to the lowest scoring bidder.
Award – RFP 18-307, Replacement Design of Shore Road Bridge (BR122), Eastern Passage, NS	Hatch * WSP Canada Inc. Harbourside Group CBCL Limited SHM Canada Dillon Consulting Limited	\$60,407 **	\$100,000	84.67 79.22 72.92 63.44 58.59 53.50	CR180003	Awarded to the highest scoring proponent.
Delegation of Authority to Award Funds for a By-Law/Cannabis Public Awareness Campaign		\$150,000 **			M310 6999	
Award – Tender 18-162R, St. Margaret's Centre – Pool Renovations & Liner Replacement	Acapulco Pools Limited. * Avondale Construction	\$145,000 ** \$241,877	\$160,000		CB180001	Awarded to the lowest scoring bidder.
Award – Tender 18-331 Asphalt Pathway Maintenance – Various Locations	ARCP * Dexter Construction Basin Contracting Ocean Contracting	\$170,936 ** \$275,211 \$282,584 \$331,849	\$120,000		CR180005	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Unit Price Tender 18-214 Guide Rails & Erosion Protection- Rocky Lake Dr & Cobequid Rd- Various Locations	Dexter Construction Company Ltd *	\$172,072 **	\$255,000		CR180004	Awarded to the only bidder.
Award – Tender 18-081- Millwood Pedestrian Bridge Replacements- Sackville	Harbour Construction Company * Dexter Construction Company Ltd Brycon Construction Ltd Wilcraft Concrete Services Ltd	\$308,051 ** \$378,767 \$437,783 \$485,084	\$260,000		CP180001	Awarded to the lowest scoring bidder.
Award – Tender 18-175, Roof Replacements- Multiple Locations	McCarthy's Roofing Ltd * Evolution Roofing Ltd Atlantic Roofers Ltd	\$411,200 ** \$686,077 \$1,003,914	\$542,287		CB180005	Awarded to the lowest scoring bidder.
Award – Request for Quotation 18-334, Supply, Install and Configure Storage Area Network	IMP Solutions * Bulletproof Mobia Technologies	\$497,076 ** \$651,271 \$863,672	\$600,000		CCI000004	Awarded to the lowest scoring bidder.
Award – RFP 18-322 High Speed Pavement Condition Data Collection	Englobe Corp. * SNC-Lavalin Inc. Stantec Consulting Ltd. Fugro Roadware	\$155,327 **	\$225,000	90.50 82.23 68.53 63.88	CR000009	Awarded to the highest scoring proponent.
Award – RFP 18-091 Provision of Services to Process, Load, Transport, and Market White Goods and Other Scape Metals – Sheet Harbour, 3-year Agreement	Dartmouth Metals * John Ross & Sons Royal Environmental (Regroup)	(1)		96.63 90.48 32.13	R322 5600	Awarded to the highest scoring proponent.
Award – Unit Price Tender 18-208 Street Capitalization Windgate Dr & Charleswood Dr	Cumberland Paving & Contracting Limited * Basin Contracting Limited ARCP – Atlantic Road Construction & Paving Ltd. Dexter Construction Company Ltd	\$875,235 ** \$1,157,575 \$1,180,169 \$1,470,277	\$1,165,000		CR000009	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Unit Price Tender 18-213 Pavement Renewal – White Birch Dr, West Region	Dexter Construction Company Ltd * Basin Contracting Limited Atlantic Road Construction & Paving Ltd. Ocean Contractors Limited Cumberland Paving & Contracting Limited	\$445,823 ** \$497,231 \$505,579 \$509,425 \$614,245	\$545,000		CR000009	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-211, Street Recapitalization – Cockburn Dr, Cockburn Ct, Mayfair Av & Stevens Ct	Ocean Contractors Limited * Dexter Construction Company Ltd Atlantic Road Construction & Paving Ltd. Basin Contracting Limited Cumberland Paving & Contracting Limited	\$747,880 ** \$764,208 \$843,142 \$956,086 \$984,535	\$755,000		CR000009	Awarded to the lowest scoring bidder.
Award – Tender 18-163, Evergreen House Roof Replacement and Exterior Cladding Work	Martin Developments Limited * Schooner General Contracting Limited Dora Construction	\$135,234 ** \$226,888 \$351,861	\$138,450		CB000051 CB180005	Awarded to the lowest scoring bidder.
Award – Tender 18D112 Supply & Deliver up to Four (4) Compact AWD Vehicles	Metro Mitsubishi * O'Regan Chevrolet O'Regan Nissan Fairley & Stevens Dartmouth Dodge	\$105,300 ** \$105,822 \$117,047 \$120,213 \$134,356	\$99,698		CE020002	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-242 Asphalt Overlay & New Paving – Pockwock Rd, Old Annapolis Rd, Gardeners	Dexter Construction Company Ltd * Cumberland Paving & Contracting Limited Basin Contracting Limited	\$920,742 ** \$952,040 \$1,013,568	\$920,000 \$295,000		CR000009 CR180006	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Unit Price Tender 18-201, Pavement Renewal & New Paving – Spruce Dr, Silver Ct	Cumberland Paving & Contracting Limited * Ocean Contractors Limited Atlantic Road Construction & Paving Ltd. Dexter Construction Company Ltd Basin Contracting Limited	\$316,979 ** \$320,352 \$322,316 \$331,526 \$359,678	\$205,000 \$91,000		CR000009 CR180006	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-269 Metropolitan Drive Walkway Recapitalization	Dexter Construction Company Ltd * Cumberland Paving & Contracting Limited Ocean Contractors Limited Basin Contracting Limited Atlantic Road Construction & Paving Ltd.	\$118,782 ** \$124,005 \$166,180 \$171,116 \$199,416	\$128,850		CR180004	Awarded to the lowest scoring bidder.
Award – Tender 18-254 Pavement Resurfacing and Sidewalk Renewal – Kearney Lake Road and Dunbrack Street, West Region	Cumberland Paving & Contracting Limited * Dexter Construction Company Ltd Ocean Contractors Limited Basin Contracting Limited Atlantic Road Construction & Paving Ltd.	\$1,497,557 ** \$1,605,588 \$1,642,510 \$1,723,896 \$1,820,037	\$1,050,000 \$235,000		CR000009 CR180002	Awarded to the lowest scoring bidder.
Award – Tender 18-182, 150 Thornhill Interior Renovations	RoMac General Contacting Ltd. * JOMO Construction Services Avondale Construction Limited Blunden Construction (1995) Limited Fitz's Construction Ltd. EHL Construction Services Inc.	\$180,492 ** \$181,113 \$197,317 \$208,455 \$213,040 \$269,266	\$250,000		CBX01170	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-263 Chip Sealing – Various Locations	Dexter Construction Company Ltd * Industrial Cold Milling a division of Miller Group Inc.	\$284,011 ** \$310,514	\$238,286		CR000009	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Tender 18D118 To Supply & Deliver Six (6) ¾ Ton Pick Up Trucks	Fairley & Stevens Ltd * MacPhee Ford Dartmouth Motors d.b.a. Dartmouth Dodge O'Regan Chev Buick GMC Cadillac	\$262,999 ** \$264,050 \$265,832 \$281,875	\$251,000		CE180001	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-257 New Traffic Signals - Wright Ave at Wilkinson Ave	XL Electric Limited * Black and MacDonald Limited	\$300,807 ** \$325,324	\$300,000		CT180007	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-265 Street Recapitalization – Clarence St	Dexter Construction Company Limited * Atlantic Road Construction & Paving Ltd. Ocean Contractors Limited 3298898 Nova Scotia Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$141,412 ** \$146,819 \$159,189 \$164,013 \$178,463 \$204,175	\$125,000		CR000009	Awarded to the lowest scoring bidder.
Award – Tender 18-170, New Yoga Studio Renovations – Sackville Sports Stadium	Avondale Construction Limited * JOMO Construction Services Blunden Construction (1995) Limited	\$146,187 ** \$153,300 \$176,550	\$150,000		CB000060	Awarded to the lowest scoring bidder.
Award – Tender 18-183, Acadia Building Renovations	JOMO Construction Services * Blunden Construction (1995) Limited Fitz's Construction Ltd. Avondale Construction Limited RoMac General Contacting Ltd.	\$305,601 ** \$307,122 \$310,092 \$319,981 \$348,865	\$350,000		CB000047	Awarded to the lowest scoring bidder.
Award – RFP 18-169, Consulting Services – Mackintosh Depot Replacement	exp Architecture Inc. * Architecture49 Inc. Eastpoint IBI Group	\$653,735 **	\$650,000	85.76 85.27 83.50 80.61	CB000089	Awarded to the highest scoring proponent.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Unit Price Tender 18-256 Pedestrian Access Improvement – North West Arm Dr at Old Sambro Rd	Dexter Construction Company Limited * Atlantic Road Construction & Paving Ltd. Ocean Contractors Limited Basin Contracting Limited	\$153,197 ** \$215,747 \$194,774 \$264,696	\$80,000		CT180005	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-255 Street Reconstruction & Storm Sewer Upgrades – Doyle Street	Dexter Construction Company Limited * Atlantic Road Construction & Paving Ltd. Cumberland Paving & Contracting Limited	\$1,419,124** \$1,532,953 \$1,543,656	\$645,000 \$30,000 \$0.00		CR000009 CR180004 CT180001	Awarded to the lowest scoring bidder.
Award – Tender 18-092, North Preston Basketball Facility	3297798 NS Limited * Turf Masters Tracey's Landscaping Basin Contracting Ocean Contractors Dexter Construction ARCP	\$350,672 ** \$402,930 \$415,950 \$477,336 \$485,911 \$511,836 \$847,772	\$300,000		CP180003 CV02202	Awarded to the lowest scoring bidder.
Award – Tender 18-106, To Supply and Deliver Fifteen (15) New Model Year, 4-Door, All-Wheel Drive Sedans with Police Interceptor Package	MacPhee Ford * Steele Chrysler Fiat	\$468,818 ** \$615,472	\$563,145		CE180003	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-218 Street Recapitalization & AT Trail – Ahern Ave	Dexter Construction Company Limited * Ocean Contractors Limited Basin Contracting Limited Cumberland Paving & Contracting Limited Atlantic Road Construction & Paving Ltd.	\$753,258 ** \$809,019 \$862,369 \$909,246 \$936,962	\$145,000 \$300,000 \$115,000		CR000009 CR180001 CR180002	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Unit Price Tender 18-268 Proposed Pavement Renewal, Elmridge Dr, Overbrook Dr, Stayner Dr	Basin Contracting Limited * Ocean Contractors Limited Dexter Construction Company Limited Atlantic Road Construction & Paving Ltd. Cumberland Paving & Contracting Limited	\$1,240,890** \$1,332,759 \$1,334,731 \$1,376,074 \$1,713,656	\$1,490,000		CR000009	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-264 Rectangular Rapid Flashing Beacons – Various Locations – Central Eastern Region	XL Electric Limited * Black and MacDonald Limited	\$116,794 ** \$163,779	\$80,000		CT180007	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-243 Street Recapitalization, Watermain Renewal, Sewer Repairs – Coronation Avenue	Atlantic Road Construction & Paving Ltd. * Dexter Construction Company Limited Ocean Contractors Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	\$2,071,971** \$2,130,981 \$2,318,010 \$2,768,094 \$2,803,176	\$825,000 \$339,000 \$315,000		CR000009 CR180001 CR180002	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-250 Street Recapitalization, Sidewalk Renewal & Active Transportation - Vernon Street, Linden Street, Garden Street, Cherry Street	Dexter Construction Company Limited * Ocean Contractors Limited Atlantic Road Construction & Paving Ltd. Basin Contracting Limited Cumberland Paving & Contracting Limited	\$1,405,567** \$1,424,877 \$1,571,235 \$1,760,110 \$1,869,014	\$585,000 \$500,000 \$245,000		CR000009 CR180001 CR180002	Awarded to the lowest scoring bidder.
Award – Unit Price Tender 18-236 Street Recapitalization, Coburg Road / Spring Garden Road	Dexter Construction Company Limited * Cumberland Paving & Contracting Limited	\$1,246,687** \$1,348,031	\$330,000 \$100,000 \$40,000		CR000009 CR180001 CT180002	Awarded to the lowest scoring bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – RFP 18-345 Spring Garden Road Streetscape: Functional Plan and Schematic Streetscape Design	Ekistics * Dillon O2	\$388,779**	\$375,000	88.85 81.97 80.13	CD000001	Awarded to the highest scoring proponent.
Award – Tender 18-350 Meadowbrook Park – Baseball Field Improvements, Bedford	Turf Masters Ltd. * Elmsdale Landscaping Limited Trim Landscaping Humphreys Landscape and Construction Ltd.	\$127,813** \$148,442 \$167,046 \$197,059	\$100,000		CP180003	Awarded to the lowest scoring bidder.
Award – Tender 18-166 Outdoor Library and Landscaping Upgrades – Keshen Goodman Library	Turf Masters Ltd. * Elmsdale Landscaping Limited Tracey's Landscaping Ltd. Humphreys Landscape and Construction Ltd.	\$178,199** \$199,175 \$205,584 \$222,234	\$100,000		CBX01165 CBX01154	Awarded to the lowest scoring bidder.
Award – RFP 18-344 Bedford Highway Functional Plan	Crandall Engineering Ltd * Dillon Consulting Ltd. BA Consulting Group Ltd.	\$277,145**		87.5 81.8 69.6	R956 6303 C320 6303	Awarded to the highest scoring proponent.
Council Reports						
Award – RFP 18-083 – Leased Accommodations – Human Resources	GWL Reality Advisors Inc. * Compass Commercial Realty Universal Properties			95.12 87.08 80.06		Awarded to the highest scoring proponent.
Halifax Transit Technical Services Advisor – Sole Source TransitMaster Upgrade	Trapeze Software Group *	\$171,413 **			CM180005	

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Scores for RFP's	Account #	Details
Award – Tender 18-156R – Burnside Transit Centre Roofing Replacement (Phase 1)	Evolution Roofing Ltd. * McCarthys Roofing Ltd. Flynn Canada Ltd. PMC Roofing Ltd. Atlantic Roofers Ltd.	\$1,336,947 ** \$1,394,304 \$1,470,641 \$1,737,217 \$2,426,735	\$1,553,861		CB000082	Awarded to the lowest scoring bidder.
Alternate Procurements						
Award – Standing Offer – Rock Salt – Alternative Negotiated Collaborative Procurement between HRM and the Province of NS, PE	K+S Windsor Salt Ltd. *	\$7,702,391 - \$12,323,825 (2)				Awarded as a negotiated standing offer.
	K+S Windsor Salt Ltd. *	\$8,504,062 - \$13,606,499 (3)				
Fareboxes	Garival *	\$90,880			CMX01104 CVD00434	
Trails Resurfacing – St. Margaret's Bay	St. Margaret's Bay Area Rails to Trails Association *	\$75,000			CR180001	
Gaetz Brook Bridge Rehabilitation	Sata Trails Society *	\$50,000			CR180001	
NET TOTAL		\$39,216,187				

*** Recommended Bidder**

**** Amount of Award**

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

- (1) Total 3 year estimated revenue of \$91,304.**
- (2) Total – Estimated Value for Five Year**
- (3) Total – Estimated Value of one Five Year Option to Renew**