

PO Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

Item No. 12.2.1
Audit and Finance Standing Committee
July 18, 2018

TO: Chair and Members of Audit and Finance Standing Committee

Original Signed

SUBMITTED BY:

Jerry Blackwood, Acting Director of Finance and Asset Management/CFO

Original Signed

Jacques Dubé, Chief Administrative Officer

DATE: June 6, 2018

SUBJECT: Investment Activities— Quarter ending March 31, 2018

<u>ORIGIN</u>

Quarterly report of investment performance and adherence to approved Investment Policy.

LEGISLATIVE AUTHORITY

Section 121(1) of the HRM Charter requires that funds be invested pursuant to an Investment Policy adopted by Council and approved by the Minister of Municipal Affairs (the Minister) or invested pursuant to the Trustee Act. Where HRM has chosen to adopt an Investment Policy and the Minister has approved the Policy investment activities are governed by this Policy.

RECOMMENDATION

It is recommended that the Audit and Finance Standing Committee forward this report to Halifax Regional Council as an information item.

BACKGROUND

The HRM Investment Policy calls for quarterly reporting by the Treasurer to Council and the Investment Policy Advisory Committee (the Investment Committee). The report for the quarter ending March 31, 2018 has been reviewed by the Investment Committee. A report from the Investment Committee on compliance with the HRM Investment Policy has also been sent to the Audit and Finance Standing Committee meeting of June 20, 2018.

DISCUSSION

Overall Results

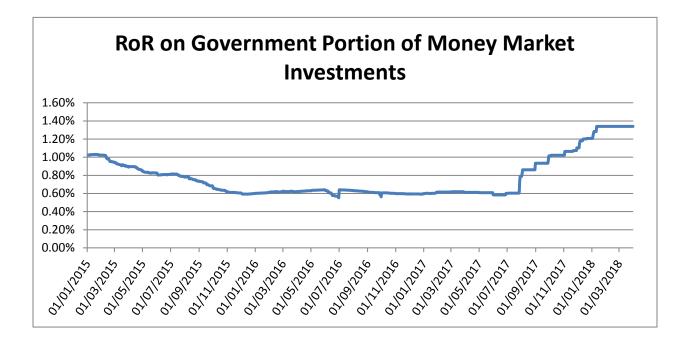
Operating fund investment income for the twelve months ending March 31, 2018 was \$2,134,000 versus a projection of \$2,100,000. Although operating cashflows were lower than forecasted the rate of return for the period was 0.43% which was over the projected rate of return of 0.35%.

HRM Investment Activities

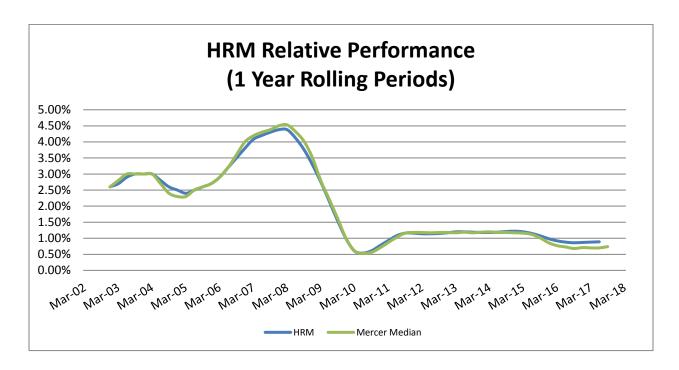
Mercer has discontinued its Investment Consulting Survey of Canadian Institutional Pooled Funds. HRM had been using this survey to compare returns with the industry. We have also been including the RBC Investor and Treasury Services Pooled Fund survey to the Investment Committee, which is very similar to the Mercer Survey. We will be using this survey going forward. Please see the table below with the results using the RBC Survey.

| Money Market Funds | 3 Months (to Mar 31, 2018) | 1 Year (to Mar 31, 2018) |
|-----------------------------|-------------------------------|-----------------------------|
| 5 th Percentile | 0.38% | 1.22% |
| 1 st Quartile | 0.35% | 1.13% |
| Money Market Median | 0.32% | 0.98% |
| 3 rd Quartile | 0.30% | 0.91% |
| 95 th Percentile | 0.23% | 0.71% |
| | | |
| HRM | 0.43% | 1.31% |

Relative performance was again quite positive; the 3 month and one year returns were above the 5th percentile. These returns are before any allowance for fees that could be paid for external management. The investment bank accounts continue to be largely responsible for this relative performance.



As shown in the graph below, over the longer term HRM investment performance closely matches the median with fee savings also accruing to HRM.



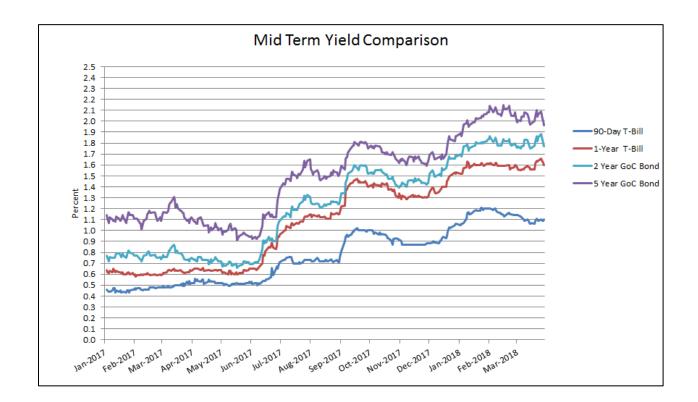
The quarter saw 2 money market investments made at a total cost of \$24,092,485 with an average term to maturity of 186 days and average individual investment cost of \$12,046,243. This compares to last year when 16 investments were made at a total cost of \$207,687,960 with an average term of 99 days and average individual investment cost of \$12,980,498. The predominant strategy is to allocate funds to the investment bank accounts and monthly rebalance the portfolio using government instruments to manage sector weights.

Funds held in the investment bank accounts, including term deposits, totaled \$189,193,000 by the end of the quarter. Incremental income over BA's and BDN's, using a rate of 1.51% as a proxy for the BA and BDN rates, was \$157,003 for the quarter.

The cumulative incremental gross investment income from the 2007 policy change that expanded the non-government sector weight was \$2,956,391 or a \$155,319 increase during the quarter.

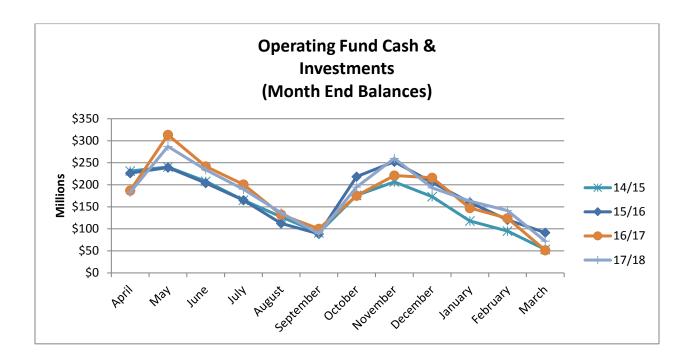
HRM Short Term Bond Pool

There was no change in the bond pool during the quarter. At the end of the quarter the bond pool consisted of \$10,000,000 of bonds with yields ranging from 1.94% to 2.58% with a simple average yield of 2.27%. The term to maturity ranges from June 2018 to December 2018. Staff will continue to look for opportunities to add to the bond portfolio.



Cash Flows

Cash available for operating is \$9,000,000 lower than the previous year due to lower than expected operating cashflows.



Subsequent to End of Reporting Quarter

On April 18, 2018 the Bank of Canada maintained its target for the overnight rate at 1.25%.

Outlook & Strategy

The investment bank accounts, which are for the most part linked to the commercial bank prime rates, are continuing to provide better returns than are available from BA's and government instruments.

The dominant strategy will again be to maximize returns from the investment bank accounts, keeping in mind that their liquidity adds a safety factor, while looking for opportunities in the government half of the portfolio.

Policy Compliance

Objectives:

Preservation of Capital - There was no loss of capital during the quarter.

<u>Liquidity</u> – Overdraft charges were not incurred and sufficient cash was available to meet all requirements. The funded ratio of the reserves at quarter end was 100%.

Competitive Return on Investments - The rate of return was above the 5th percentile of the comparable benchmark for the quarter ending March 31, 2018 before allowing for fees that could have been paid to an external management firm. Accordingly, staff maintain that the rate of return objective of the Policy was met.

Strategies:

Diversification of Investment Portfolio - Staff believe that diversification has been adequately maintained under the constraints of the Policy.

Regular Review of Performance - Performance data continues to be reported to the Investment Policy Advisory Committee.

Risk Management Approach – In implementing investment decisions staff seek a balance between the objectives of the Policy and the risks inherent in markets to look to achieve an optimal rate of return.

FINANCIAL IMPLICATIONS

As discussed above, operating fund investment income for the twelve months ending March 31, 2018 was \$2,134,000 versus a projection of \$2,100,000. Although operating cashflows were lower than forecasted the rate of return for the period was 0.43% which was over the projected rate of return of 0.35%.

RISK CONSIDERATIONS

There are no significant risks associated with the recommendations in this report.

COMMUNITY ENGAGEMENT

Investment activities are reported quarterly to the Investment Policy Advisory Committee. The majority of members of this Committee (4 of 6) are volunteers from the general public. The Committee reports to the Audit and Finance Committee of Council quarterly on staff's compliance with the Investment Policy. In addition, the Committee conducts an annual review of the Investment Policy and makes recommendations for any changes considered appropriate.

ENVIRONMENTAL IMPLICATIONS

N/A

ALTERNATIVES

N/A

ATTACHMENTS

Sector Weight Schedules @ March 31, 2018 (Schedules A,B,C,D & E)

Appendix A - Economic Statistics and Central Bank Actions

Appendix B - List of Eligible Investments

Appendix C - DBRS Rating Scale

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Renée Towns, CPA, CGA, CTP, Deputy Treasurer, Finance & Asset

Management, 902-293-7983

Total Portfolio
Sector Weights @ Mar 31, 2018
SCHEDULE A

Cumulative Amount Invested

@ Book Value Category Status Portfolio Guideline Limit \$ Limit \$ Available Guideline Limit % CASH & EQUIVALENTS Federal Government & its Guarantees Federal Government Business Development Bank Open Open 0% 0% 0% 0% 277,254,798 100% 277,254,798 Open Open 0 Canada Mortgage & Housing Corp. Canadian Wheat Board Open 0% Export Development Canada Farm Credit Corp 0 0% Provincial Governments & their Guarantees 75,634,625 277,254,798 100% R-1 Mid or Greater 27% 201,620,173 73% Total Alberta (R-1 High) Alberta (R-1 High) Open 0% 100,000,000 100,000,000 0 Alberta (R-1 High)
Alberta Treasury Branches (R-1 High)
Alberta Treasury Branches (R-1 High)
British Columbia (R-1 High)
Manitoba (R-1 Mid) 100,000,000 100,000,000 0 0% 0% 0% 0% 19% 4% Open Open 100,000,000 100,000,000 New Brunswick (R-1 Mid)
Nova Scotia (R-1 Mid)
Ontario (R-1 Mid)
Quebec (R-1 Mid) Open 0 100.000.000 100.000.000 Open Open Open 0 100.000.000 100.000.000 51,542,139 9,935,300 Quebec 9,935,300 Financement Quebec Hydro Quebec Saskatchewan (R-1 High) Open 14.157.185 5% 100.000.000 85.842.815 R-1 Mid or Greater 0 inicipal Governments & their Guarantees 10% Calgary (R-1 High) Open 27,725,480 10% 27,725,480 Financial Institutions & their Guarantees /Corporations 191,600,856 69% 138,627,399 50% -52.973.457 -19% BA's Schedule A Canadian Banks R-1 Tier 1 - Financial Institutions & their Guarantees 138,627,399 50% 141,825,194 -3,197,796 -1% 11% Bank of Montreal (R-1 High) Open 30,128,463 75,000,000 44,871,537 BMO - Instruments BMO - Institution is BMO - Account
Bank of Nova Scotia (R-1 High)
Bank of Nova Scotia Effective Cash
Bank of Nova Scotia - Notice Account 30.128.463 12,407,857 2,407,857 Open 75,000,000 62,592,144 10,000,000 Canadian Imperial Bank of Commerce (R-1 High)
CIBC - Instuments
CIBC - Account
Royal Bank (R-1 High) Open 46.697.380 17% 75.000.000 28.302.620 46,697,380 24,591,495 Open 75,000,000 50,408,505 RBC - Instuments RBC - Account 24,591,495 Toronto Dominion (R-1 High) Open 28,000,000 10% 75.000.000 47.000.000 28,000,000 Tier 2 - Financial Institutions & Corporations R-1 Mid/High* 49,775,662 69,313,699 25% 19,538,038 18% 7% 18% 0% 0% 0% National Bank of Canada (R-1 Mid) Open 49,775,662 50.000.000 224.338 OMERS Realty Corporation (R-1 High)
CDP Financial Inc (R-1 High)
Desjardins Total Desjardins Group (R-1 High)
Caisse Centale Desjardins (R-1 High) Open Open 0 267,235,481 Total Cash and Equivalents Federal Government & its Guarantees Money Market
Reserves - Bond Pool
Canada Mortgage & Housing Corp. 0 0% 21.987.302 20% 21.987.302 20% 0% 0% 163,944,195 163,944,195 0 163 944 195 100% 100% **Provincial Government & their Guarantees** 10,012,907 4% 4% 21,987,302 11,974,395 11% -1% Money Market Alberta 21.987.302 20% -788.630 3% 10.993.651 10% 3,038,604 3% Alberta Alberta Capital Finance Authority Alberta Treasury Branches British Columbia 0 1% 10,993,651 10% 8.935.791 8% 0% 0% 0% 0% 10% 10% 10% 10% 10% 10% 10% 10% 10% Manitoba 10.993.651 10.993.651 New Brunswick Nova Scotia 10,993,651 10,993,651 10,993,651 10 993 651 0 0 0 10,993,651 0% 10,993,651 10,993,651 Quebec 10% Quebec 0 Financement Quebec Hydro Quebec Saskatewan 10,993,651 10% 10,993,651 0% 10% Bond Pool 10,012,907 22,775,932 4% 32,788,839 20% 14% Alberta 7.955.047 3% 16.394.420 10% 8.439.373 5% Alberta 7.955.047 Alberta Capital Finance Authority Alberta Treasury Branches British Columbia 2,057,860 16,394,420 10% 14,336,559 Manitoba 0 0% 16.394.420 10% 16.394.420 10% New Brunswick 0 0% 16.394.420 10% 16.394.420 10% Nova Scotia Ontario 0 0 0 0% 0% 0% 10% 10% 10% 10% 16 394 420 16,394,420 16,394,420 16,394,420 16,394,420 16,394,420 16,394,420 Quebec 10% 10% Quebec 0% 0% 0% **4%** Financement Quebec 0 16,394,420 10% 10% 16,394,420 16,394,420 10% Hydro Queb 16 394 420 10% 16,394,420 16,394,420 **32,788,839** 10% 10% **20%** 10,012,907 Equities Bank of Montreal 6.410 6,410 277,254,798 48,000,000 Interest Bearing Bank Accounts - O/S Cheque Coverage Total Investments and O/S Cheques Coverage 325,254,798

Operating Funds Sector Weights @ Mar 31, 2018

| | Category Status | Cumulative Amount Invested @ Book Value | % | Guideline Limit (%) | % | Limit Available | % |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------|----------------------------------------------------------------------------------|----------------------------------------|---------------------------------------------------------------------------------|----------------------------------------|
| CASH & EQUIVALENTS | | | | | | | |
| Federal Government & its Guarantees Federal Government Business Development Bank Canada Mortgage & Housing Corp. Canadian Wheat Board Export Development Canada Farm Credit Corp | Open Open Open Open Open Open Open Open | 0 0 0 0 0 0 | 0% 0% 0% 0% 0% | 82,234,542 | 100% | 82,234,542 | 100% |
| Provincial Governments & their Guarantees Total Alberta (R-1 High) Alberta (R-1 High) Alberta Capital Finance Authority (R-1 High) | R-1 Mid or Greater Open Open Open | 23,274,524 0 0 0 | 28% 0% | 82,234,542 20,558,635 | 100% 25% | 58,960,017 20,558,635 | 72% 25% |
| Alberta Treasury Branches (R-1 High) British Columbia (R-1 High) Manitoba (R-1 Mid) New Brunswick (R-1 Mid) Nova Scotia (R-1 Mid) Ontario (R-1 Mid) Quebec (R-1 Mid) Quebec (R-1 Mid) Quebec Financement Quebec | Open Open Open Open Open Open Open | 0 0 0 0 0 15,860,709 3,057,322 3,057,322 | 0% 0% 0% 0% 0% 19% 4% | 20,558,635 20,558,635 20,558,635 20,558,635 20,558,635 20,558,635 | 25% 25% 25% 25% 25% 25% | 20,558,635 20,558,635 20,558,635 20,558,635 4,697,926 17,501,314 | 25% 25% 25% 25% 6% 21% |
| Hydro Quebec Saskatchewan (R-1 High) | Open | 0 4,356,494 | 5% | 20,558,635 | 25% | 16,202,142 | 20% |
| Municipal Governments & their Guarantees* Calgary (R-1 High) | R-1 Mid or Greater Open | 0 | | 20,558,635 8,223,454 | 25% 10% | 20,558,635 8,223,454 | 25% 10% |
| Financial Institutions & their Guarantees /Corpora | tions BA's Schedule A Canadian Banks R-1 | 58,960,017 | 72% | 41,117,271 | 50% | -17,842,747 | -22% |
| Tier 1 - Financial Institutions & their Guarantees Bank of Montreal (R-1 High) BMO - Instruments BMO - Account | Mid Open | 43,642,894 9,271,225 0 9,271,225 | 53% 11% | 41,117,271 8,223,454 | 50% 10% | -2,525,624 -1,047,771 | -3% -1% |
| Bank of Nova Scotia (R-1 High) Bank of Nova Scotia Effective Cash Bank of Nova Scotia - Notice Account | Open | 3,818,185 740,953 3,077,231 | 5% | 8,223,454 | 10% | 4,405,270 | 5% |
| Canadian Imperial Bank of Commerce (R-1 High) CIBC - Instuments CIBC - Account | Open | 14,369,865 0 14,369,865 | 17% | 8,223,454 | 10% | -6,146,410 | -7% |
| Royal Bank (R-1 High) RBC - Instuments RBC - Account | Open | 7,567,372 0 7.567.372 | 9% | 8,223,454 | 10% | 656,082 | 1% |
| Toronto Dominion (R-1 High) TD - Instuments TD - Account | Open | 8,616,248 0 8,616,248 | 10% | 8,223,454 | 10% | -392,794 | 0% |
| Tier 2 - Financial Institutions & Corporations National Bank of Canada (R-1 Mid) OMERS Realty Corporation (R-1 High) CDP Financial Inc (R-1 High) Desjardins Total Desjardins Group (R-1 High) Caisse Centale Desjardins (R-1 High) Total Investments | R-1 Mid/High*** Open Open Open Open Open | 15,317,123 15,317,123 0 0 0 0 0 | 19% 19% 0% 0% 0% | 20,558,635 4,111,727 4,111,727 4,111,727 4,111,727 | 25% 5% 5% 5% 5% | 5,241,512 -11,205,396 4,111,727 4,111,727 4,111,727 | 6% -14% 5% 5% 5% |
| Federal Government & its Guarantees | | | | 40.440.000 | 000/ | 40.440.000 | 222/ |
| Money Market Reserves - Bond Pool Canada Mortgage & Housing Corp. | | 0 0 0 | 0% 0% | 16,446,908 16,446,908 | 20% 100% | 16,446,908 16,446,908 | 20% 20% |
| Provincial Government & their Guarantees Money Market Alberta Alberta Alberta Capital Finance Authority Alberta Treasury Branches | | 0 0 0 0 0 | 0% 0% 0% | 16,446,908 16,446,908 8,223,454 | 20% 20% 10% | 16,446,908 16,446,908 8,223,454 | 20% 20% 10% |
| British Columbia Manitoba New Bruswick Nova Scotia Ontario Quebec Quebec Financement Quebec | | 0 0 0 0 0 0 0 | 0% 0% 0% 0% 0% | 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 | 10% 10% 10% 10% 10% 10% | 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 | 10% 10% 10% 10% 10% |
| Hydro Quebec Saskatewan | | 0 | 0% | 8,223,454 | 10% | 8,223,454 | 10% |
| Bond Pool Alberta Alberta Alberta Capital Finance Authority Alberta Treasury Branches | | 0 0 0 0 | 0% 0% | 16,446,908 8,223,454 | 20% 10% | 16,446,908 8,223,454 | 20% 10% |
| British Columbia Manitoba New Bruswick Nova Scotia Ontario Quebec Quebec Financement Quebec Hydro Quebec | | 0 0 0 0 0 0 | 0% 0% 0% 0% 0% | 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 | 10% 10% 10% 10% 10% 10% | 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 8,223,454 | 10% 10% 10% 10% 10% 10% |
| Saskatewan Total Fixed | | <u>0</u> | 0% 0% | 8,223,454 16,446,908 | 10% 20% | 8,223,454 16,446,908 | 10% 20% |
| Total Investments | | 82,234,542 | | | | | |
| Interest Bearing Bank Accounts - O/S Cheque Covera | age | 48,000,000 | * | | | | |

130,234,542

Total Investments and O/S Cheques Coverage

Capital Funds Sector Weights @ Mar 31, 2018

| | | Cumulative | | | | | |
|----------------------------------------------------------------------------------|---------------------------|-------------------------------|-----------------|-----------------|-------------------|-----------------|-----------------|
| | Category Status | Amount Invested @ Book Value | % | Guideline Limit | % | Limit Available | % |
| CASH & EQUIVALENTS | | | | | | | |
| | | | | | | | |
| Federal Government & its Guarantees Federal Government | Open Open | 0 0 | 0% 0% | 0 | 100% | 0 | 0% |
| Business Development Bank | Open | 0 | 0% | | | | |
| Canada Mortgage & Housing Corp. | Open | 0 | 0% 0% | | | | |
| Canadian Wheat Board Export Development Canada | Open Open | U | 0% | | | | |
| Farm Credit Corp | Open | 0 | 0% | | | | |
| Provincial Governments & their Guarantees | R-1 Mid or Greater | 0 | 0% | 0 | 100% | 0 | 0% |
| Total Alberta (R-1 High) | Open | 0 | 0% | 0 | 25% | 0 | 0% |
| Alberta (R-1 High) Alberta Capital Finance Authority (R-1 High) | Open Open | 0 | | | | | |
| Alberta Treasury Branches (R-1 High) | Open | 0 | | | | | |
| British Columbia (R-1 High) | Open | 0 | 0% 0% | 0 | 25% 25% | 0 | 0% |
| Manitoba (R-1 Mid) New Brunswick (R-1 Mid) | Open Open | 0 | 0% | 0 | 25% | 0 | 0% 0% |
| Nova Scotia (R-1 Mid) | Open | _ | 0% | 0 | 25% | 0 | 0% |
| Ontario (R-1 Mid) Quebec (R-1 Mid) | Open Open | 0 | 0% 0% | 0 | 25% 25% | 0 | 0% 0% |
| Quebec | | | | | | | |
| Financement Quebec Hydro Quebec | | | | | | | |
| Saskatchewan (R-1 High) | Open | | 0% | 0 | 25% | 0 | 0% |
| Municipal Governments & their Guarantees* | R-1 Mid or Greater | 0 | | 0 | 25% | 0 | 0% |
| Calgary (R-1 High) | Open | Ů | | 0 | 10% | 0 | 0% |
| Financial Institutions & their Guarantees /Corpora | tions | 0 | 0% | 0 | 50% | 0 | 0% |
| i manciai montunono a men quarantees /corpora | BA's Schedule A | U | U% | U | JU% | U | U-70 |
| Tior 1 - Einancial Institutions 9 their Correct | Canadian Banks R-1 Mid | 0 | 001 | _ | EOC/ | _ | 00/ |
| Tier 1 - Financial Institutions & their Guarantees Bank of Montreal (R-1 High) | Open | 0 | 0% 0% | 0 0 | 50% 10% | 0 0 | 0% 0% |
| BMO - Instruments | • | 0 | | | | | |
| BMO - Account Bank of Nova Scotia (R-1 High) | Open | 0 | 0% | 0 | 10% | 0 | 0% |
| Bank of Nova Scotia Effective Cash | Орон | 0 | 070 | · · | 1070 | Ü | 0 70 |
| Bank of Nova Scotia - Notice Account | Open | 0 | 0% | 0 | 10% | 0 | 0% |
| Canadian Imperial Bank of Commerce (R-1 High) CIBC - Instuments | Ореп | 0 | 0 /6 | 0 | 10 /6 | 0 | 0 /6 |
| CIBC - Account | _ | 0 | | | | | |
| Royal Bank (R-1 High) RBC - Instuments | Open | 0 | 0% | 0 | 10% | 0 | 0% |
| RBC - Account | | 0 | | | | | |
| Toronto Dominion (R-1 High) TD - Instuments | Open | 0 | 0% | 0 | 10% | 0 | 0% |
| TD - Account | | 0 | | | | | |
| Tior 2 Financial Institutions 9 Cornerations | D 4 Mid/High*** | 0 | 00/ | 0 | 250/ | 0 | 00/ |
| Tier 2 - Financial Institutions & Corporations National Bank of Canada (R-1 Mid) | R-1 Mid/High*** Open | 0 | 0% 0% | 0 0 | 25% 5% | 0 0 | 0% 0% |
| OMERS Realty Corporation (R-1 High) | Open | 0 | 0% | 0 | 5% | 0 | 0% |
| CDP Financial Inc (R-1 High) Desjardins Total | Open | 0 | 0% 0% | 0 | 5% 5% | 0 | 0% 0% |
| Desjardins Group (R-1 High) | Open | 0 | 070 | · · | 070 | Ü | 0 70 |
| Caisse Centale Desjardins (R-1 High) | Open | 0 | | | | | |
| Total Investments | | 0 | 0% | | | | |
| Foderal Covernment 8 its Covernment | | | | | | | |
| Federal Government & its Guarantees Money Market | | 0 | 0 | | 20% | 0 | 20% |
| Reserves - Bond Pool | | 0 | 0% | 0 | 100% | 0 | 0% |
| Canada Mortgage & Housing Corp. | | 0 | | | 100% | | |
| Provincial Government & their Guarantees | | 0 | 0% | 0 | 20% | 0 | 0% |
| Money Market Alberta | | 0 | 0% 0% | 0 0 | 20% 10% | 0 0 | 0% 0% |
| Alberta | | Ŭ | 070 | · · | 1070 | Ü | 0 70 |
| Alberta Capital Finance Authority Alberta Treasury Branches | | 0 | | | | | |
| British Columbia | | 0 | 0% | 0 | 10% | 0 | 0% |
| Manitoba | | 0 0 | 0% 0% | 0 | 10% 10% | 0 | 0% 0% |
| New Bruswick Nova Scotia | | U | υ% | Ü | 10% | 0 | 0% |
| Ontario | | 0 | 0% | 0 | 10% | 0 | 0% |
| Quebec Quebec | | 0 | 0% | 0 | 10% | 0 | 0% |
| Financement Quebec | | 0 | | | | | |
| Hydro Quebec Saskatewan | | 0 | 0% | 0 | 10% | 0 | 0% |
| Caskatewaii | | O | 0 78 | O . | 10 /0 | O | 0 /6 |
| Bond Pool Alberta | | 0 0 | 0% | 0 0 | 20% | 0 0 | 0 % |
| Alberta | | 0 | 0% | U | 10% | U | 0% |
| Alberta Capital Finance Authority | | 0 | | | | | |
| Alberta Treasury Branches British Columbia | | 0 | 0% | 0 | 10% | 0 | 0% |
| Manitoba | | 0 | 0% | 0 | 10% | 0 | 0% |
| New Bruswick Nova Scotia | | 0 | 0% | 0 | 10% | 0 | 0% |
| Nova Scotia Ontario | | 0 | 0% | 0 | 10% | 0 | 0% |
| Quebec | | 0 | 0% | 0 | 10% | 0 | 0% |
| Quebec Financement Quebec | | 0 | | | | | |
| Hydro Quebec | | | | | | | _ |
| Saskatewan Total Fixed | | <u>0</u> | 0% 0% | 0 0 | 10% 20% | 0 | 0% 0% |
| | | | U /0 | J | _0 /0 | J | € /0 |
| Total Investments | | 0 | | | | | |
| Interest Bearing Bank Accounts - O/S Cheque Covera | age | 0 | * | | | | |
| Total Investments and O/S Cheques Coverage | | | | | | | |

Total Investments and O/S Cheques Coverage

Reserve Funds Sector Weights @ Mar 31, 2018

| | Sector Weights & Mar 31, 20 | 110 | | | | | |
|-------------------------------------------------------------------------|-----------------------------|--------------------------------|-------------------|-------------------------------|------------------|----------------------------------|-------------------|
| | | Cumulative | | | | | |
| | Catagony Status | Amount Invested | 0/ | Cuidalina Limit | 0/ | Limit Available | 0/ |
| | Category Status | @ Book Value | % | Guideline Limit | % | Limit Available | % |
| CASH & EQUIVALENTS | | | | | | | |
| | | | | | | | |
| Federal Government & its Guarantees | Open | 0 | 0% | 191,438,281 | 100% | 191,438,281 | 100% |
| Federal Government Business Development Bank | Open Open | 0 | 0% 0% | | | | |
| Canada Mortgage & Housing Corp. | Open | 0 | 0% | | | | |
| Canadian Wheat Board | Open | 0 | 0% | | | | |
| Export Development Canada | Open | 0 | | | | | |
| Farm Credit Corp | Open | 0 | 0% | | | | |
| Description of Community & their Community | D.4 Mid an Oncoden | 54 040 400 | 070/ | 404 400 004 | 4000/ | 440,000,450 | 700/ |
| Provincial Governments & their Guarantees Total Alberta (R-1 High) | R-1 Mid or Greater Open | 51,348,122 0 | 27% 0% | 191,438,281 47,859,570 | 25% | 140,090,159 39,904,523 | 73% 21% |
| Alberta (R-1 High) | Open | 0 | 070 | 47,000,070 | 2070 | 00,004,020 | 2170 |
| Alberta Capital Finance Authority (R-1 High) | Open | 0 | | | | | |
| Alberta Treasury Branches (R-1 High) | Open | 0 | | | | | |
| British Columbia (R-1 High) | Open | 0 | 0% | 47,859,570 | 25% | 45,801,710 | 24% |
| Manitoba (R-1 Mid) | Open | 0 | 0% 0% | 47,859,570 | 25% | 47,859,570 | 25% 25% |
| New Brunswick (R-1 Mid) Nova Scotia (R-1 Mid) | Open Open | 0 | 076 | 47,859,570 47,859,570 | 25% 25% | 47,859,570 47,859,570 | 25% |
| Ontario (R-1 Mid) | Open | 34,991,805 | 18% | 47,859,570 | 25% | 12,867,765 | 7% |
| Quebec (R-1 Mid) | Open | 6,745,046 | 4% | 47,859,570 | 25% | 41,114,525 | 21% |
| Quebec | | 6,745,046 | | | | | |
| Financement Quebec | | 0 | | | | | |
| Hydro Quebec | Open | 0 9,611,271 | 5% | 47,859,570 | 25% | 38,248,299 | 20% |
| Saskatchewan (R-1 High) | Ореп | 9,011,271 | 3% | 47,009,070 | 23% | 30,240,299 | 20% |
| Municipal Governments & their Guarantees* | R-1 Mid or Greater | 0 | | 47,859,570 | 25% | 47,859,570 | 25% |
| Calgary (R-1 High) | Open | | | 19,143,828 | 10% | 19,143,828 | 10% |
| processing and the second second | | :=: | - | AB · · | | | |
| Financial Institutions & their Guarantees /Corpo | rations | 130,077,252 | 68% | 95,719,141 | 50% | -34,358,112 | -18% |
| | BA's Schedule A | | | | | | |
| Tier 1 - Financial Institutions & their Guarantees | | 96,284,703 | 50% | 95,719,141 | 50% | -565,563 | 0% |
| Bank of Montreal (R-1 High) | Open | 20,454,124 | 11% | 19,143,828 | 10% | -1,310,296 | -1% |
| BMO - Instruments | | 0 | | | | | |
| BMO - Account | | 20,454,124 | 407 | 40.440.000 | | 40 -00 4-4 | |
| Bank of Nova Scotia (R-1 High) | Open | 8,423,657 | 4% | 19,143,828 | 10% | 10,720,171 | 6% |
| Bank of Nova Scotia Effective Cash Bank of Nova Scotia - Notice Account | | 1,634,687 6,788,970 | | | | | |
| Canadian Imperial Bank of Commerce (R-1 High) | Open | 31,702,713 | 17% | 19,143,828 | 10% | -12,558,885 | -7% |
| CIBC - Instuments | | 0 | | -, -, | | ,, | |
| CIBC - Account | | 31,702,713 | | | | | |
| Royal Bank (R-1 High) | Open | 16,695,093 | 9% | 19,143,828 | 10% | 2,448,735 | 1% |
| RBC - Instuments RBC - Account | | 0 16,695,093 | | | | | |
| Toronto Dominion (R-1 High) | Open | 19,009,117 | 10% | 19,143,828 | 10% | 134,711 | 0% |
| TD - Instuments | 5,500 | 0 | | ,, | | | |
| TD - Account | | 19,009,117 | | | | | |
| | - | | 4001 | | | | |
| Tier 2 - Financial Institutions & Corporations | R-1 Mid/High*** | 33,792,549 | 18% 18% | 47,859,570 | 25% 5% | 14,067,021 -24,220,635 | 7% -13% |
| National Bank of Canada (R-1 Mid) OMERS Realty Corporation (R-1 High) | Open Open | 33,792,549 0 | 0% | 9,571,914 9,571,914 | 5% 5% | 9,571,914 | -13% 5% |
| CDP Financial Inc (R-1 High) | Open | 0 | 0% | 9,571,914 | 5% | 9,571,914 | 5% |
| Desjardins Total | | 0 | 0% | 9,571,914 | 5% | 9,571,914 | 5% |
| Desjardins Group (R-1 High) | Open | 0 | | | | | |
| Caisse Centale Desjardins (R-1 High) | Open | 0 | | | | | |
| Total Cook and Equivalents | | 181,425,374 | 95% | | | | |
| Total Cash and Equivalents | | 101,425,574 | 95% | | | | |
| Federal Government & its Guarantees | | | | | | | |
| Money Market | | 0 | 0% | 0 | 20% | 0 | 0% |
| Reserves - Bond Pool | | 0 | 0% | 191,438,281 | 100% | 191,438,281 | 100% |
| Canada Mortgage & Housing Corp. | | 0 | | | | | |
| Provincial Government & their Guarantees | | 10,012,907 | 5% | 95,719,141 | 50% | 85,706,233 | 45% |
| Money Market | | 0 | 5% | 95,719,141 | 50% | 85,706,233 | 45% |
| Alberta | | 0 | 4% | 19,143,828 | 10% | 11,188,781 | 6% |
| Alberta | | 0 | | | | | |
| Alberta Capital Finance Authority | | 0 | | | | | |
| Alberta Treasury Branches British Columbia | | 0 | 1% | 19,143,828 | 10% | 17,085,968 | 9% |
| Manitoba | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| New Bruswick | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Nova Scotia | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Ontario | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Quebec Quebec | | 0 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Financement Quebec | | 0 | | | | | |
| Hydro Quebec | | v | | | | | |
| Saskatewan | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| David Bank | | 40.010.00 | F 0. | AF = 45 · · · | F • • • • | 05 ====== | |
| Bond Pool Alberta | | 10,012,907 7,955,047 | 5% 4% | 95,719,141 19,143,828 | 50% 10% | 85,706,233 11,188,781 | 45% 6% |
| Alberta | | 7,955,047 7,955,047 | + /0 | 10,140,020 | 10 70 | 11,100,701 | U 70 |
| Alberta Capital Finance Authority | | 0 | | | | | |
| Alberta Treasury Branches | | 0 | | | | | |
| British Columbia | | 2,057,860 | 1% | 19,143,828 | 10% | 17,085,968 | 9% |
| Manitoba New Bruswick | | 0 | 0% 0% | 19,143,828 19,143,828 | 10% 10% | 19,143,828 19,143,828 | 10% 10% |
| New Bruswick Nova Scotia | | 0 | 0% 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Ontario | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Quebec | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Quebec | | 0 | | | | | |
| Financement Quebec Hydro Quebec | | 0 | | | | | |
| Saskatewan | | 0 | 0% | 19,143,828 | 10% | 19,143,828 | 10% |
| Total Fixed | • | 10,012,907 | 5% | 191,438,281 | | 181,425,374 | 95% |
| | | | | | | | |
| Total Investments | | 191,438,281 | | | | | |
| | | | | | | | |

Trust Funds Sector Weights @ Mar 31, 2018

| | | Cumulative | | | | | |
|-------------------------------------------------------------------------|---------------------------------------|-------------------------------|-----------|--------------------|-------------|-----------------------|------------|
| | Category Status | Amount Invested @ Book Value | % | Guideline Limit | % | Limit Available | % |
| CASH & EQUIVALENTS | | | | | | | |
| Federal Government & its Guarantees | Open | 0 | 0% | 3,581,975 | 100% | 3,581,975 | 100% |
| Federal Government | Open | 0 | 0% | 3,301,373 | 100 /0 | 3,301,973 | 10078 |
| Business Development Bank | Open | 0 | 0% 0% | | | | |
| Canada Mortgage & Housing Corp. Canadian Wheat Board | Open Open | 0 | 0% | | | | |
| Export Development Canada | Open | • | 201 | | | | |
| Farm Credit Corp | Open | 0 | 0% 0 | | | | |
| Provincial Governments & their Guarantees | R-1 Mid or Greater | 1,011,978 | 28% | 3,581,975 | | 2,569,997 | 72% |
| Total Alberta (R-1 High) Alberta (R-1 High) | Open Open | 0 | 0% | 895,494 | 25% | 895,494 | 25% |
| Alberta Capital Finance Authority (R-1 High) | Open | 0 | | | | | |
| Alberta Treasury Branches (R-1 High) British Columbia (R-1 High) | Open Open | 0 | 0% 0% | 895,494 | 25% | 895,494 | 25% |
| Manitoba (R-1 Mid) | Open | 0 | 0% | 895,494 | 25% | 895,494 | 25% |
| New Brunswick (R-1 Mid) | Open | 0 | 0% | 895,494 | 25% | 895,494 | 25% |
| Nova Scotia (R-1 Mid) Ontario (R-1 Mid) | Open Open | 0 689,625 | 0% 19% | 895,494 895,494 | 25% 25% | 895,494 205,869 | 25% 6% |
| Quebec (R-1 Mid) | Open | 132,933 | 4% | 895,494 | 25% | 762,561 | 21% |
| Quebec Financement Quebec | | | | | | | |
| Hydro Quebec | _ | | | | | | |
| Saskatchewan (R-1 High) | Open | 189,421 | 5% | 895,494 | 25% | 706,073 | 20% |
| Municipal Governments & their Guarantees* | R-1 Mid or Greater | 0 | | 895,494 | 25% | 895,494 | 25% |
| Calgary (R-1 High) | Open | | | 358,198 | 10% | 358,198 | 10% |
| Financial Institutions & their Guarantees /Corpora | tions | 2,563,587 | 72% | 1,790,988 | 50% | -772,599 | -22% |
| | BA's Schedule A Canadian Banks R-1 | | | | | | |
| Tier 1 - Financial Institutions & their Guarantees | Mid | 1,897,597 | 53% | 1,790,988 | 50% | -106,609 | -3% |
| Bank of Montreal (R-1 High) | Open | 403,114 | 11% | 358,198 | 10% | -44,916 | -1% |
| BMO - Instruments BMO - Account | | 0 403,114 | | | | | |
| Bank of Nova Scotia (R-1 High) | Open | 166,015 | 5% | 358,198 | 10% | 192,183 | 5% |
| Bank of Nova Scotia Effective Cash Bank of Nova Scotia - Notice Account | | 32,217 133,798 | | | | | |
| Canadian Imperial Bank of Commerce (R-1 High) | Open | 624,803 | 17% | 358,198 | 10% | -266,605 | -7% |
| CIBC - Instuments | | 0 | | | | | |
| CIBC - Account Royal Bank (R-1 High) | Open | 624,803 329,030 | 9% | 358,198 | 10% | 29,168 | 1% |
| RBC - Instuments | · | 0 | | | | | |
| RBC - Account Toronto Dominion (R-1 High) | Open | 329,030 374,635 | 10% | 358,198 | 10% | -16,438 | 0% |
| TD - Instuments | -1- | 0 | | | | -, | |
| TD - Account | | 374,635 | | | | | |
| Tier 2 - Financial Institutions & Corporations | R-1 Mid/High*** | 665,990 | 19% | 895,494 | 25% | 229,504 | 6% |
| National Bank of Canada (R-1 Mid) OMERS Realty Corporation (R-1 High) | Open Open | 665,990 0 | 19% 0% | 179,099 179,099 | 5% 5% | -486,891 179,099 | -14% 5% |
| CDP Financial Inc (R-1 High) | Open | 0 | 0% | 179,099 | 5% | 179,099 | 5% |
| Desjardins Total | 0 | 0 | 0% | 179,099 | 5% | 179,099 | 5% |
| Desjardins Group (R-1 High) Caisse Centale Desjardins (R-1 High) | Open Open | 0 0 | | | | | |
| | • | | | | | | |
| Total Cash and Equivalents | | 3,575,565 | 100% | | | | |
| Federal Government & its Guarantees | | | | | | | |
| Money Market Reserves - Bond Pool | | 0 | 0% 0% | 0 3,581,975 | 20% 100% | 0 3,581,975 | 0% 100% |
| Canada Mortgage & Housing Corp. | | 0 | -,- | 5,557,575 | ,. | -,, | |
| Provincial Government & their Guarantees | | 0 | 0% | 3,581,975 | 100% | 3,581,975 | 100% |
| Money Market | | 0 | 100% | 3,581,975 | | 3,581,975 | 100% |
| Alberta Alberta | | 0 | 0% | 358,198 | 10% | 358,198 | 10% |
| Alberta Capital Finance Authority | | 0 | | | | | |
| Alberta Treasury Branches | | 0 | 00/ | 259 409 | 100/ | 259 409 | 100/ |
| British Columbia Manitoba | | 0 0 | 0% 0% | 358,198 358,198 | 10% 10% | 358,198 358,198 | 10% 10% |
| New Bruswick | | 0 | 0% | 358,198 | 10% | 358,198 | 10% |
| Nova Scotia Ontario | | 0 0 | 0% 0% | 358,198 358,198 | 10% 10% | 358,198 358,198 | 10% 10% |
| Quebec | | 0 | 0% | 358,198 | 10% | 358,198 | 10% |
| Quebec Financement Quebec | | 0 0 | | | | | |
| Hydro Quebec | | | | | | | |
| Saskatewan | | 0 | 0% | 358,198 | 10% | 358,198 | 10% |
| Bond Pool | | 0 | 0% | 3,581,975 | | 3,581,975 | 100% |
| Alberta Alberta | | 0 | 0% | 358,198 | 10% | 358,198 | 10% |
| Alberta Capital Finance Authority | | 0 | | | | | |
| Alberta Treasury Branches British Columbia | | 0 | 00/ | 250 400 | 100/ | 250 400 | 100/ |
| Manitoba | | 0 | 0% 0% | 358,198 358,198 | 10% 10% | 358,198 358,198 | 10% 10% |
| New Bruswick | | 0 | 0% | 358,198 | 10% | 358,198 | 10% |
| Nova Scotia Ontario | | 0 0 | 0% 0% | 358,198 358,198 | 10% 10% | 358,198 358,198 | 10% 10% |
| Quebec | | 0 | 0% | 358,198 | 10% | 358,198 | 10% |
| Quebec Financement Quebec | | 0 | | | | | |
| Hydro Quebec | | | | | | | |
| Saskatewan Total Fixed | | <u>0</u> | 0% | 358,198 | 10% | 358,198 | 10% |
| | | | | | | | |
| Equities Bank of Montreal | | 6,410 | | | | | |
| Total Equities | | 6,410 6,410 | | | | | |
| Total Investments | | 3,581,975 | | | | | |
| rotal involutions | | 3,301,313 | | | | | |

Appendix A

| Economic Statistics | | Canada | | | | |
|--------------------------------|----------|--------|------|---------|------|------|
| Statistics | Jan | Feb | Mar | Jan | Feb | Mar |
| Unemployment Rate | 5.9% | 5.8% | 5.8% | 4.1% | 4.1% | 4.1% |
| Jobs Created / (Lost) ('000's) | (88) | 15 | 32 | 176 | 324 | 135 |
| CPI (year over year) | 1.7% | 2.2% | 2.3% | 2.1% | 2.2% | 2.4% |
| CPI-X (Core) (year over year) | 1.2% | 1.5% | 1.4% | 1.8% | 1.8% | 2.1% |
| GDP (annualized) | Q1: 1.7% | | • | Q1: 2.3 | % | |

| Date | Central Bank | Central Bank Action |
|---------------|------------------------------------|---------------------------------------|
| Jan 17, 2018 | Bank of Canada | Raised overnight rate to 1.25%. |
| Jan 31, 2018 | U.S. Federal Open Market Committee | Maintain target range of 1.25%-1.50%. |
| Mar 7, 2018 | Bank of Canada | Maintained overnight rate at 1.25%. |
| Mar 21, 2018 | U.S. Federal Open Market Committee | Raised target range to 1.50%-1.75%. |
| Apr 18, 2018 | Bank of Canada | Maintained overnight rate at 1.25%. |
| May 2, 2018 | U.S. Federal Open Market Committee | Maintain target range of 1.50%-1.75%. |
| May 30, 2018 | Bank of Canada | |
| Jun 13, 2018 | U.S. Federal Open Market Committee | |
| July 11, 2018 | Bank of Canada | |
| Aug 1, 2018 | U.S. Federal Open Market Committee | |
| Sept 5, 2018 | Bank of Canada | |
| Sept 26, 2018 | U.S. Federal Open Market Committee | |
| Oct 24, 2018 | Bank of Canada | |
| Nov 8, 2018 | U.S. Federal Open Market Committee | |
| Dec 5, 2018 | Bank of Canada | |
| Dec 19, 2018 | U.S. Federal Open Market Committee | |

List of Eligible Investments

The Government of Canada & Its Guarantees:

Federal Government

Business Development Bank

Canada Mortgage & Housing Corporation

Canadian Wheat Board

Export Development Canada

Farm Credit Corporation

Provincial Governments & Their Guarantees:

The Province of Alberta & Its Guarantees

The Province of British Columbia & Its Guarantees

The Province of Manitoba & Its Guarantees

The Province of New Brunswick & Its Guarantees

The Province of Ontario & Its Guarantees

The Province of Quebec & Its Guarantees

The Province of Saskatchewan & Its Guarantees

The Province of Nova Scotia

Municipal Governments & Their Guarantees:

The Municipality of Calgary & Its Guarantees

Financial Institutions & Their Guarantees (Tier 1):

The Bank of Montreal & Its Guarantees

The Bank of Nova Scotia & Its Guarantees

Canadian Imperial Bank of Commerce & Its Guarantees

Royal Bank of Canada & Its Guarantees

Toronto Dominion Bank & Its Guarantees

Financial Institutions & Corporations (Tier 2):

Desjardins Group

Caisse Centrale Desjardins

CDP Financial Inc.

National Bank of Canada

OMERS Finance Trust

Dominion Bond Rating Service (DBRS) Rating Scale

R-1 (high)

Short-term debt rated R-1 (high) is of the highest credit quality, and indicates an entity possessing unquestioned ability to repay current liabilities as they fall due. Entities rated in this category normally maintain strong liquidity positions, conservative debt levels, and profitability that is both stable and above average. Companies achieving an R-1 (high) rating are normally leaders in structurally sound industry segments with proven track records, sustainable positive future results, and no substantial qualifying negative factors. Given the extremely tough definition DBRS has established for an R-1 (high), few entities are strong enough to achieve this rating.

R-1 (middle)

Short-term debt rated R-1 (middle) is of superior credit quality and, in most cases, ratings in this category differ from R-1 (high) credits by only a small degree. Given the extremely tough definition DBRS has established for the R-1 (high) category, entities rated R-1 (middle) are also considered strong credits, and typically exemplify above average strength in key areas of consideration for the timely repayment of short-term liabilities.

R-1 (low)

Short-term debt rated R-1 (low) is of satisfactory credit quality. The overall strength and outlook for key liquidity, debt, and profitability ratios is not normally as favourable as with higher rating categories, but these considerations are still respectable. Any qualifying negative factors that exist are considered manageable, and the entity is normally of sufficient size to have some influence in its industry.