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**VIA EMAIL**

November 9, 2017

Kevin Arjoon, Municipal Clerk,  
Office of the Municipal Clerk  
PO Box 1749 Halifax, NS B3J 3A5  
[clerks@halifax.ca](mailto:clerks@halifax.ca)

Dear Mr. Arjoon,

Please accept this letter as a request to make a presentation to Halifax Regional Council. The essence of the presentation is to discuss the work we do at EfficiencyOne, the value of the energy efficiency industry in Nova Scotia and its important role in a transition to a low-carbon economy and reducing greenhouse gas emissions.

We aim to optimize opportunities to complement Halifax's energy efficiency efforts to date including Halifax's corporate and community actions and Community Energy Plan.

It may also be relevant to know that EfficiencyOne presented to the Union of Nova Scotia Municipalities (UNSM) Board of Directors in March 2017. Our presentation touched on the benefits of energy efficiency for municipalities, their businesses, and residents. We provided examples of programs that have helped municipalities and discussed the best methods for collaboration going forward.

EfficiencyOne is Canada's first energy efficiency utility. We supply cost-effective electricity efficiency and conservation services through the Efficiency Nova Scotia franchise. We work with a number of partners to deliver energy efficiency programs and services for homeowners and business, supporting an industry that directly provides over 1000 full-time jobs to our region. <http://www.efficiencyone.ca/>

Thank you in advance for your time and consideration. I look forward to your reply.

Sincerely,

Stephen MacDonald  
Chief Executive Officer