

# Welcome to **Gottingen** Street and Neighbours

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## Market study reveals:

# 'Good options for the street'

By Claire McIlveen  
Richard Pearson, coordinator of a market strategy study of Gottingen Street, won't reveal what kinds of proposals will go before area merchants when they get a sneak preview in mid-December of the study's scenarios for development.

But he will say his consulting firm, Pearson-Glenbrook Consultants, "sees some very good options for the street."

It's too early to make those options public, he said, but the merchants will probably be present-

ed with three different scenarios for development. "Once we have a couple of scenarios we can discuss them with them (the merchants), take away their thoughts, and then come up with what we think is the preferable scenario."

That final proposal will go to the city and the province, who are funding the \$45,000 study.

But although the details of proposals are under wraps, Mr. Pearson said there are a number of themes running through all three. "One of the very important

points is that there is in fact a very large and new marketplace on the doorstep of Gottingen Street — the new, rehabilitated residential area around the street," he said.

The residential district "is showing tremendous improvement and change, but Gottingen Street hasn't really kept pace," he said. People who live in the area east of the street shop elsewhere, but Mr. Pearson said they would shop on Gottingen if it had a better variety of retail stores, if stores were less scattered along the length of the street, and

if some cosmetic improvements were made.

"One thing is to fill some of the voids and encourage a more cohesive retail mix," he said.

### 'We're no further away than Spring Garden Road'

The market survey is concentrating on two main areas: land use, including pedestrian and vehicle traffic patterns, transportation, and zoning; and buildings, including assessment of their physical condition and suggestions for proposed uses.

"When you look at the proximity to the downtown, we're no further

away than Spring Garden Road, and when you look at the transformation of the residential sector, it's similar to what took place adjacent to Spring Garden Road," he said.

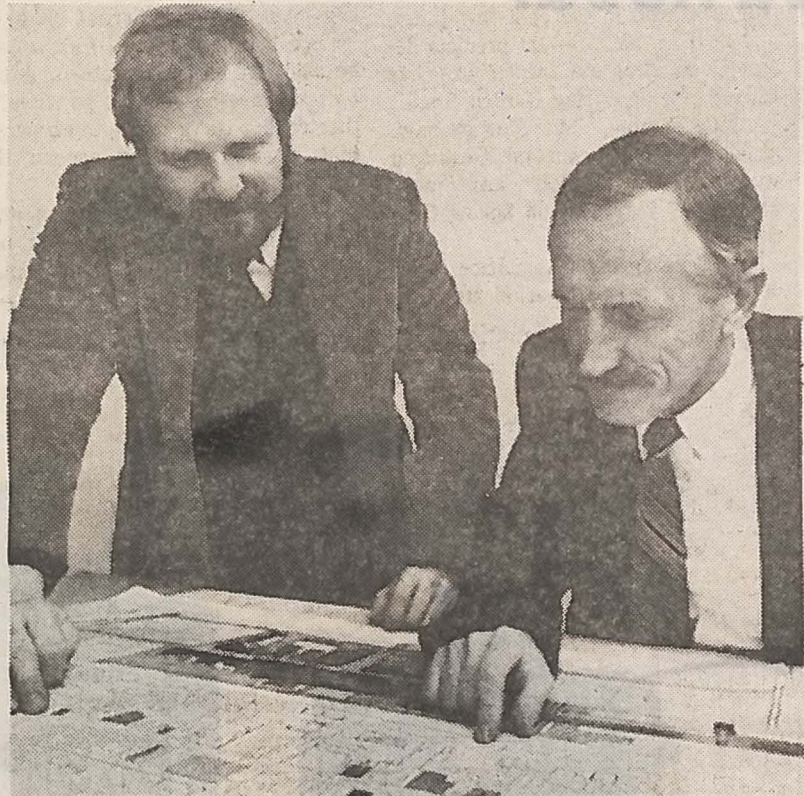
And because property on the street is downtown but less expensive, he predicts Gottingen

Street "will be the place to start a business, to try something out. It will become a very exciting area of the city," he said.

The market strategy is also looking at socio-economic considerations, he said. "It's quite a mixed urban area, with residential, commercial, a mix

of incomes, religions, races. It can be a vibrant area, but there has to be careful consideration of all the people that are here," Mr. Pearson said.

"Employment is a concern, and one of the best ways to create employment is to develop small businesses," he said.



WW/Garland

Richard Pearson, left, and George W. Russell, right, examine material from the Gottingen Street market strategy devised to revitalize business in the area.

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# New spirit of optimism on Gottingen St.

By CLAIRE McIIVEN

There's a new spirit of optimism among merchants on Gottingen Street, says Al Stewart, acting president of the Gottingen Street Merchants' Association.

Several new businesses have moved to the street, bringing with them hopes that Gottingen Street is on its way back as a major commercial area in Halifax.

Recent additions to the street are Dymaxion Research, a high tech computer and software company, Scotia Video and TV, and the head office and warehouse of Abbass Econo-Colour.

Merchants in the area see another sign of hope in the residential upgrading that has been going on in the neighbourhood in the past few years, and in time, Mr. Stewart predicts development along the lines of what has taken place on Spring Garden Road.

"It's coming," Mr. Stewart said, although development on Gottingen would be less expensive and "more utilitarian" than that on Spring Garden Road.

The merchants' association is involved in a \$45,000 market study by

Pearson Glenbrook Associates, funded by the city and the provincial government, designed to complement the 1981 Mainstreet Improvement Plan.

Depending on the results of the study, merchants are hoping a major development such as a student high-rise or middle-income housing on federal government property on the south-east corner of Gottingen and Cornwallis will "bring a greater mix of people into the area," he said.

The closing of the liquor store on Gottingen has reduced the number of panhandlers in the neighbourhood. "There was a tremendous improvement when they did that," Mr. Stewart said.

Merchants are also excited about the new Cunard Street Theatre "which has been getting full houses," he said. "A bit of a problem is that patrons have no place to go after the theatre, but we're trying to encourage that — we're talking around that one," he said.

The merchants' association itself is reflecting the changes with new members and new optimism replacing apathy, he said.



WW/Waterfield

Some of the members of the Gottingen Street Merchants' Association discuss the new spirit of optimism about their street. From left, are: Al Stewart of City Cycle, Edith Goodick of Wendy's Reliable Ltd., Albert Sumarah of Argyle TV, and Stephen Abbass of Cooke Sales.

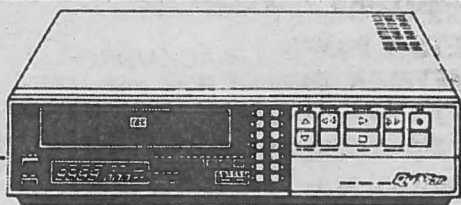
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# Gottingen Street of yesteryear

Gottingen Street has undergone many changes over the years. The Gottingen Street area was settled by German farmers brought to Nova Scotia to grow food for the military by Sir Edward Cornwallis between 1750 and 1750. The street was named after the old German university town of Gottingen.

The land around Gottingen Street hardly provided fertile fields for the German farmers, and it eventually became a residential area.

By 1900 the street was beginning to develop commercially, and some wealthy merchants with businesses on the street owned gracious homes on Brunswick Street. But the heyday of Gottingen Street as a commercial area came between about 1945 and 1965, when it was one of the main shopping areas in the city.

In those days it was known as The Miracle

Mile of Values, with some of Halifax's best-known stores: Heinisch's, Freeman's, Goldberg's, Glube's and Kline's.

Edwin Rubin's family business, a menswear store, opened on Gottingen Street in 1920 and moved to Scotia Square in 1969, but Mr. Rubin remembers the street's prosperous times.

"One of my earliest memories of Gottingen Street is of Christmas-time, when you just couldn't move on the

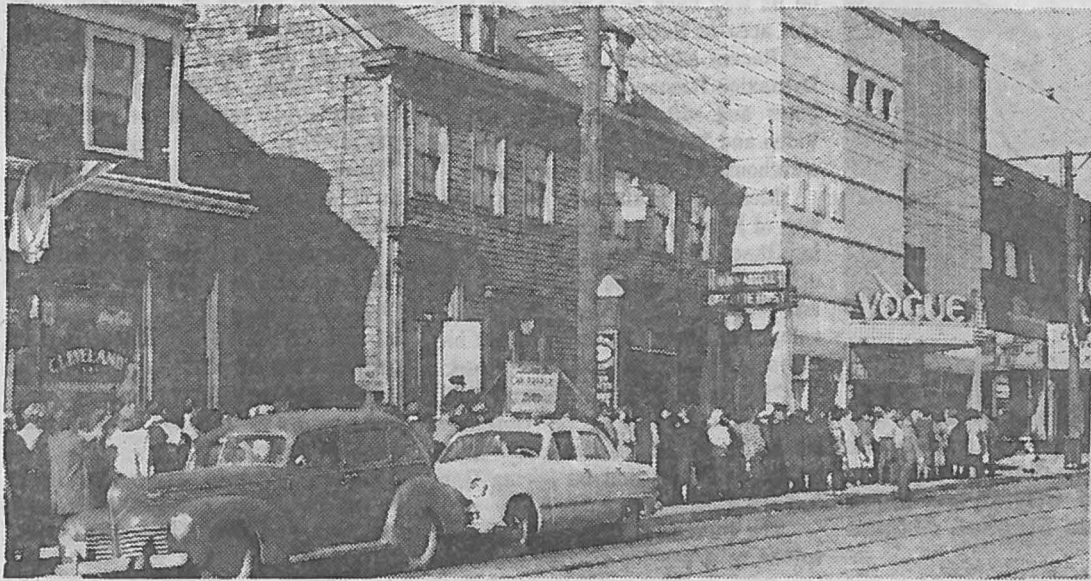
sidewalk," he said. "On Friday nights in the post-war period, we were the only shopping area open, and it was busy."

But the opening of the Bayers Road Shopping Centre was the beginning of a commercial decline that may only now be reversing. "When Zellers opened in the Bayers Road Shopping Centre, our boyswear department began doing zilch." At the same time, working class people in

the North End, the mainstay of Gottingen Street merchants, were beginning to move to the suburbs. That was followed by the construction of the Halifax Shopping Centre.

The deterioration of the neighbourhood peaked in 1981 with vandalism during the police strike, but since then, merchants on the street have been upgrading their businesses through

the provincial government's Mainstreet program, and hopes are high that a major new development on the corner of Gottingen and Cornwallis will continue the positive trend.



Patient moviegoers line up for the film *Blondie's Holiday* in this 1948 photo of the old Vogue Theatre on Gottingen Street.



There's plenty of room for the cars of Christmas shoppers at the Gottingen Street Merchants' Association Parking Lot on Maitland Street. The lot offers one-hour free parking with merchant's stamp. Above is parking lot attendant Joanne Lantz.

## Free parking with stamp

For shoppers who want to spend their energy on shopping, not parking, the Gottingen Street area may be the answer.

The Gottingen Street Merchants' Association operates the city-owned parking lot on Maitland Street, just below Gottingen, between Portland Place and Cornwallis.

With room for 93 vehicles, the lot is seldom full, said parking attendant Joanne Lantz, but the lot is

small enough for attendants to keep their eyes on customers' cars.

Fee for parking is 50 cents an hour, but a merchant's stamp is good for an hour's free parking, and you can accumulate more than one stamp for several hours of free parking.

The lot is open from 8 a.m. until 5:30 p.m., Monday through Friday, with free parking in the evening, Saturdays and Sundays.

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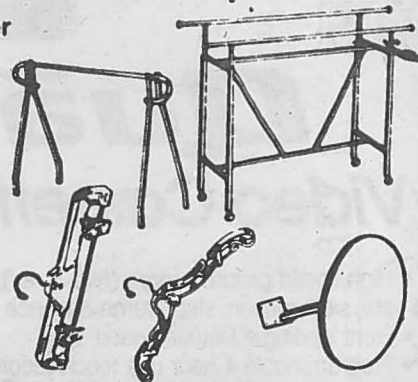
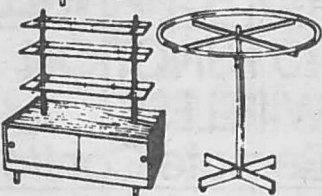
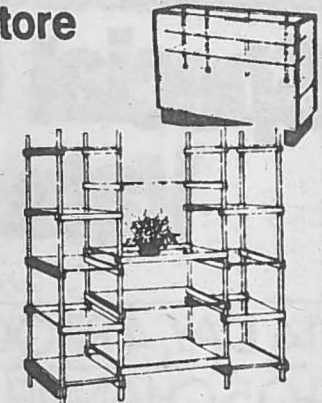
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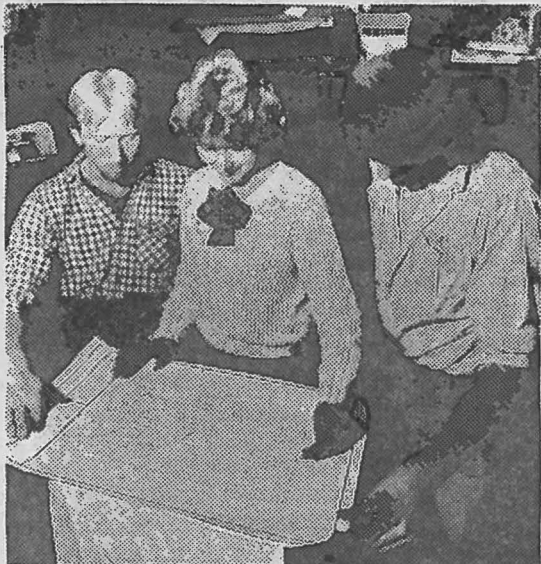
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WW/Wagg

Conferring on repairs at the new Cunard Street Theatre, are, left to right: construction worker Bill French, Eva Moore, executive-director of the Nova Scotia Drama League, and construction worker Bill Grandy.

## League happy with theatre

By CLAIRE McHIVEEN

The Nova Scotia Drama League's new Cunard Street Theatre at 5527 Cunard Street will close its doors at the beginning of December. But not for long.

The theatre is already making a name for itself among Halifax theatregoers, and it has become a much-needed home for professional companies such as Second Stage, Theatre Warehouse, and Another Theatre Company.

Cunard Street, formerly a Salvation Army hall, will reopen in January after a six-week break to give workmen an opportunity to caulk windows, replace screens, repair gyprock, scrape bathrooms, and do other repair work without actors and technicians underfoot.

Even so, the Nova Scotia Drama League, owners and operators of the theatre, has a massive fund-raising job on its hands before it can do long-term renovations.

"Our fund-raising campaign is just gearing up," said Eva Moore, executive-director of the Drama League and a driving force behind the new theatre. "We haven't yet received our funding from the province, and right now, we're just operating hand-to-mouth," she said.

But despite uncaulked windows and the use of the kitchen as a dressing room, Eva Moore says she'd heard no complaints from the actors using the building. "All I hear is, 'It's so wonderful to have this space,'" she said.

The theatre opened Sept. 24 and has been booked ever since, mostly by professional theatre companies who would be unable to mount performances without the Cunard Street space, she said. "It's just phenomenal — the space was so desperately required," she said.

The space is flexible and lends itself to experimental uses, and with an audience capacity of 200, smaller groups can afford to stage plays without worrying about financial loss if the production isn't successful, she said.

The theatre's facilities include a stage of 14 feet by 34 feet and a backstage area with a stairway to a basement room which will be used for rehearsals. Eventually the room will double as a bar facility for intermissions, but before that happens, extra washrooms will be required, she said.

The Drama League is launching a major fund-raising drive that will continue during the next six to eight months, she said. Donors of \$500 or more will be rewarded by the engraving of their names on theatre seats.

# Lots to see and do

By LESLIE SMITH  
Need groceries, stationery, or tires? Want to see a movie, do some banking or buy a piano? Then take a stroll down Gottingen Street — you'll find everything you need, and then some.

If you'd like to read a good book or two, try the North End Library. And, for a great steak, don't forget the Derby Tavern. Or, if a Chinese repast is more your style, try Metro Garden Restaurant.

If you're in need of a little culture, why not stop off at the nearby Cunard Street Theatre — just to see what the thespians have in store for you today.

Or if you're tired of walking, try City Cycle for a new pair of wheels. You might even buy a two-or three-wheeled bicycle for one of the little tykes on your Christmas list.

Buckley's Music Centre seems to get bigger and better all the time.

They have two locations on Gottingen Street just bursting with innumerable perfect gifts for someone in your family. Pianos, organs, drums and guitars not to mention sheet music and accessories, are all ready and waiting for your visit.

Pants, plants, paper and plasticine can be found under the Metropolitan's roof. The Met is the only department store on the street, and it's packed full with bargains galore.

Argyle TV and Scotia Video and TV will sup-

## North Branch busy

The North Branch Library at 2285 Gottingen Street has films, a Christmas puppet show, and even a visit from Santa Claus himself planned from mid-December until after Christmas.

From Dec. 17 to 20, the library will show the preschool films Christmas, Visit From St. Nicholas, and The Night Before Christmas.

From Dec. 27 to 31, preschool films will be The Shoemaker And The Elves and The Remarkable Rabbit.

ply all your electronic needs. They have compact disc players, stereo ensembles, video cassette recorders, converters and remote control units. For the cook, there's several different models of microwave ovens to choose from. Or how about a radio with a mouth that seems to talk, for the young ones.

Sobey's has enough groceries for the biggest of Christmas feasts; the Canadian and European Bakery will soothe your sweet tooth and increase your waistline.

Silk-screened T-shirts always appeal to the younger set, so don't forget to pop into A-1 Silk Screening for some unique novelty gifts.

By now you'll probably have to stop off at your bank for some re-financing; conveniently, there's a Royal Bank branch just down the street.

The New York Dress Shop is one of the few lo-

cations in town that specialize in wedding apparel. Naturally, they also have a good selection of dresses for all ages and sizes.

If you're thinking about sprucing up the office before the annual Christmas party, try

Robertson Business Equipment or Citadel Office Equipment on Cunard Street, just around the corner from Gottingen Street's main shopping area.

If all this shopping and walking has tired you out, why not go for a dip

at the Centennial Pool, or catch a movie at the Casino Theatre. Grab a bag of popcorn, put your feet up and close your eyes for a moment or two. But don't fall asleep — there's always much more to see on Gottingen Street.



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## Quality important at Scotia Video

By LESLIE SMITH  
At Scotia Video and TV, 2002 Gottingen Street, they believe in quality.

"We pride ourselves on quality merchandise," says partner Lanny Petrossee.

He expects VCR's and microwaves will be the big seller's this year.

"Most people have televisions, so they're going to take those two first."

The store carries high-quality products, like Sony, Quasar, Phillips and Zenith.

According to Mr. Petrossee, "Sony is one of the best sets you can buy. I also have Hitachi, that's another top quality piece of merchandise. The other stuff, you've got to call the other dealers. They'll tell you about a product they be-

lieve in. But I'm in the business. We have the books and we know the difference."

Although the cost is a steep \$600 and \$900, he expects microwave ovens will be big sellers for Christmas gifts.

VCR's and televisions with remote control and converters continue to sell steadily. Prices of the 20 or so different models in stock are dependent on "what sort of bells and whistles they come with," says Mr. Petrossee. And that can add up to \$1000 for a machine with remote-control volume, timer and converter. Blank and pre-recorded videos are also sold and rented from the store.

In the television department, 20-inch color is still the best seller, with consoles and 14-

inch televisions close behind. The cream of the crop, says Mr. Petrossee, is the Phillips 2000 with all the trimmings.

And stereo packages are coming back in style, he adds, especially those with glass cabinets and stands.



WW/Wagg

The cook in the family would find life much easier with one of the microwave ovens David Petrossee, of Scotia Video and TV, has in stock for Christmas.

## Dream now a reality for Buckley's owner

By LESLIE SMITH

It was Kelsie Schouteten's dream to have a grand piano revolving in the window of her Buckley's Music Studio showroom.

So, after some diligent searching, she found a motorized podium big enough to support the weight of the piano, built a platform to put it on, and voila — \$9,000 worth of ivory, metal and wood now attracts the attention of passers-by the Gottingen Street store.

"I was lying in bed one night when I thought that it would be wonderful to have a grand piano rotating in the window," said Ms. Schouteten.

Buckley's, a long-time merchant on Gottingen Street, now has two locations: Buckley's Music Studio at 2161 Gottingen, and Buckley's Music Centre at 2182 Gottingen.

Ms. Schouteten, owner of the two locations, says things have changed over the past 23 years since the store was opened.

"If you go to sleep for a year, it's like you woke up in a new lifetime,"

says Ms. Schouteten. She was referring to the great changes in technology that have made the electronic keyboard more popular than the organ. Pianos remain popular, she added.

Although there aren't many grand pianos sold like the Kawai model in the window, Ms. Schouteten observed that business is holding steady at a few models per year. "We don't sell a large number but they do sell steadily. There's a limited market for them."

Pianos, organs, electronic keyboards and music, is sold in the Music Studio. Lessons in guitar, piano, voice and organ are also given. You can even give someone introductory lessons as a Christmas gift. A package of four piano lessons costs \$19.95.

Guitars, drum and cymbals are among the items sold at the Music Centre across the street.

"Drum sets are always big Christmas sellers. We always have special sets priced for Christmas." Right now, you can pick up a five-piece drum kit, including cymbals, for \$549.



WW/Garland

Kelsie Schouteten, owner of Buckley's Music Centre and Buckley's Music Studio, titles the tones of her dream — a revolving grand piano in the showroom window.

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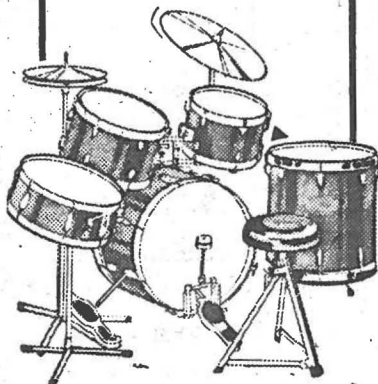
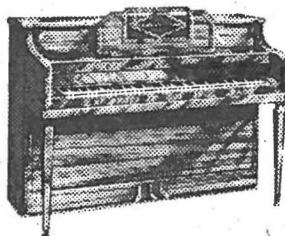
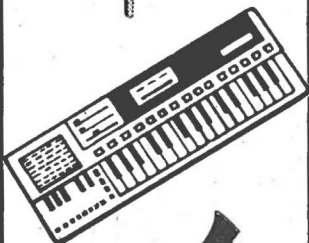
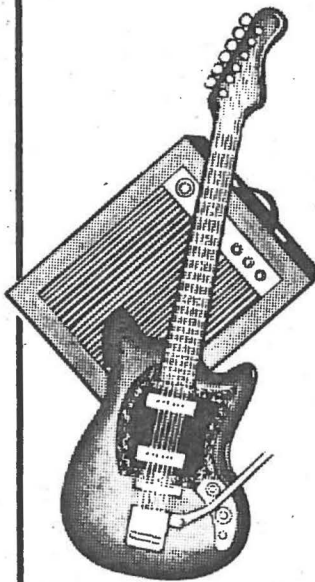
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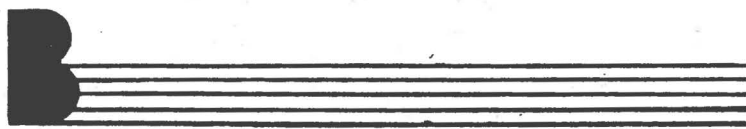
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WURLITZER Omni 4000	7,995.	<b>6,495.</b>
WURLITZER D-172 Console	11,995.	<b>8,995.</b>
YAMAHA CN-1000 Floor Model	1,895.	<b>1,495.</b>

### PIANOS

CHICKERING 38" Spinet	2,895.	<b>2,395.</b>
KAWAI NS-15	4,595.	<b>3,995.</b>
ROLAND HD-450 (Piano Plus)	2,495.	<b>2,095.</b>
KORG Symphonic Piano (76 Keys)	1,595.	<b>1,245.</b>

**2182 Gottingen Street**  
**455-5054**