

## REVISED (Slides 8, 9 & 23) Feb 1/17

P.O. Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

Item No. 6
Committee of the Whole
February 1, 2017

TO: Mayor Savage and Members of Halifax Regional Council

Original Signed

**SUBMITTED BY:** 

Jacques Dubé, Chief Administrative Officer

**DATE:** January 12, 2017

SUBJECT: Proposed 2017/18 Multi-year Chief Administrative Office Business Unit Budget

and Business Plan

### **ORIGIN**

As per Administrative Order 1 and the Budget and Business Plan consultation schedule presented in the Information Report of November 22, 2016, staff is required to present the 2017/18 draft Business Unit Budget and Business Plans to the Committee of the Whole for review and discussion prior to consideration by Regional Council.

### **LEGISLATIVE AUTHORITY**

Halifax Charter, section 35 (1) The Chief Administrative Officer shall (b) ensure that an annual budget is prepared and submitted to the Council.

## **RECOMMENDATION**

It is recommended that the Committee of the Whole direct staff to proceed to prepare the 2017/2018 Multi-year Chief Administrative Office Business Unit Business Plan, including 2018/2019 in principle, as proposed in the accompanying presentation and consistent with the preliminary fiscal direction.

## **BACKGROUND**

As part of the design of the 2017/2018 Budget and Business Plan development process, the Committee of the Whole is reviewing each Business Unit's high level budget and proposed plans in advance of detailed HRM Budget and Business Plan preparation.

At the December 6, 2016 Committee of the Whole Regional Council considered and confirmed their Council Priority Outcomes and on December 14, 2016 provided fiscal direction for the 17/18 multi-year budget, directing staff to: "develop the 2017/18 Multi-year Budget and Business Plans in support of the fiscal direction and approved priorities."

## **DISCUSSION**

Staff has prepared the proposed 17/18 Budget consistent with the preliminary fiscal direction received from Council on December 14, 2016 and aligned with Council Priorities as approved on December 6, 2016.

Following direction from the Committee of the Whole, staff will proceed to prepare the detailed Budget and Business Plan for inclusion in the proposed HRM 2017/18 Multi-year Budget and Business Plan documents to be presented to Council, as per the process and schedule in the November 22, 2016 Information Report.

## **RISK CONSIDERATION**

None are specifically associated with this report.

#### **FINANCIAL IMPLICATIONS**

The recommendations in this report will lead to the development of a proposed 2017-18 Multi-year budget. There are no immediate financial implications from these recommendations. The broader financial implications will be discussed and debated as the budget is developed in more detail.

## **COMMUNITY ENGAGEMENT**

None are specifically associated with this report.

#### **ENVIRONMENTAL IMPLICATIONS**

None

#### **ALTERNATIVES**

The Committee of the Whole can choose to amend the Budget and Business Plan as proposed in the accompanying presentation through specific motion, and direct staff to proceed to prepare the Budget and Business Plan for inclusion in the proposed HRM Budget and Business Plan documents.

#### **ATTACHMENTS**

Chief Administrative Office Business Unit 2017 – 2018 Multi-year Budget and Business Plan Presentation

## Chief Administrative Office Business Unit Proposed 2017/2018 Multi-year Budget and Business Plan Council Report - 3 -

A copy of this report can be obtained online at http://www.halifax.ca/council/agendasc/cagenda.php then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 902.490.4210, or Fax 902.490.4208.

**February 1, 2017** 

Report Prepared by: Steven Higgins – Senior Advisor, Chief Administrative Office, 902.490.2292

Original Signed

Report Approved by:

Jacques Dubé, CAO, Chief Administrative Office, 902.490.6430

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Report and Financial

Approval by:

Amanda Whitewood, Director of Finance & ICT/CFO, 902.490.6308

# HALIFAX

# Chief Administrative Office Business Unit Multi-Year Budget & Business Plan

Committee of the Whole on Budget

February 1, 2017

## **Business Unit Overview**

- Provides corporate leadership, strategic direction and operational guidance to deliver professional public service in support of Council.
- Manages HRM's external and intergovernmental partnerships, public relations and communications.
- Provides administrative and legislative support to the Mayor and Council.



## **Service Areas**

- □ CAO Administrative Office Provides corporate-wide leadership, strategic direction and operational guidance.
- □ DCAO Office Provides leadership, oversight and strategic direction to operational business units.
- □ Office of the Mayor Coordinates constituent relations, communications and administrative support to the Mayor.

## **Service Areas**

- ☐ Councillor's Support Office Coordinates constituent relations, communications and administrative support for members of Council.
- □ Office of the Municipal Clerk Provides administrative support and meeting coordination to Regional Council, Community Council and Council's standing committees. Ensures transparent access to local government and maintains the integrity of the Municipality's public records.

## **Service Areas**

- ☐ Government Relations & External Affairs Provides strategic advice to the corporation on a range of initiatives focussed on creating opportunities for effective integration with external partners.
- □ Corporate Communications Provides internal and external communications services, corporate marketing, brand management, media relations and corporate printing services.

## **Accomplishments / Stats**

- 2016 Municipal and School Board election
- Post-election Mayoral and Council orientation program
- 22 successful infrastructure project funding applications equating to \$67 million in senior government contributions
- 1100 public service announcements
- 2,550 tweets on Municipal issues, resulting in approximately 6.5 million audience impressions and over 70,000 engagements



## **Accomplishments / Stats**

- □ 1,700 additional residents registered as users of various online engagement tools (30% increase)
- Overall 40 % increase in resident participation in online engagement
- Launched an online Halifax Opinion Panel program with approximately 900 registered users
- □ 465 FOIPOP applications
- Coordinated responses to 31 Recommendations from the Municipal Auditor General



Revised

- Renewed comprehensive diversity training and education program for HRM staff
- Approval and implementation of a new economic strategy for HRM
- Facilitated approval of a new Regional Council strategic plan



## Revised

# **16/17 Update**

| 16/17 Plan                                                                                                                                                                                         | Status Update                                                                                                                                                                                              |  |  |  |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| Enhance the Board and Committee<br>Appointment Process<br>Priority Outcome Supported - Council<br>and Committee Governance<br>(Municipal Governance)                                               | <ul> <li>Efforts on this item completed for 16/17</li> <li>Total numbers of applicants for appointments up from previous year by approximately 10%</li> <li>Additional Efforts ongoing in 17/18</li> </ul> |  |  |  |  |
| Lead the implementation of procedural and governance changes as set out in the amendments to AO 1.  Priority Outcome Supported - Council and Committee Governance (Municipal Governance)           | Amended A.O. approved and supporting business processes are now in place                                                                                                                                   |  |  |  |  |
| Support the business units in the development of records retention management plans as required under new AO  Priority Outcome Supported - Council and Committee Governance (Municipal Governance) | <ul> <li>Efforts on this item completed for 16/17</li> <li>Additional Efforts ongoing in 17/18</li> </ul>                                                                                                  |  |  |  |  |



# **16/17 Update**

| 16/17 Plan                                                                                                                             | Status Update                                                                                                                                                                                                                                        |
|----------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Business Attractiveness Promotion Priority Outcome Supported – Economic Development (Promote and Maximize Growth)                      | Worked closely with the Halifax Partnership to launch<br>the Sell Halifax Program with Mayor in June 2016.                                                                                                                                           |
| Rural Economic Development Opportunities Identification Priority Outcome Supported – Economic Development (Rural Economic Development) | <ul> <li>Support to Destination Eastern and Northumberland<br/>Shores (DEANS).</li> <li>Special Rural Halifax analysis in 2016 Halifax Index.</li> </ul>                                                                                             |
| African Nova Scotian Communities - Enhance Service Delivery Priority Outcome Supported – Social Development (Equity and Inclusion)     | <ul> <li>Community circles held on municipal employment and municipal and school board elections.</li> <li>New employee training developed and delivered.</li> </ul>                                                                                 |
| Red Tape Reduction Initiative Priority Outcome Supported – Service Delivery (Service to Our Business)                                  | <ul> <li>Work started with provincial Office of Regulatory Affairs and Service Effectiveness on joint project.</li> <li>Signed memorandum of understanding with the Office.</li> <li>Advisory group of external stakeholders established.</li> </ul> |



# **16/17 Update**

| 16/17 Plan                                                                                                                         | Status Update                                                                                                                                                                                                                                                                                |  |  |  |  |  |
|------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|
| Navigator Program Priority Outcome Supported – Social Development (Social Infrastructure)                                          | Support provided to the navigator program that helps<br>homeless and street-involved individuals access<br>employment and housing, and navigate health,<br>mental health and addictions support services.                                                                                    |  |  |  |  |  |
| Social Media Governance Priority Outcome Supported – Governance and Engagement (Communications)                                    | <ul> <li>Developed social media policy strategy to improve<br/>internal governance and use; developed strategy to<br/>improve social media content and audience<br/>engagement within campaigns for the municipal<br/>election, October Trails Challenge and Crosswalk<br/>Safety</li> </ul> |  |  |  |  |  |
| Crisis Communication Strategy Priority Outcome Supported – Healthy, Liveable Communities (Public Safety)                           | Developed crisis communications plan for potential incidents including a lockdown protocol for municipal facilitates and a decision tree for crisis management team                                                                                                                          |  |  |  |  |  |
| Diversity and Inclusion Office Communications and Promotion Priority Outcome Supported – Social Development (Equity and Inclusion) | Developed and launched visual identity for the<br>Diversity and Inclusion office with associated program<br>to recognize community leadership of D&I values                                                                                                                                  |  |  |  |  |  |



## **Initiatives**

| Initiative<br>/ Priority Outcome                                                                                                    | Proposed<br>17/18 Cost                                                              | Projected<br>18/19 Cost | Efficiency Gain /<br>Value for \$ /<br>Comment                                    |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------|-----------------------------------------------------------------------------------|
| Improve employee engagement and collaboration with updated intranet Governance and Engagement (Communications)                      | \$50,000                                                                            | \$50,000                | Streamline processes, improve productivity and knowledge sharing                  |
| Leverage benefits of new halifax.ca through social media strategy and author training Governance and Engagement (Public Engagement) | \$20,000                                                                            | \$10,000                | Improved public access to information, services and interaction with municipality |
| Define public engagement practices appropriate for projects of varying scale/scope Governance and Engagement (Public Engagement)    | No defined program costs - To be delivered from within existing operating resources |                         | More consistent, predictable and meaningful public engagement                     |
| Conduct crisis communications<br>simulation exercises<br>Healthy, Liveable Communities<br>(Public Safety)                           | \$10,000                                                                            | \$10,000                | Public has confidence in municipality's ability to manage crises                  |



## **Initiatives**

| Initiative<br>/ Priority Outcome                                                                                                                                                            | Proposed<br>17/18 Cost                                                              | Projected<br>18/19 Cost | Efficiency Gain /<br>Value for \$ /<br>Comment                                                              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------|-------------------------------------------------------------------------------------------------------------|
| Lead implementation, and tracking of deliverables and outputs from the economic strategy.  Economic Development (Promote and Maximize Growth)                                               |                                                                                     |                         | Economic growth leads to medium/long term benefits for municipality esp. from increased commercial activity |
| Promote equitable access to municipal services through training, engagement and implementation of diversity and inclusion plans and initiatives.  Social Development (Equity and Inclusion) | No defined program costs - To be delivered from within existing operating resources |                         | Improved access to information, services and interactions with municipality                                 |
| Coordinate and track requests for legislation including the Halifax Charter review.  Governance and Engagement (Municipal Governance)                                                       |                                                                                     |                         | Increased authority leads to improved ability for municipality to respond to issues                         |



## **Initiatives**

| Initiative                                                                                                                                                     | Proposed                                 | Projected       | Efficiency Gain / Value for \$ / Comment                                                                                                                                                         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| / Priority Outcome                                                                                                                                             | 17/18 Cost                               | 18/19 Cost      |                                                                                                                                                                                                  |
| Stimulate positive corporate culture change and promote performance excellence through application of Lean Six Sigma principles  Service Delivery (Innovation) | To be delivered from operating resources | within existing | Medium to long term efficiency benefits that will significantly improve corporate service delivery and enhance financial stewardship creating enhanced decision making alternatives for Council. |

# **Operating Budget Overview**

| Expenditures               | 2015<br>Budget | 2015<br>Actual | 2016<br>Budget | 2016<br>Projection | 2017<br>Budget | 2018<br>Budget |
|----------------------------|----------------|----------------|----------------|--------------------|----------------|----------------|
| Compensation and Benefits  | 8,893,600      | 8,738,451      | 9,054,400      | 9,035,100          | 8,704,200      | 8,704,200      |
| Office                     | 957,300        | 922,296        | 1,416,000      | 1,418,000          | 1,015,300      | 1,014,300      |
| External Services          | 278,400        | 373,874        | 1,501,750      | 1,498,050          | 316,600        | 311,600        |
| Supplies                   | 83,400         | 51,651         | 83,950         | 83,950             | 83,400         | 83,400         |
| Building Costs             | 13,000         | 15,950         | 33,000         | 33,000             | 13,000         | 13,000         |
| Equipment & Communications | 53,500         | 50,018         | 161,500        | 161,500            | 66,900         | 53,000         |
| Vehicle Expense            | 41,900         | 38,836         | 41,900         | 41,900             | 41,900         | 41,900         |
| Other Goods & Services     | 786,100        | 762,639        | 979,000        | 1,004,960          | 837,700        | 837,100        |
| Interdepartmental          |                | (163,949)      | 2,700          | 2,700              |                |                |
| Other Fiscal               | 6,010,600      | 6,430,662      | 4,037,800      | 4,970,500          | 6,596,600      | 6,436,600      |
| Total                      | 17,117,800     | 17,220,427     | 17,312,000     | 18,249,660         | 17,675,600     | 17,495,100     |
| Revenues                   |                |                |                |                    |                |                |
| Area Rate Revenue          | (2,049,800)    | (2,042,344)    | (2,209,000)    | (2,209,000)        | (2,209,000)    | (2,209,000)    |
| Payments in Lieu of taxes  | (143,100)      | (143,029)      | (138,100)      | (138,100)          | (138,100)      | (138,100)      |
| Fee Revenues               | (40,200)       | (37,100)       | (40,200)       | (40,000)           | (40,200)       | (40,200)       |
| Other Revenue              | (1,609,000)    | (2,039,543)    | (1,609,000)    | (2,554,400)        | (1,609,000)    | (1,609,000)    |
| Total                      | (3,842,100)    | (4,262,016)    | (3,996,300)    | (4,941,500)        | (3,996,300)    | (3,996,300)    |
| Net Surplus/Deficit        | 13,275,700     | 12,958,411     | 13,315,700     | 13,308,160         | 13,679,300     | 13,498,800     |



# **Service Area Budget Overview**

| Service Area                   | 2015<br>Budget | 2015<br>Actual | 2016<br>Budget | 2016<br>Projection | 2017<br>Budget | 2018<br>Budget |
|--------------------------------|----------------|----------------|----------------|--------------------|----------------|----------------|
| Councillor Support             | 2,587,300      | 2,440,814      | 2,621,500      | 2,621,500          | 2,656,700      | 2,656,700      |
| Mayors Office                  | 812,500        | 764,809        | 812,100        | 812,100            | 809,400        | 809,900        |
| CAO Office                     | 706,700        | 752,243        | 826,900        | 810,400            | 769,300        | 769,300        |
| Government Relations & Externa | 3,168,700      | 2,979,247      | 3,104,800      | 3,135,460          | 3,505,100      | 3,325,100      |
| Corporate Communications       | 3,250,900      | 3,306,597      | 3,100,800      | 3,083,200          | 3,083,600      | 3,082,600      |
| Municipal Clerks               | 2,126,000      | 2,056,645      | 2,188,300      | 2,184,200          | 2,193,500      | 2,193,500      |
| DCAO Operations                | 623,600        | 658,055        | 661,300        | 661,300            | 661,700        | 661,700        |
| Total                          | 13,275,700     | 12,958,411     | 13,315,700     | 13,308,160         | 13,679,300     | 13,498,800     |



# **Staff Counts (FTEs)**

| CAO Unit                                             | 2016/17 TOTAL<br>FTE COUNT                                      | 2017/18 TOTAL<br>FTE COUNT<br>(Proposed) | 2018/19 TOTAL<br>FTE COUNT<br>(Proposed) |  |
|------------------------------------------------------|-----------------------------------------------------------------|------------------------------------------|------------------------------------------|--|
| CAO Administrative Office                            | 5.0                                                             | 5.0                                      | 5.0                                      |  |
| Corporate Communications                             | 22.0                                                            | 22.0                                     | 22.0                                     |  |
| Councillor Support (not including elected officials) | 12.0                                                            | 12.0                                     | 12.0                                     |  |
| DCAO Operations                                      | 4.0                                                             | 4.0                                      | 4.0                                      |  |
| Government Relations & External Affairs              | 12.4                                                            | 12.4                                     | 12.4                                     |  |
| Mayors Office                                        | 6.0                                                             | 6.0                                      | 6.0                                      |  |
| Municipal Clerks                                     | 34.1<br>(includes temp<br>positions related to<br>the election) | 22.8                                     | 22.8                                     |  |
| CAO Unit Total                                       | 95.5                                                            | 84.2                                     | 84.2                                     |  |



# **Summary of 2-Year Budget Changes**

|                         | Proposed<br>2017/18 Budget | Proposed<br>2018/19 Budget |
|-------------------------|----------------------------|----------------------------|
| Starting Budget 2016-17 | \$13,315,700               | \$13,315,700               |
| Total Change Included   | \$363,600                  | \$183,100                  |
| Proposed Budget         | \$13,679,300               | \$13,498,800               |



# **Changes Included in Proposed Budget**

| Proposed Change                                                  | Proposed<br>17/18<br>\$ Impact | Projected<br>18/19<br>\$ Impact | 2 Year<br>Cumulative | Impact on Service Delivery                                                                                               |
|------------------------------------------------------------------|--------------------------------|---------------------------------|----------------------|--------------------------------------------------------------------------------------------------------------------------|
| Add Implementation of Navigator Program                          | \$45,000                       | \$45,000                        | \$90,000             | Unbudgeted expenses initiated "in year" in 16/17 fiscal cycle –                                                          |
| Add Red Tape Reduction Initiative                                | \$160,000                      | 0                               | \$160,000            | Reflects as a year over year increase in CAO Business Unit but is off-set by a corresponding budget transfer from Fiscal |
| Destination Halifax Funding<br>Adjustment                        | \$104,500                      | \$104,500                       | \$209,000            | Services. Will be delivered within existing budget allocation.                                                           |
| Add Expenses to Advance<br>Accessibility Strategy<br>Development | \$100,000                      | \$80,000                        | \$180,000            | Will be delivered within existing budget allocation.                                                                     |



# **Changes Included in Proposed Budget**

| Proposed Change                       | Proposed<br>17/18 \$<br>Impact | Projected<br>18/19<br>\$ Impact | 2 Year<br>Cumulative | Impact on Service Delivery                                              |
|---------------------------------------|--------------------------------|---------------------------------|----------------------|-------------------------------------------------------------------------|
| Miscellaneous Budget<br>Reductions    | - \$39,900                     | - \$40,400                      | - \$80,300           | Minimal service impact – will be absorbed within current budget         |
| Compensation Adjustments (reductions) | - \$6,000                      | - \$6,000                       | - \$12,000           | Minimal service impact -<br>Salary changes and position<br>adjustments. |
| Total Impact of changes               | \$363,600                      | \$183,100                       | \$546,700            |                                                                         |



# **Operating Options Below Budget**

| Option Description                                                                        | 17/18<br>Amount | 17/18 Avg<br>Bill Impact | 18/19<br>Amount | 18/19 Avg<br>Bill Impact | 2 Year<br>Cumulative | Strategic<br>Alignment<br>(Priority Outcome)       |
|-------------------------------------------------------------------------------------------|-----------------|--------------------------|-----------------|--------------------------|----------------------|----------------------------------------------------|
| Review of grant<br>contributions to Destination<br>Halifax and the Halifax<br>Partnership | 0               |                          | N/A             |                          | N/A                  | Economic Development - Promote and Maximize Growth |
| Structural alterations to CAO Reporting Structure                                         | - \$300,000     | -\$1.18                  | - \$300,000     | -\$1.18                  | - \$600,000          | Our People -<br>Leadership                         |
| Total Impact of options                                                                   | - \$300,000     | -\$1.18                  | - \$300,000     | -\$1.18                  | - \$600,000          |                                                    |



# **Operating Options Over Budget**

| Option Description                                                                                        | 17/18<br>Amount | 17/18 Avg<br>Bill Impact | 18/19<br>Amount | 18/19 Avg<br>Bill Impact | 2 Year<br>Cumulative | Strategic Alignment (Priority Outcome)                 |
|-----------------------------------------------------------------------------------------------------------|-----------------|--------------------------|-----------------|--------------------------|----------------------|--------------------------------------------------------|
| Increase election reserve<br>funding to accommodate<br>increasing election expenses<br>in advance of 2020 | 0               | 0                        | \$100,000       | \$0.39                   | \$100,000            | Governance and<br>Engagement –<br>Municipal Governance |
| Increase International<br>Partnership Activity                                                            | \$30,000        | \$0.12                   | \$30,000        | \$0.12                   | \$60,000             | Economic Development - Promote and Maximize Growth     |
| Implement French Translation Services for Municipal PSA's                                                 | \$100,000       | \$0.39                   | \$100,000       | \$0.39                   | \$200,000            | Social Development -<br>Equity and Inclusion           |



# **Operating Options Over Budget**

## Revised

| Option Description                                     | 17/18<br>Amount | 17/18 Avg<br>Bill Impact | 18/19<br>Amount | 18/19 Avg<br>Bill Impact | 2 Year<br>Cumulative | Strategic Alignment<br>(Priority Outcome)              |
|--------------------------------------------------------|-----------------|--------------------------|-----------------|--------------------------|----------------------|--------------------------------------------------------|
| Additional Resources for the Access and Privacy Office | \$60,000        | \$0.24                   | \$60,000        | \$0.24                   | \$120,000            | Governance and<br>Engagement –<br>Municipal Governance |
| Develop poverty reduction strategy                     | \$50,000        | \$0.20                   | 0               | 0                        | \$50,000             | Social Development -<br>Housing and<br>Neighborhoods   |
| Financial Support for Engage NS                        | \$50,000        | \$0.20                   |                 |                          | \$50,000             | Governance and<br>Engagement<br>(Public Engagement)    |
| Total Impact of options                                | \$290,000       | \$1.15                   | \$290,000       | \$1.14                   | \$580,000            |                                                        |



## **Business Unit Wrap Up Slide**

- Primarily administrative services
- Significant portion of operating expenses attached to compensation
- Impacts of the 2016 election on the year-to-year overall budget changes
- GREA's service area budget is relatively large by comparison due to various grants and transfers to outside agencies



## **Questions and Discussion**