

Air Cargo Logistics Park – Submission to the National Trade Corridors Fund



Joyce Carter, President & CEO
October 31, 2017



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Halifax Stanfield's Economic Impact - 2016

- A record 3.9 million passengers served
- A record of more than 33,300 metric tonnes of cargo processed
- 5,665 full-time equivalent jobs

Worth over **\$1.8 Billion** annually to municipal economy & **\$2.8 Billion** annually to our provincial economy



Evolution is Required

- Passenger Service Development
- Cargo Service Development



Cargo – Investment & Successes

- Established dedicated cargo hold/build facility in 2010
- Extended main runway for larger, wide-bodied aircraft in 2012
- Constructed new apron in 2016
- Secured weekly dedicated cargo freighters to South Korea, Germany, Spain & Qatar
- Negotiating with cargo airlines about expansion

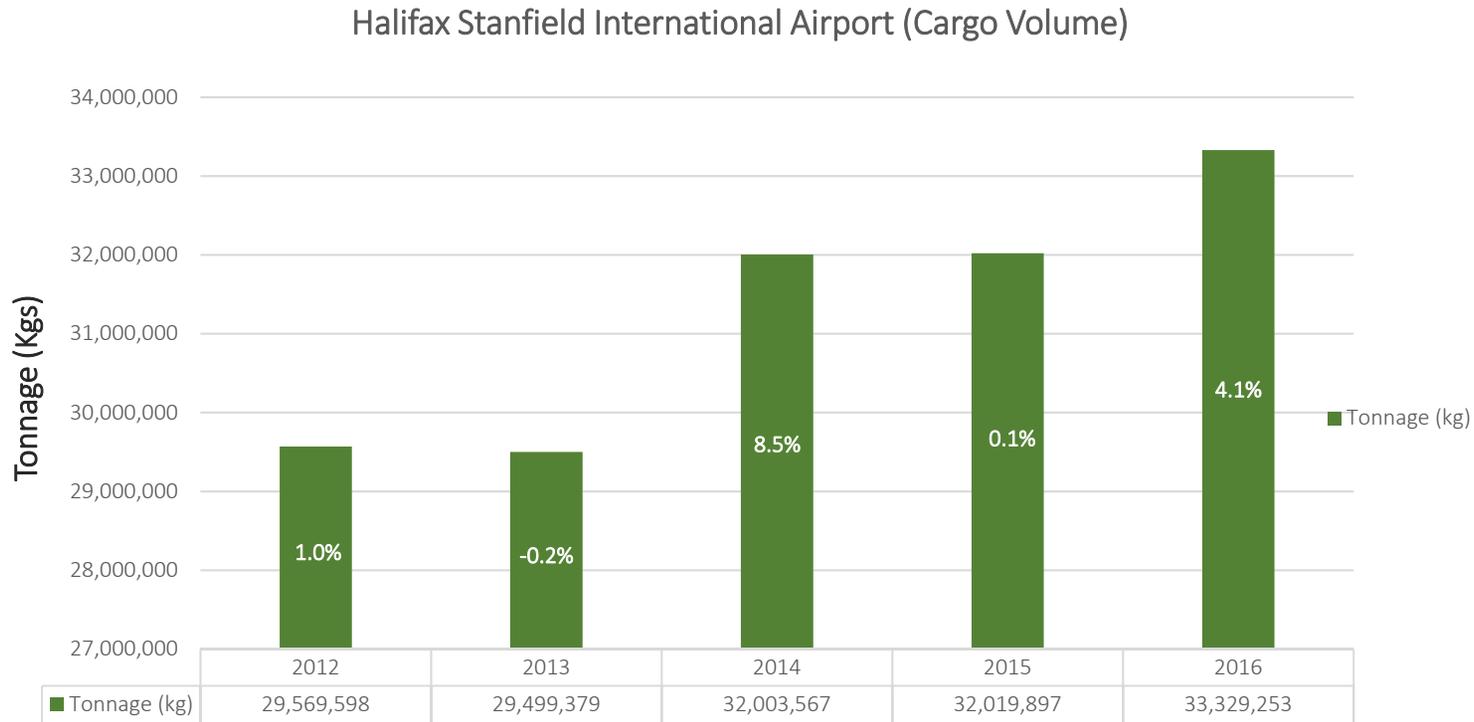


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Strong Growth in Air Cargo Exports



2017: YTD Volume up 2% (as of Sept 30) & Export Values up 12.48% (as of Aug 31)



Room for Growth – Air Cargo Logistics Park

Create new cargo facilities, in concert with a private developer, on 25-acres of vacant land at Halifax Stanfield

Cargo Area

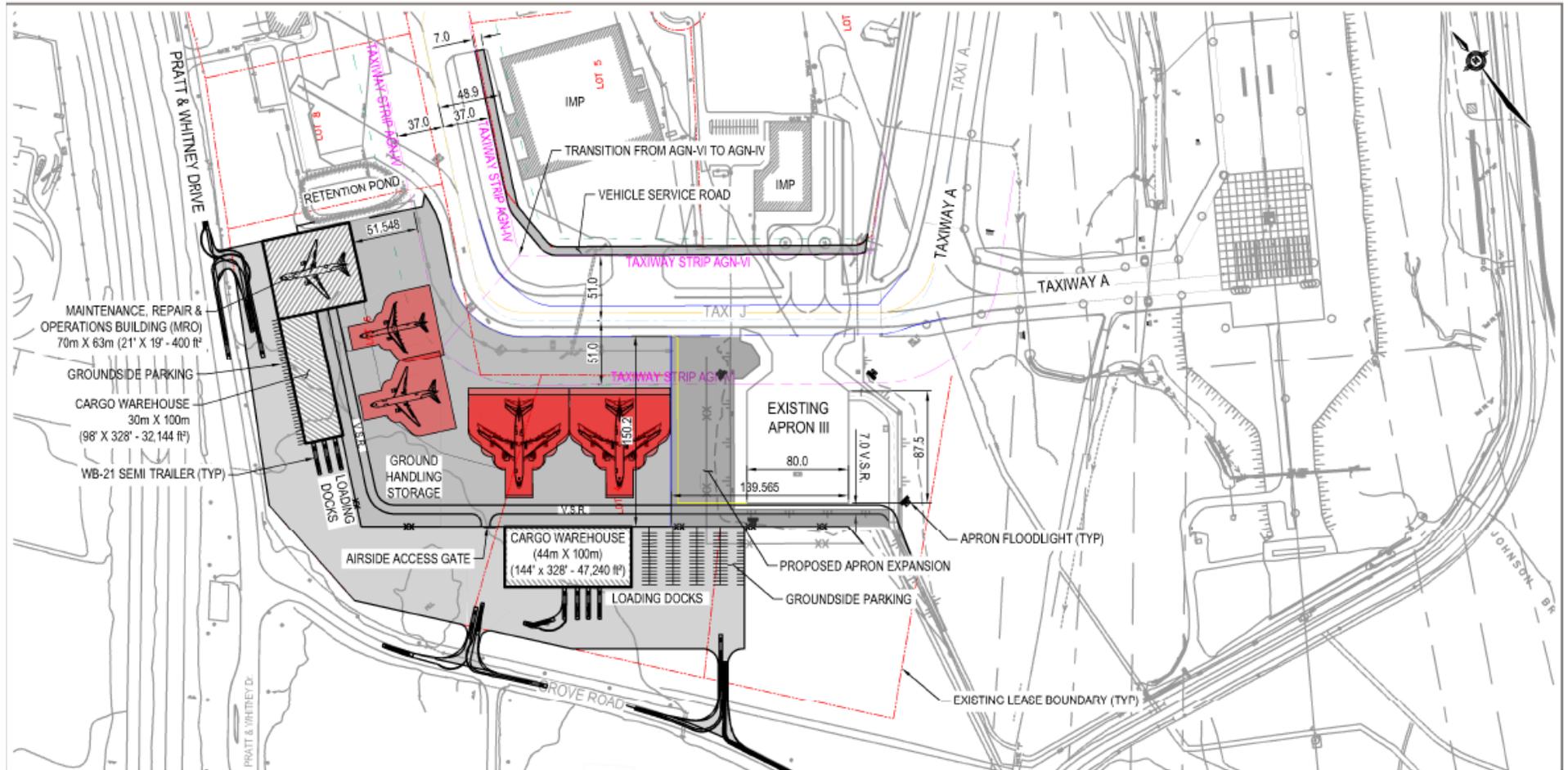


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Expand to Improve Utilization



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Benefits of the Air Cargo Logistics Park

- Enhance transportation infrastructure and provide easy access to the regional highway system
- Support the flow of goods and improve cargo handling
- Enhance trade for the province and region
- Expand international capacity to foster exports
- Create jobs



Alignment with Government Priorities

- **Municipal Priorities:** Halifax Economic Growth Plan; Halifax Index; Halifax Gateway
- **Provincial Priorities:** One Nova Scotia Report; NS Departments of Business, Transportation & Infrastructure Renewal and Fisheries & Aquaculture's Annual Business Plans; NS-China Engagement Strategy
- **Federal Priorities:** Transportation 2030, including the National Trade Corridors Fund; Atlantic Trade and Investment Growth Strategy



Thank You



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