

HALIFAX

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Item No. 14.1.1
Halifax Regional Council
October 31, 2017

TO: Mayor Savage and Members of Halifax Regional Council

Original Signed by 

SUBMITTED BY: _____
Jacques Dubé, Chief Administrative Officer

DATE: August 15, 2017

SUBJECT: **Award – Tender 17-102 for the purchase of two (2) new Custom Rescue Pumpers**

ORIGIN

The Approved 2017/2018 Capital Budget - Fire Apparatus Replacement (p.T2).

LEGISLATIVE AUTHORITY

The recommended contract award complies with all of the pre-requisites for awarding contracts as set out in section 34 of Administrative Order 2016-005-ADM, the Procurement Administrative Order.

Section 36 of the Procurement Administrative Order, provides that the CAO may approve contract awards up to the following amounts:

- Sole Source - \$100,000
- Request for Tender, Request for Quotation, and Request for Proposal - \$1,250,000
- Standing Offer - \$5,000,000 (based on estimated value)
- Exceptional Circumstance – Any amount

Emergency Circumstance – Any amount

Section 36 of the *Procurement Administrative Order*, provides that Halifax Regional Council may approve contract awards of any amount.

RECOMMENDATION

It is recommended that the Halifax Regional Council Award Tender 17-102 for the purchase of two (2) new Custom Rescue Pumpers to Camions Carl Thibault, for \$1,255,817 (net HST included) with funding from Project Account No. CVJ01088 - Fire Apparatus Replacement, as outlined in the Financial Implications section of this report.

BACKGROUND

Halifax Regional Fire & Emergency (HRFE) uses their fleet of vehicles to provide emergency support to the residents of Halifax. These units will be required to respond to a variety of fire related emergency calls throughout the Halifax service area. The two (2) Custom Rescue vehicles being replaced in this classification are required by HRFE in support of their day to day operation. They are purpose built for fire services for longevity and to carry large capacities (750 gal) of water and equipment. Purpose built units lead to a standardized fleet and operational efficiencies. HRM currently has 22 rescue pumpers of this design as it meets HRFE operational and standardization requirements.

A Rescue Pumper Fire Apparatus can not only fight fires but it can also respond to a variety of other emergencies as well. This allows Fire Services a greater flexibility in vehicle response to emergencies.

Unit numbers 93-237E and 95-252E, as part of the Fire Apparatus Replacement planning, have met the criteria for replacement based on age and current condition. Their age renders them unreliable which can impact service delivery. The two new units will be deployed in stations requiring newer equipment.

DISCUSSION

Tender 17-102 for the purchase of two (2) new Custom Rescue Pumpers, was posted to the Province of Nova Scotia's Procurement website on May 05, 2017 and closed on June 13, 2017. Five (5) bids were received from the following vendors:

| Company Name | Price | Net HST | No. Of Units | Total (Net HST) |
|-------------------------------|---------------------|------------------|--------------|---------------------|
| *Camions Carl Thibault | \$ 1,204,204 | \$ 51,613 | 2 | \$ 1,255,817 |
| Dependable Emergency Vehicles | \$ 1,233,640 | \$ 52,874 | 2 | \$ 1,286,514 |
| Metalfab LTD | \$ 1,253,141 | \$ 53,710 | 2 | \$ 1,306,851 |
| MicMac Fire | \$ 1,269,124 | \$ 54,395 | 2 | \$ 1,323,519 |
| Techno Fei Inc. | \$ 1,322,530 | \$ 56,684 | 2 | \$ 1,379,214 |

***Recommended Bidder**

As per the terms of Tender 17-102, Camions Carl Thibault will be supplying two (2) 2018 Spartan MetroStar LDF with 10" raised roof units.

Delivery of the new equipment is 360 days from date of final award.

The following units will be replaced upon arrival of the new vehicle and will be sold as surplus.

| Unit # | SAP # | Make | Model | Year | Mileage | Age | LTD** repair costs | LTD Cost/KM | Appr. Monthly KMs |
|---------|----------|---------|------------|------|---------|-----|--------------------|-------------|-------------------|
| 93-237E | 10010787 | SPARTAN | METRO STAR | 1993 | 30996 | 24 | \$138,010 | \$ 4.45 | 108 |
| 95-252E | 10010756 | VOLVO | FE42 | 1995 | 61120 | 22 | \$110,445 | \$ 1.80 | 232 |

**Life to Date (LTD)

Any vehicle scheduled for replacement is first stripped of all salvageable equipment that HRM may be able to reuse and sold at auction. Revenue received from the sale of these units are placed into the Fleet Vehicles & Equipment Reserve Q531.

FINANCIAL IMPLICATIONS

Corporate Fleet recommends the award of this tender to Camions Carl Thibault based on the qualified bid price of \$1,204,204 plus net HST of \$51, 613 for a total of \$1,255,817.

Funding is available in Project No. CVJ01088 - Fire Apparatus Replacement for a total of \$1,255,817 (net HST included). The budget availability has been confirmed by Finance.

| | | |
|-----------------|--|---------------------------|
| Budget Summary: | Project Account No. CVJ01088 - Fire Apparatus Replacement | |
| | Cumulative Unspent Budget | \$1,918,466 |
| | Less: Tender 17-102* | <u>\$1,255,817</u> |
| | Balance | \$ 662,649 |

*This project was estimated in the Approved 2017/18 Capital Budget at \$1,056,000 (Net HST included).

RISK CONSIDERATION

There are no outstanding risk considerations with this award

ENVIRONMENTAL IMPLICATIONS

Implications not identified.

ALTERNATIVES

Regional Council could choose not to approve the recommended purchase of the two purpose-built units. Due to the age and the high repair costs incurred by these vehicles, this action could result on loss of service due to mechanical failure.

This course of action is not recommended.

ATTACHMENTS

None

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.php> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 902.490.4210, or Fax 902.490.4208.

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