

HALIFAX

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Item No. 14.1.1
Halifax Regional Council
July 18, 2017

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed by 
Jacques Dubé, Chief Administrative Officer

DATE: June 27, 2017

SUBJECT: Award - Tender No. 17-051 Winter Sidewalks, Walkways and Trails Snow and Ice Control Various Zones

ORIGIN

This report relates to the service delivery of snow and ice control for sidewalks, walkways and trails in various areas of the municipality.

LEGISLATIVE AUTHORITY

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes.

The recommended contract award complies with all the pre-requisites for awarding contracts as set out in section 34 of Administrative Order 2016-005-ADM, the *Procurement Administrative Order*.

Section 36 of the *Procurement Administrative Order*, provides that Halifax Regional Council may approve contract awards of any amount.

RECOMMENDATION

It is recommended that Halifax Regional Council award Tender No. 17-051, Winter Snow and Ice Control, to the lowest bidder meeting specifications as follows;

SWZ1 – Cole Harbour, Eastern Passage, Waverley Areas

Provincial Pavement Marking Limited for a Total Tender Price of \$2,384,185 (net HST included)

SWZ3 – Bedford, Larry Uteck Areas

Provincial Pavement Marking Limited for a Total Tender Price of \$999,269 (net HST included)

SWZ4 – Herring Cove, Timberlea, Cowie Hill Areas

Provincial Pavement Marking Limited for a Total Tender Price of \$1,076,232 (net HST included)

SWZ5 – Peninsula Halifax – South End Areas

Leaheys Landscaping and Contracting Ltd. For a Total Tender Price of \$789,934 (net HST included)

SWZ6 – Peninsula Halifax – North and West End Areas

Traceys Landscaping Limited for a Total Tender Price of \$1,423,655 (net HST included)

SWZ7 – Clayton Park, Fairview Areas

Leaheys Landscaping and Contracting Ltd. For a Total Tender Price of \$1,025,549 (net HST included)

SWZ8 – Burnside, Dartmouth Crossing Areas

Provincial Pavement Marking Limited for a Total Tender Price of \$702,719 (net HST included)

SWZ9 – Lake Banook Areas

Leaheys Landscaping and Contracting Ltd. For a Total Tender Price of \$393,321 (net HST included)

With funding from Operating Account No. R881 – Performance Based Contracts - Sidewalks, as outlined in the Financial Implications section of this report.

BACKGROUND

On November 22, 2016, Halifax Regional Council directed staff to consolidate the existing thirty - three (33) individual sidewalk routes and tenders that received winter sidewalk, walkway and trail services under tenders 11-065, 11-066, 11-326, 13-048, 13-049 and 14-086, which would expire in the spring of 2017. Halifax Regional Council directed staff to consolidate providing the winter services for sidewalks, walkways and trails located within identified geographic zones to improve service delivery by eliminating multiple service providers in the same communities with overlapping services at street corners.

DISCUSSION

Tender No. 17-051 was publicly advertised on the Province of Nova Scotia's Procurement website on May 1, 2017 and closed on June 7, 2017. A non-mandatory bidders meeting was held on May 9, 2017.

Bids were received from the following companies:

Tender 17-051		
SWZ1		
Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST
Provincial Pavement Marking*	\$1,192,092.43	\$2,384,184.86
Leahey's Landscaping	\$1,323,461.30	\$2,646,922.59
Ocean Contracting Limited	\$1,264,382.24	\$2,548,532.93
Cutting Edge Contracting	\$1,501,718.40	\$3,078,522.72

***recommended bidder**

Tender 17-051
SWZ3

Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST
Traceys Landscaping	\$323,984.62	\$647,969.23
Provincial Pavement Marking*	\$499,634.23	\$999,268.45
Leahey's Landscaping	\$643,828.39	\$1,287,656.78
Dexter Construction Ltd	\$559,494.39	\$1,130,825.24

***recommended bidder**

Traceys Landscaping did not identify sufficient resources with their bid submission to provide the winter services for this zone

Tender 17-051		
SWZ4		
Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST
Provincial Pavement Marking*	\$538,115.76	\$1,076,231.52
Leahey's Landscaping	\$584,933.92	\$1,169,867.83
Dexter Construction Ltd	\$611,115.96	\$1,235,267.67
Excel Property Services	N/A – Rejected Submission	N/A – Rejected Submission

***recommended bidder**

Tender 17-051		
SWZ5		
Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST
Traceys Landscaping Ltd	\$273,330.59	\$552,127.68
Leahey's Landscaping*	\$394,966.54	\$789,933.08
Provincial Pavement Marking	\$535,873.19	\$1,071,746.39

***recommended bidder**

Traceys Landscaping did not identify sufficient resources with their bid submission to provide the winter services for this zone

Tender 17-051		
SWZ6		
Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST
Traceys Landscaping Ltd*	\$704,779.52	\$1,423,654.50
Leahey's Landscaping	\$1,011,229.01	\$2,022,458.03
Provincial Pavement Marking	\$1,303,283.00	\$2,606,566.00

***recommended bidder**

Tender 17-051		
SWZ7		
Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST

Traceys Landscaping Ltd	\$401,903.01	\$811,844.07
Leahey's Landscaping*	\$512,774.26	\$1,025,548.52
Provincial Pavement Marking	\$549,562.19	\$1,099,124.38

***recommended bidder**

Traceys Landscaping did not identify sufficient resources with their bid submission to provide the winter services for this zone

Tender 17-051		
SWZ8		
Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST
Provincial Pavement Marking*	\$351,359.35	\$702,718.70
Leahey's Landscaping	\$380,691.87	\$761,383.74
Excel Property Services	N/A – Rejected Submission	N/A – Rejected Submission

***recommended bidder**

Tender 17-051		
SWZ9		
Name of Company	Year 1 Total Including Net HST	2 Year Total Including Net HST
Leahey's Landscaping*	\$196,660.45	\$393,320.91
Provincial Pavement Marking	\$206,486.28	\$412,972.56

***recommended bidder**

This tender contract price is a two (2) year term for years 2017/18 and 2018/19, with two (2) one year options (at HRM's sole discretion).

FINANCIAL IMPLICATIONS

Based on the recommended tendered prices of \$8,433,405 plus net HST of \$361,456, for a total of \$8,794,861; funding for year one (1) in the amount of \$4,390,383 is available in the approved 2017/18 TPW Winter Operating Budget in R881-6399. The Budget availability has been confirmed by Finance.

* The cost for these zones were estimated in the approved 2017/18 Transportation and Public Works Winter Operating Budget at \$4,423,000.

The balance of funds will be used for funding other Winter Operations expenditures that are related to the weather conditions presented.

RISK CONSIDERATION

If Halifax Regional Council chooses not to award these tenders, then due to the time restrictions involved to secure winter equipment and resources this area of the municipality would not receive winter snow and ice services for the 2017/18 winter season.

